

Investor Presentation

September, 2017

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Leading Cinematic Technology Provider in Greater China



Sole commercial platform for the release of IMAX format films in Greater China, which is the second largest and fastest growing major cinema market in the world

One of the strongest entertainment brands in Greater China (1)

Unique cinematic experience and end-to-end cinematic solution

Largest non-conventional theatre network in Greater China and significant ticket price premium

Note

1. According to a survey conducted by Milward Brown Research



Integral Part of the Greater China Film Industry History

17 Year Presence in Greater China

2001-03

Opened first
IMAX theatre
in Greater
China at the
Shanghai
Science and
Technology
Museum

First agreement with

Shanghai Film in 2003

2007-09

Signed first agreement with Wanda Cinema in 2007

Entered into a partnership with Huayi Bros in 2009 for the release of up to three mainstream Chinese pictures



Opened first commercial IMAX theatre in the PRC at Shanghai, in 2003



Aftershock, the first Chinese language film in IMAX format



2010-11

China

Establishment of IMAX

First full revenue sharing agreement with Wanda Cinema in 2011 for 75 theaters



Avatar grossed US\$24M in the PRC on 14 IMAX screens (PSA of 1.7M\$)



2012-14

Signed additional 120 WITH Wanda Cinemas in 2013 Signed first hybrid revenue sharing agreement with OMNIJOI and increased CGV commitment to 65 in 2012





CMC and FVT collectively subscribed for an aggregate of 20% of the shares in IMAX China



2015

Furious 7, April 2015, highest grossing film of all-time in the PRC (1)



Listed on the mainboard of HKEx in 2015 (1970.HK)



Monster Hunt is
the largest-ever
opening for a
Chinese IMAX
DMR film in its
opening
weekend in
China up to this point

Mojin, highest grossing IMAX film in the PRC in December 2015



Second and third ever full revenue sharing agreement with Jinyi and Lumiere respectively in 2016 Additional 150 theatre full revenue sharing agreement with Wanda Cinema, our largest deal to date in 2016





Journey to the West 2, broke 10 new records for IMAX, including fastest local IMAX film to reach ¥100M



IMAX signs agreement with Jinyi to open pilot IMAX VR Centre in Shanghai



Note

1. Greater China operations prior to establishment of IMAX China in 2010 was through IMAX Corporation's Shanghai representative office



Complete End-to-End Cinematic Solution

Film Sourcing

Studio Relationships



Filmmaker Relationships





Enhancement

Capture with IMAX Cameras



DMR & Post-production



Presentation

Proprietary Hardware & Geometry



Marketing





Real-time

Quality Assurance



Long-Term Partnerships Across the Global Entertainment Ecosystem

50+ Exhibitors 卢米埃影城 SFC LERO PROPERTY **Majority with** 10+ Year Relationships 大地影院 星點に **Leading Producers**, UA*CINEMAS **Directors and Studios in** VIESHOW **Greater China Large Commercial Real** IMAX **Estate Developers** China Resources LEGENDARY Longiore細胞产



Involved in Virtually Every Top-Grossing Film in 1H 2017

2017	
Week	Top 3 Films
Week 1	Rogue One: A Star Wars Story / Some Like It Hot / Railroad Tigers
Week 2	Rogue One: A Star Wars Story / Passengers / Some Like It Hot
Week 3	Passengers / Some Like It Hot / Rogue One: A Star Wars Story
Week 4	JTTW2 / Buddies In India / Kung-Fu Yoga
Week 5	Kung-Fu Yoga / JTTW2 / Duckweed
Week 6	xXx / Kung-Fu Yoga / Duckweed
Week 7	xXx / La La Land /Kung-Fu Yoga
Week 8	Resident Evil: The Final Chapter / xXx / Assassin's Creed
Week 9	Logan / Resident Evil: The Final Chapter / A Dog's Purpose
Week 10	Logan / A Dog's Purpose / Resident Evil: The Final Chapter
Week 11	Beauty and the Beast / A Dog's Purpose / Logan
Week 12	Kong: Skull Island / Beauty and the Beast / A Dog's Purpose
Week 13	Kong: Skull Island / The Devotion Of Suspect X / Extraordinary Mission
Week 14	Kong: Skull Island / The Devotion Of Suspect X / Ghost in the Shell
Week 15	Fast and Furious 8 / A Chinese Odyssey Part Two: Cinderella / Ghost in the Shell
Week 16	Fast and Furious 8 / Smurfs: The Lost Village / Ao Jiao & Pian Jian
Week 17	Fast and Furious 8 / Shock Wave / Battle of Memories
Week 18	Guardians of the Galaxy Vol. 2 / Shock Wave / Fast and Furious 8
Week 19	Dangal / Guardians of the Galaxy Vol. 2 / Shock Wave
Week 20	Dangal / Guardians of the Galaxy Vol. 2 / Life
Week 21	Pirates of the Caribbean 5 /Dangal / Life
Week 22	Pirates of the Caribbean 5 / Wonder Woman / Dangal
Week 23	The Mummy / Wonder Woman / Pirates of the Caribbean 5
Week 24	The Mummy / Alien: Covenant / Wonder Woman
Week 25	Transformers 5 / Alien: Covenant / The Mummy

