



IMAX CHINA HOLDING, INC.

Incorporated in the Cayman Islands with limited liability

Stock code : 1970



Annual Report 2016

IMAX[®]

Chairman's Statement



LETTER TO SHAREHOLDERS

Dear Shareholders,

It is my pleasure to present you with IMAX China's second annual results as a publicly listed Company.

It was only five years ago that IMAX China, which had just 70 commercial screens at the time, was established as a wholly-owned subsidiary in China, in an effort to help facilitate expansion in what we believed was going to be the next big growth driver for the cinema industry. Sitting here five years later with a theater network of 424 screens across 149 cities in the People's Republic of China ("PRC") and another 334 theatres in backlog, I think it is fair to say that our growth in China, both in pace and scale, has far exceeded any expectations I had set five years ago.

2016 was a year filled with a number of exciting accomplishments, such as record signings and installations which ultimately set the stage for 2017 and beyond.

To highlight a few of our many accomplishments last year:

- We signed agreements for a record 238 theatres in 2016, more than we signed in the previous two years combined, which included expansion with many existing partners, including our largest deals ever with Wanda Cinema Line and Jinyi;
- Our contracted backlog for future theater installations increased 55% to 334 theaters from 31 December 2015 and includes 275 revenue sharing arrangements;
- We grew our theatre footprint by over 40%, adding 117 new theatres, bringing our commercial footprint to 407 theatres and our overall network to 424 theaters, of which 261 are revenue sharing arrangements; and
- We achieved strong IMAX box office indexing on many of our top performing films.

Needless to say, with all these accomplishments, I am very pleased with the progress we made over the course of 2016. While we had challenges associated with underperforming content last year, we believe that these challenges are transitory and, in my opinion, our Company has never been better positioned to take advantage of the robust film slates ahead of us.

Chairman's Statement (Continued)

To look at the business in a bit more detail:

NETWORK

For the full year, we added a record 117 screens to the network, ending the year with a total theatre count of 424, 407 of which are commercial theatres. We also signed deals for an additional 238 new theatre systems, bringing our total contracted backlog to 334 theatres, 82% of which are revenue sharing arrangements. The sheer size and scope of this network not only enables us to capture more box office, but also acts as a distribution network, which affords us with ancillary opportunities to exhibit original or alternative content.

I believe it is also important to point out that the large majority of these signings were with existing partners, which reflects positively on their view of IMAX from both an economic and strategic perspective. In addition to entering into our largest deal ever, a 150 theatre full revenue sharing expansion with Wanda Cinema Line, we also added several new full revenue sharing partners, namely Jinyi and Lumiere, who previously operated under sales and/or hybrid type arrangements. We believe this is a very positive development for the Company given these new theatres will allow us to more broadly participate in the upside potential of box office. And, of course, we will continue to strategically seek out new revenue share partners. While these revenue sharing arrangements do incur some one-time upfront costs associated with marketing and launching the theatre, we believe these theatres provide valuable recurring revenues and upside post-installation, which further contributes to our potential operating leverage moving forward.

BOX OFFICE

During 2016, we exhibited 37 films in the PRC, 10 of which were local language. We delivered full year Greater China box office of \$296 million in 2016. On a constant currency basis in the PRC, IMAX box office increased by 0.5% over 2015.

Given our strong network growth, we did see a decline in our per-screen averages for the year, reflecting a downturn in the PRC film industry as a whole in 2016. We believe that this decline was primarily a result of weaker content in 2016 and not the result of any systemic issues in the China market. And because of the elastic ticket pricing in China, a weaker slate also tends to drive lower ticket prices. This phenomenon should become a net benefit when you have a strong film slate like we are expecting for 2017. We also saw a roughly 7% decline in the RMB in 2016.

With that being said, we ended the year on a strong note and seem to have carried that momentum into 2017. Our indexing over the past several films has been very strong. We did 15% of the PRC box office of *Doctor Strange*, 14% of *Fantastic Beasts and Where to Find Them*, 11% of *The Great Wall* and 13% of *Rogue One: A Star Wars Story*. And as we look to 2017, while not all films have been approved by the Chinese authorities, we are hopeful for a number of very well-established film franchises to make their way to the big screen including films such as *The Fate of the Furious*, *Transformers: The Last Knight*, *Guardians of the Galaxy Vol. 2* and *Spider-Man: Homecoming*. We believe that this slate, coupled with strong indexing and a growing footprint of theatres, positions us well for 2017 and beyond.