*Title in blue were played by IMAX China



Top performing films in PRC in 1H2017



1. The Fate of the Furious 8

¥2,669m



Kung Fu Yoga
 ¥1,753m



3. Journey to the West 2 ¥1,656m



4. Dangal **¥1,291m**



5. Transformers: The Last Knight **¥1,194m**



6. Pirate of the Caribbean: Dead Man Tell No Tales

¥1,178m



7. Kong: Skull Island **¥1,150m**

IMAX



8. xXx: The Return of Xander Cage ¥1,127m



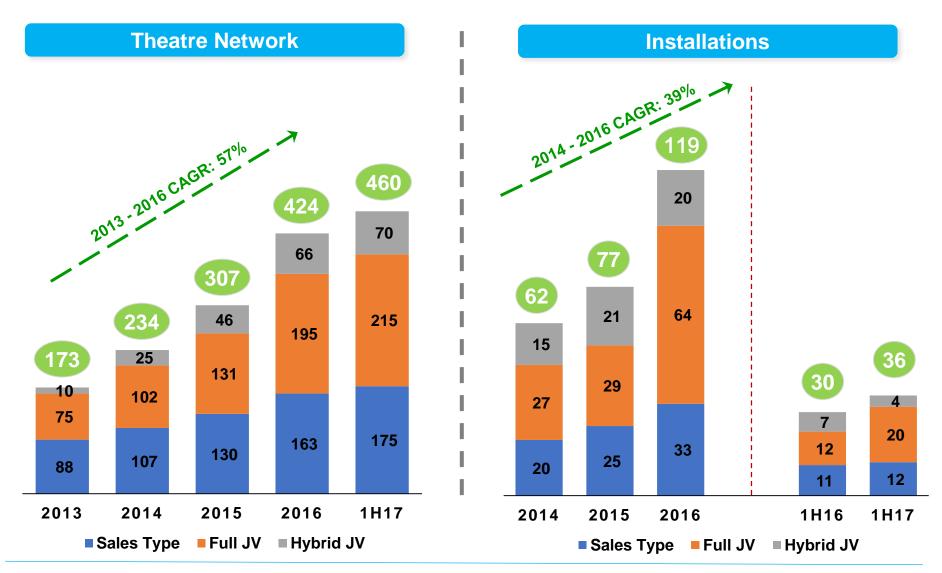
Resident Evil: The Final Chapter
 ¥1,112m



10. Duckweed ¥1,049m

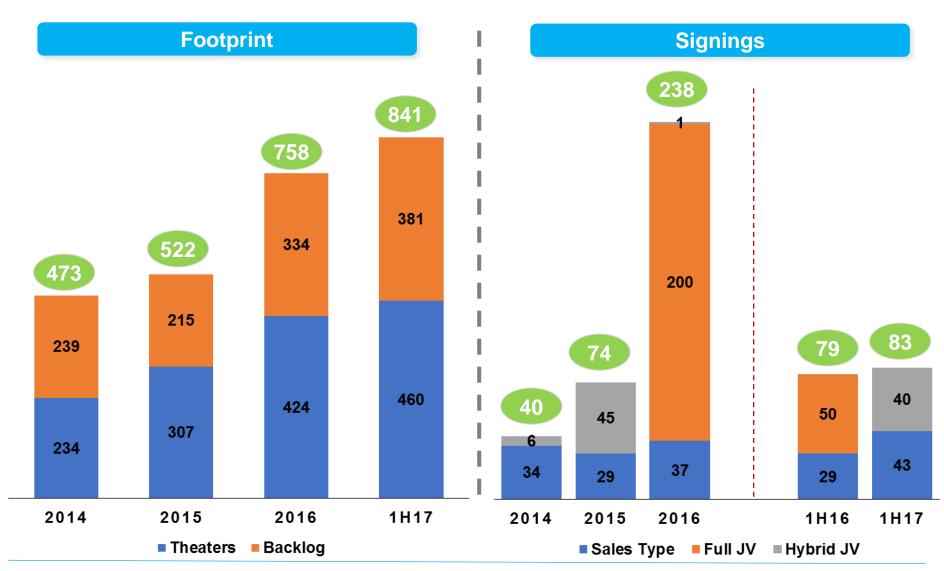
^{*} GBO including online service fee

IMAX China Network Expansion





Robust Theatre Backlog and Continued Signings Momentum



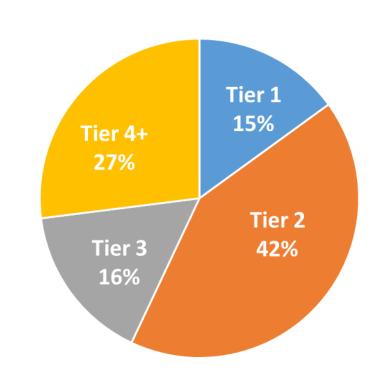


Diverse Portfolio of Theatres

The IMAX China Network spans 160 cities across Mainland China

- Roughly 42% of existing screens are in Tier 2 cities
- Current backlog has a comparable mix of screens across different cities

Current Network Mix





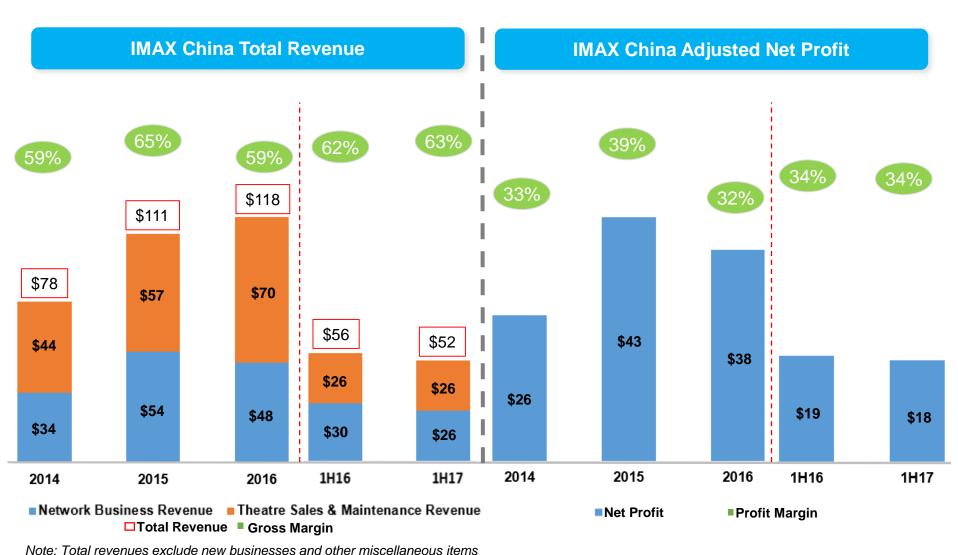
IMAX Box Office and Per Screen Average in Greater China

Data in US\$M 2013 - 2016 CAGR: 26% \$312 \$296 \$203 \$180 \$167 \$147 2013 2014 2015 2016 1H16 1H17 **Per Screen Average** Box Office \$1,230K \$1,345K \$1,220K \$932K \$411K \$615K



Revenue Breakdown and Net Profit

Data in US\$M



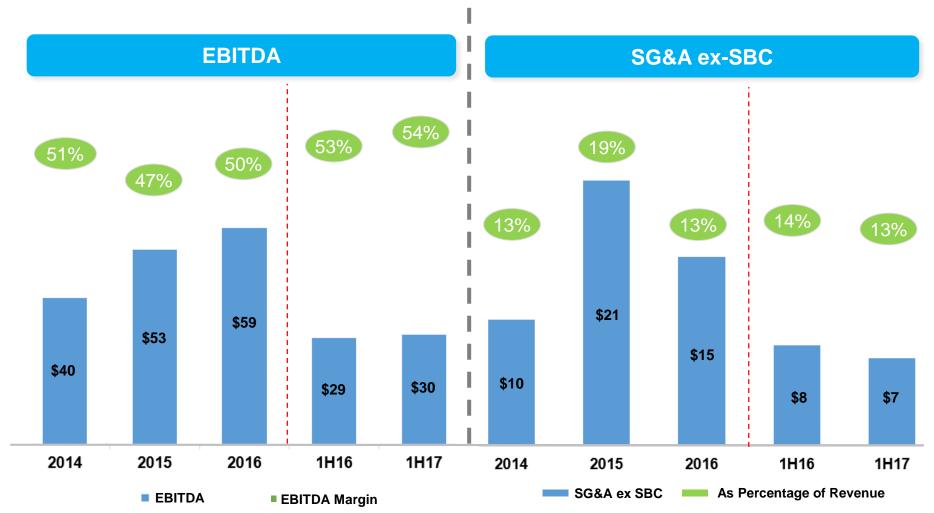
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EBITDA and EBITDA Margin

Data in US\$M





Revenue Breakdown and Margin

Data in US\$M