FINANCIALS

For the full year 2016, we delivered \$118.5 million in total revenues, up 7.2% from 2015. Our gross profit was \$69.3 million, or 58% of total revenue. On an adjusted basis, our net profit came in at \$37.6 million. We ended the year with \$106 million in cash, which reflects the \$47 million we generated from operating activities last year. Our primary use of cash from an investment perspective should continue to be the rollout of theaters systems under our revenue sharing arrangements. While we anticipate the biggest use of cash to be network growth, we also continue to seek out interesting content opportunities through investments such as our China film fund with partner China Media Capital and also certain new initiatives such as virtual reality.

NEW BUSINESS

Our parent company launched its first IMAX Virtual Reality (“VR”) Center in Los Angeles last month, and while it remains in the pilot phase, the initial reviews have been very positive. In fact, shortly after the launch of our Los Angeles facility, IMAX Corporation announced a VR partnership with our longstanding exhibitor partner, Jinyi, to launch the first IMAX VR center in China, which should open in the second half this year in Shanghai.

We view VR as a natural extension of IMAX given our loyal fanboy audience and the association between IMAX and immersive, entertaining experiences. Since we announced our VR strategy, there has been strong interest in partnerships, content deals and many other interesting opportunities. And unlike many other VR offerings out there, which target the at-home experience,

we are focused on the location-based offering, which has the ability to provide a broader array of high quality, more immersive content experiences, with an added social component. We are encouraged by the preliminary results from IMAX Corporation’s initial pilot location and look forward to opening our first China location.

We are also in the process of screening potential commercial content investments through our film fund with China Media Capital, which is expected initially to be capitalized with over \$100 million.

LOOKING AHEAD

Despite some transitory box office headwinds across the entire industry in 2016, we couldn’t be happier with the level of activity we witnessed last year. This activity and strong IMAX indexing should provide meaningful upside during stronger film years, such as 2017 and 2018.

Across all of our major efforts, we will remain focused on delivering the highest quality and most immersive motion picture entertainment experiences, and are passionately committed to driving value for our shareholders.

I would also like to take this opportunity to express my sincere gratitude to our employees, our ecosystem of partners, as well as to our shareholders and business partners for their confidence and continued support of IMAX China.

Thank you,

Richard L. Gelfond

Chairman, IMAX China Holding, Inc.



Exclusive licensee of the IMAX brand in the theatre and films business in Greater China with access to global partnerships



Sole commercial platform for the release of IMAX films in Greater China, which is the second largest and fastest growing major cinema market in the world



One of the strongest entertainment brands in Greater China⁽¹⁾



Unique cinematic experience and end-to-end cinematic solution



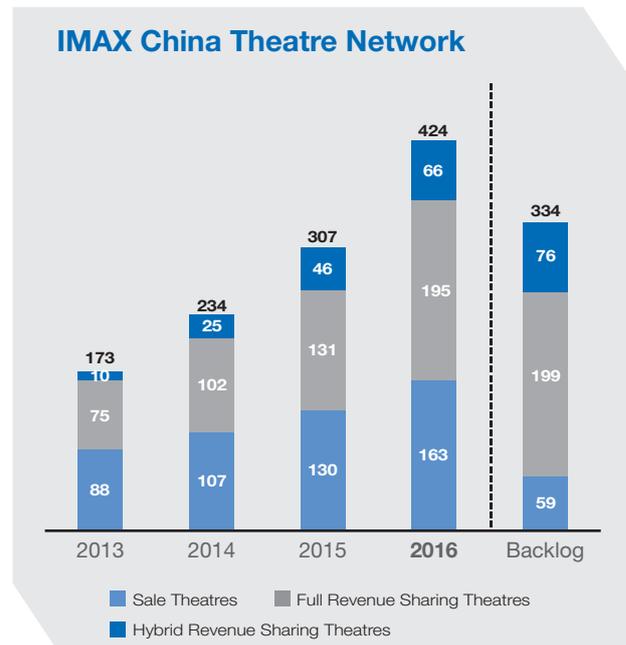
Largest non-conventional theatre network with highest average box office per screen in Greater China and significant ticket price premium

Note

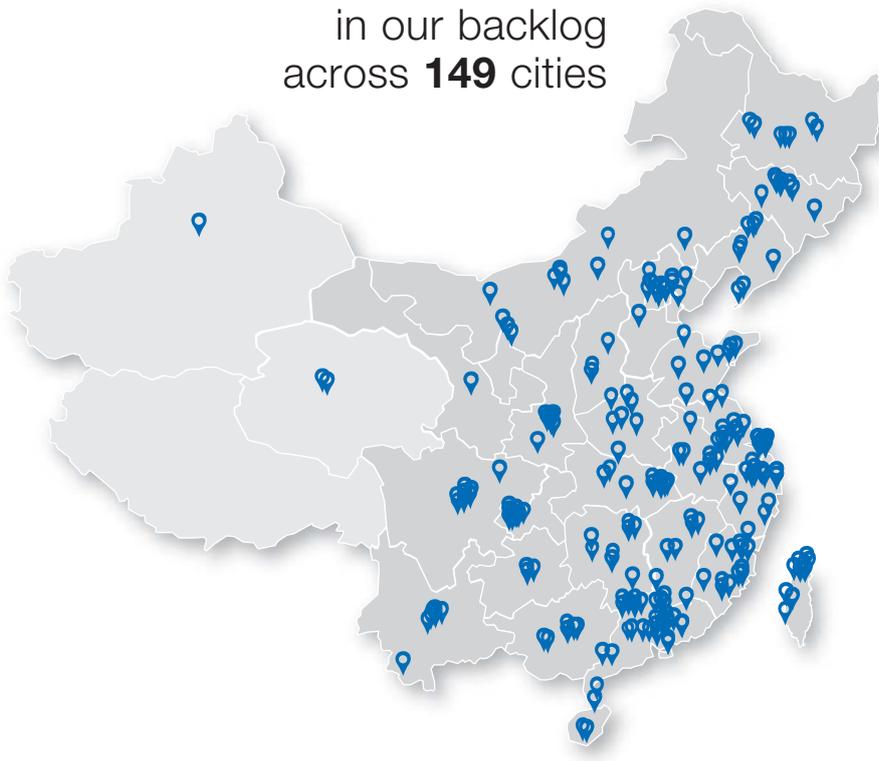
1. According to a survey conducted by Milward Brown Research

Significant Expansion and Robust Prospects for Future Growth

We installed **117** new IMAX theatres in China in 2016, and signed deals for an additional **238** theatres. This is up from 2015, during which we installed 75 screens and signed 74 new deals.

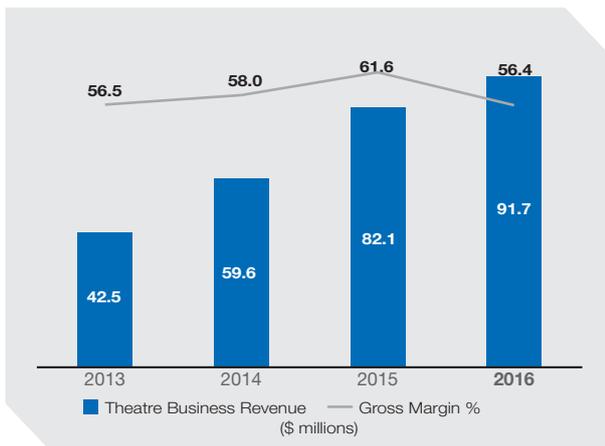


424 IMAX theatres in Greater China with a further **334** theatres in our backlog across **149** cities



With a network now spanning **149** cities in China, our footprint is quite robust. Of our **424** theatres, just **67** are in Tier 1 Cities.

We Have Two Principal Business Segments:



THEATRE BUSINESS

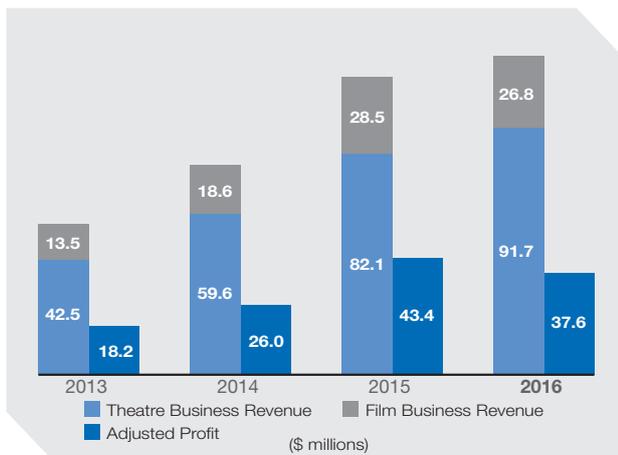
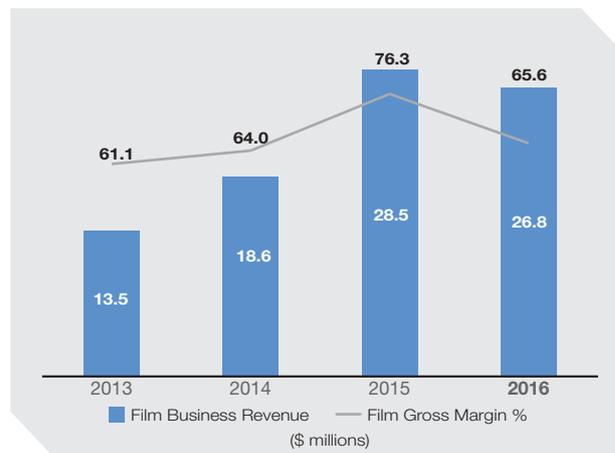
Our theatre business involves the design, procurement and provision of premium digital theatre systems at our exhibitor partners' movie theatres, as well as the provision of related project management and ongoing maintenance services.

We generate revenue by charging fees to exhibitors for the IMAX theatre system and associated services, brand and technology licensing and maintenance services.

FILMS BUSINESS

Our films business involves the digital re-mastering of Hollywood and Chinese language films into the IMAX format through a proprietary DMR conversion process and the exhibition of these films on the IMAX theatre network in Greater China.

We generate revenue by sharing a fixed percentage of our studio partners' box office generated from IMAX films. This arrangement enables us to share in the box office success of a film while limiting our exposure to the significant capital investment required in making a film and the regulatory requirements governing the production and distribution of films in Greater China.

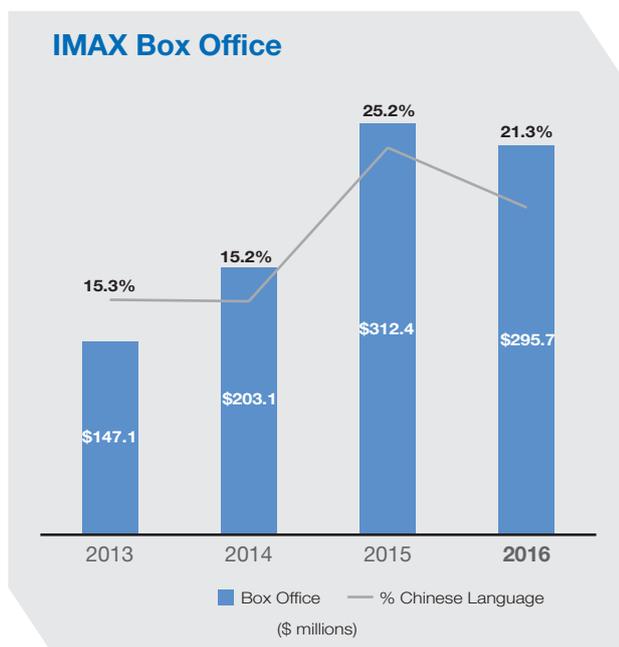


2016 RESULTS

For the full year 2016, we delivered total revenues of \$118.5 million, up 7.2% from the year prior. This resulted in adjusted profit of \$37.6 million, or 31.7% of revenues.

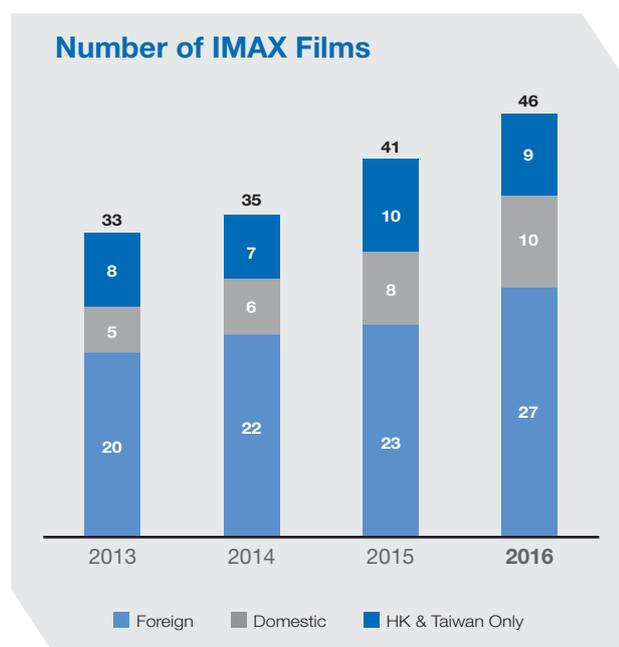
Our margins in 2016 were negatively impacted by several factors, namely weaker box office and an increased number of revenue sharing installs, which carry one-time upfront launch costs. We installed 34 additional revenue sharing theatres in 2016 versus 2015.

Box Office Performance



We generated **\$296** million in IMAX box office, down roughly 5% from 2015. On a constant currency basis, IMAX China box office was up 0.5%.

Our box office was negatively impacted by several factors in 2016. We believe the overarching challenge was weaker content in 2016 versus 2015. As a result of weaker content and China's elastic ticket pricing, our average ticket price was down roughly 5% in 2016 versus 2015. Furthermore, the Company saw a devaluation in the RMB of roughly 7%. Management believes these factors are transitory and not indicative of systemic issues within the China cinema market. Given robust network growth and exciting film slates ahead, we believe that having a larger network should meaningfully benefit the company in during stronger box office environments.



Strong Slate of Hollywood Films Complemented by a Growing Portfolio of Chinese Language Films

We played **46** films across our Greater China network in 2016, 37 of which were played in the PRC. Over the years we have continued to increase the number of local Chinese-language films exhibited across our network to supplement our Hollywood content. We believe we will continue to increase our local language offerings as the content garners bigger production budgets and more IMAX-type films are produced.

Moreover, we have benefited from a liberalized Hollywood film quota in the PRC, which was increased to 34 films in 2012, up from the previous 20. These additional 14 films must be IMAX or 3D format.

Top Ten IMAX Films in Greater China in 2016



The IMAX Experience

An Integrated, End-To-End Solution



There is no one thing that makes IMAX such an immersive movie experience; it is a precise mix of several technologies, architecture and content optimization — many of them, unique to IMAX. This is called the IMAX Experience® and is the culmination of the following elements:

- IMAX utilizes the highest-resolution cameras in the world and provides them to many of the most ambitious and accomplished filmmakers, globally
- IMAX's Digital Re-Mastering process (DMR), which enhances the image and sound of the movie
- IMAX's customized theatre design, which puts moviegoers in the action
- IMAX's powerful sound system, which delivers laser-aligned sound you can feel
- IMAX's next-generation laser and xenon projection systems, which deliver lifelike crystal-clear images lifelike,
- IMAX's Quality Assurance and globally-recognized brand which stands for the ultimate movie going experiences



Board of Directors & Experienced Management Team



Richard Gelfond
*Non-executive Director
and Chairman*

Experience

- 22 years at IMAX and industry experience



Dawn Taubin
*Independent
Non-executive Director*

Experience

- Former Chief Marketing Officer of DreamWorks Animation
- Former President of Marketing at Warner Bros Pictures



Michelle Rosen
General Counsel

Experience

- 8 years at IMAX and industry experience



Greg Foster
Non-executive Director

Experience

- 15 years at IMAX and 23 years of industry experience



Jiande Chen
*Chief Executive Officer
Executive Director*

Experience

- 5 years at IMAX and 16 years of industry experience



Honggen Yuan
*Senior Vice President,
Theatre Development*

Experience

- 15 years at IMAX and industry experience



RuiGang Li
Non-executive Director

Experience

- Founding Chairman of China Media Capital



Jim Athanasopoulos
*Chief Financial Officer
and
Chief Operating Officer
Executive Director*

Experience

- 16 years at IMAX and industry experience, 5 years at IMAX China



Tony Navarro
*Senior Vice President,
Business Development
and Head of M&A*

Experience

- 4 years at IMAX and industry experience



Yue-Sai Kan
*Independent
Non-executive Director*

Experience

- Established Yue-Sai Kan Productions
- Sold Yue-Sai, a Chinese cosmetics business, to L'Oreal in 2004



Don Savant
*President, Theatre
Development and
Film Distribution*

Experience

- 16 years at IMAX, 18 years of industry experience in China and 20+ years of industry experience



John Davison
*Independent
Non-executive Director*

Experience

- Chief Financial Officer and Executive Vice President of Four Seasons Holdings Inc.



Mei-Hui (Jessie) Chou
*Chief Marketing Officer
and Head of Human
Resources
Executive Director*

Experience

- 10 years at IMAX and 19 years of industry experience

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Corporate Information

BOARD OF DIRECTORS

Executive Directors

Jiande Chen, *Chief Executive Officer*

Jim Athanasopoulos, *Chief Financial Officer and
Chief Operating Officer*

Mei-Hui (Jessie) Chou, *Chief Marketing Officer and
Head of Human Resources*

Non-executive Directors

Richard Gelfond (Chairman)

Greg Foster

RuiGang Li

Independent Non-executive Directors

John Davison

Yue-Sai Kan

Dawn Taubin

AUDIT COMMITTEE

John Davison (Chairman)

Dawn Taubin

Richard Gelfond

REMUNERATION COMMITTEE

Yue-Sai Kan (Chairman)

John Davison

Greg Foster

NOMINATION COMMITTEE

Richard Gelfond (Chairman)

Yue-Sai Kan

Dawn Taubin

JOINT COMPANY SECRETARIES

Michelle Rosen

Chan Wai Ling, *FCS, FCIS*

AUTHORISED REPRESENTATIVES

Jim Athanasopoulos

Chan Wai Ling, *FCS, FCIS*

AUDITOR

PricewaterhouseCoopers

Certified Public Accountants

CORPORATE HEADQUARTERS

7/F, Verdant Place

No.128 West Nanjing Road

Huangpu District, Shanghai

People's Republic of China

REGISTERED OFFICE

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Cayman Islands

PRINCIPAL PLACE OF BUSINESS IN HONG KONG

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183 Queen's Road East

Hong Kong

PRINCIPAL SHARE REGISTRAR AND TRANSFER OFFICE

Maples Fund Services (Cayman) Limited

HONG KONG SHARE REGISTRAR

Computershare Hong Kong Investor Services Limited

Shops 1712-1716, 17th Floor

Hopewell Centre

183 Queen's Road East

Wanchai

Hong Kong

COMPLIANCE ADVISOR

Somerley Capital Limited

STOCK CODE

1970

COMPANY WEBSITE

www.imax.cn

Highlights

FINANCIAL HIGHLIGHTS

	2016	2015	Change %
Total revenue (US\$'000)	118,532	110,591	7.2%
Gross profit (US\$'000)	69,297	72,280	(4.1)%
Gross profit %	58.5%	65.4%	(10.6)%
Profit(loss) for the year (US\$'000)	36,088	(181,865)	(119.8)%
Profit(loss) for the year %	30.4%	(164.4)%	(118.5)%
Profit(loss) per share (US\$)	0.10	(0.62)	(116.1)%
Adjusted profit (US\$'000)	37,562	43,353	(13.4)%
Adjusted profit %	31.7%	39.2%	(19.1)%
Total theater system signings	238	74	221.6%
Sales arrangements	37	29	27.6%
Revenue sharing arrangements	201	45	346.7%
Total theater system installations	119	77	54.5%
Sales arrangements	33	25	32.0%
Revenue sharing arrangements	84	50	68.0%
Upgrades	2	2	—
Gross box office (US\$'000)	295,671	312,406	(5.4)%
Box office per screen (US\$'000)	932	1,345	(30.7)%

2017 OUTLOOK

The Company expects to install approximately 120 new theatres for the year 2017. Of these installations, roughly 35 are expected to be sales arrangements and 85 are expected to be revenue sharing arrangements. We also expect our selling, general and administrative expenses excluding share-based compensation to grow roughly 8.0% over 2016.



IMAX[®]





Management Discussion and Analysis

Management Discussion and Analysis



OVERVIEW

The Company is a leading cinematic technology provider, the exclusive licensee of the IMAX brand in the theatre and films business and the sole commercial platform for the release of IMAX films in Greater China. Standing for the highest quality and most immersive motion picture entertainment experience, the IMAX brand is one of the strongest entertainment brands in Greater China.

History and Introduction

The IMAX business commenced operations in the PRC in 1998, when IMAX Corporation started offering its theatre systems to museums and science centres. Over the years, the focus of the business has moved from institutional theatres to commercial theatres and, as at 31 December 2016, there were 424 IMAX theatres in Greater China with an additional 334 theatres in backlog. The majority of the IMAX theatres currently in Greater China are commercial theatres. On 8 October 2015, the Company completed a Global Offering and the Company's Shares were listed on the Stock Exchange.

We believe that we are a key participant in the Greater China film industry with wide-spread recognition and consumer loyalty through our early entry and historical successes, including with such films as *Avatar* in 2010, *Transformers: Age of Extinction* in 2014, *Furious 7* and *Monster Hunt* in 2015, and *Warcraft* in 2016. A significant majority of our revenue is generated in the PRC, and we expect the PRC to be the principal source of our growth in the future. Our goal is to deliver the IMAX experience to an even wider audience in both the PRC and Greater China as a whole, being the second largest and the fastest growing major cinema market in the world by total box office revenue.

We have two principal business segments, namely the theatre business and the films business.

Management Discussion and Analysis (Continued)



Theatre Business

Our theatre business involves the design, procurement and provision of premium digital theatre systems at our exhibitor partners' movie theatres, as well as the provision of related project management and ongoing maintenance services.

We generate revenue by charging fees to exhibitors under 3 different structures: (1) sales arrangements, (2) full revenue sharing arrangements, and (3) hybrid revenue sharing arrangements. Under sales arrangements, we typically charge a significant upfront fee and smaller ongoing fees which are the greater of an annual minimum payment or small percentage of the theatre's box office. Under full revenue sharing arrangements, we provide theatre systems to our exhibitor partners in return for ongoing fees based on a percentage of the IMAX box office with no upfront fee. Under hybrid revenue sharing arrangements, we will charge a relatively small upfront fee to our exhibitor partners and receive ongoing fees based on a percentage of IMAX box office. The percentage charged under a hybrid is typically less than a full revenue sharing arrangement. All structures include an annual maintenance fee and all structures include initial terms of 10 to 12 years in length plus renewal terms of 5 to 10 additional years.

The revenue sharing business model enables our exhibitor partners to expand their IMAX theatre network more rapidly by reducing their upfront costs, while aligning our interests with theirs and allowing us to share in the box office they generate. These arrangements create a recurring revenue stream from the theater side of our business for the term of the agreement without IMAX having to incur the capital expenditures required to build and operate movie theatres.

Film Business

Our film business involves the digital re-mastering of Hollywood and Chinese language films into the IMAX format through a proprietary IMAX DMR conversion process and the exhibition of these films on the IMAX theatre network in Greater China.

Management Discussion and Analysis (Continued)

We generate revenue by sharing a fixed percentage of our studio partners' box office generated from IMAX films. This arrangement enables us to share in the box office success of a film while limiting our exposure to the significant capital investment required in making a film and the regulatory requirements governing the production and distribution of films in Greater China.

While we expect to continue to generate the majority of our revenue in the films business from Hollywood films, we intend to continue to grow our portfolio of Chinese language films to complement our Hollywood film slate by building on our long term partnerships with local studios and filmmakers. To further strengthen our ties to local studios and filmmakers, and in furtherance of our commitment to grow our portfolio of Chinese language films, we committed to invest in a film fund (the “**China Film Fund**”) together with an entity related to CMC Capital Partners (“**CMC**”). The purpose of the China Film Fund is to invest in tentpole Chinese language films.

IMAX Technology

IMAX theatre systems bring together IMAX DMR conversion technology, advanced projection systems, curved screens and proprietary theatre geometry as well as specialised sound systems to create a more intense, immersive and exciting experience than in a traditional movie theatre. They are the product of nearly 50 years of research and development by IMAX Corporation, our Controlling Shareholder. As the exclusive licensee of the IMAX brand and technology in Greater China, we have full access to the most advanced IMAX theatre systems based on proprietary technology produced by IMAX Corporation.



Management Discussion and Analysis (Continued)

Our Partnerships

We have strong and successful partnerships with a number of key players across the Greater China film industry. These include over 50 exhibitors, including the largest exhibitor in the world, Wanda Cinema, as well as other established market players such as CGI Holdings Limited (formerly CJ CGV Holdings, Ltd.), Guangzhou Jinyi Media Corporation, Omnijoi Cinema Development Co., Ltd and Shanghai Film Co. Ltd.. We also work with leading producers, directors and studios in Greater China, such as Huayi Brothers Media Corporation, Bona Film Group Limited, Wanda Media Co. Ltd. and Filmko Holdings Co., Ltd., to convert Chinese language films into the IMAX format for release on the IMAX theatre network. These films have included *Journey to the West: Conquering the Demons*, *Flying Swords of the Dragon Gate*, *Monster Hunt*, *The Monkey King and Mojin: The Lost Legend*. In addition, we work with large commercial real estate developers, such as Wanda Plaza, China Resources and Longfor, to identify potential new IMAX theatre locations.

Our Competitive Strengths

We believe that our success to date and potential for future growth are attributable to the following competitive strengths:

- A strong entertainment brand in the large and fast-growing Greater China market;
- Strong slate of Hollywood films complemented by a growing portfolio of Chinese language films;
- Unparalleled network supported by strong exhibitor partnerships;
- Leading IMAX theatre system and technology delivering a unique cinematic experience;
- Significant value creation across the film industry for exhibitors, studios, filmmakers and commercial real estate developers; and
- Experienced management team supported by prominent shareholders.

Our Business Strategies

Our goal is to deliver the unique IMAX experience to an even wider audience in both the PRC and Greater China as a whole through the following strategies:

- Expanding the IMAX theatre network in the PRC;
- Increasing the number of revenue sharing arrangements with our exhibitor partners;
- Strengthening our cooperation with PRC studios and filmmakers, including through the China Film Fund;
- Maintaining our position as a provider of leading cinema technology;
- Continuing to invest in the IMAX brand in Greater China; and
- Leveraging the IMAX brand to develop and invest in complementary businesses.

Management Discussion and Analysis (Continued)

The management discussion and analysis is based on the Company's consolidated financial statements for FY2016 prepared in accordance with IFRS and must be read together with the consolidated financial statements and the notes which form an integral part of the consolidated financial statements.

SIGNIFICANT FACTORS AFFECTING OUR FINANCIAL CONDITION AND RESULTS OF OPERATIONS

We believe that our financial condition and results of operations have been and will continue to be affected by the following factors:

Expansion of the IMAX Theatre Network in Greater China

The continued expansion of the IMAX theatre network in Greater China is essential to our success. More particularly, the rate at which we are able to expand the IMAX theatre network has been and will continue to be an important driver of our results of operations and growth.

Network Expansion

Under our theatre business, we generate revenue primarily through charging exhibitors either upfront fees or ongoing fees based on a percentage of the box office for the installation of IMAX theatre systems and associated services, brand and technology licensing and maintenance services. Under our films business, we generate revenue by charging fees based on a fixed percentage of our studio partners' box office generated from IMAX films. As a result, the bigger the IMAX theatre network, the more opportunities we have to increase our revenue and profit across our two principal business segments.

The larger the IMAX theatre network becomes, the greater the value proposition becomes to studios in terms of overall IMAX box office potential for their films and the resulting additional revenue they may generate from the IMAX platform. This in turn helps us continue to attract top Hollywood and Chinese language films from studios who we believe value a differentiated platform for release of their films. As we continue to attract top IMAX films, the greater the value proposition also becomes to our exhibitor partners in terms of driving ticket sales and generating additional box office for them by providing the audiences with a premium, differentiated experience. This in turn helps us to attract new exhibitor partners and repeat business with our existing exhibitor partners, which increases our revenue from sales and revenue sharing arrangements and also further increases the size of the IMAX theatre network, thus resulting in a self-reinforcing cycle.

We believe our films business is largely scalable because conversion costs for delivering IMAX films are fixed by film. As we grow the IMAX theatre network, the revenue generated by every additional IMAX theatre in our films business should result in increased operating profit without a proportionate increase in variable costs, enabling us to achieve greater economies of scale.

The number of IMAX theatres in Greater China increased from 307 IMAX theatres as at 31 December 2015 to 424 IMAX theatres as at 31 December 2016. The revenue generated from these incremental theaters helped alleviate the revenue impact resulting from decreased IMAX per screen box office averages in FY2016. The revenue from our theatre business increased from US\$82.1 million for FY2015 to US\$91.7 million for FY2016, and the revenue from our films business decreased from US\$28.5 million for FY2015 to US\$26.8 million for FY2016. Total revenue increased from US\$110.6 million in FY2015 to US\$118.5 million for FY2016.

Management Discussion and Analysis (Continued)

**Backlog**

Our ability to expand the IMAX theatre network is driven by our ability to sign new theatre agreements with exhibitor partners and replenish our backlog as theatres are installed. The installation of theatre systems in newly-built and retrofitted multiplexes depends primarily on the timing of the construction of these projects by exhibitors and/or commercial real estate developers, which is not under our control. Although revenue from our backlog is recognised following the installation of the relevant IMAX theatre systems and not at the time of signing, continuously replenishing our backlog is crucial to our long-term success as it underpins the continued growth of the IMAX theatre network. The number of IMAX theatre systems in our backlog increased from 215 as at 31 December 2015 to 334 as at 31 December 2016, a record for the Company, and the carrying value of our backlog decreased from US\$127.6 million as at 31 December 2015 to US\$114.9 million as at 31 December 2016. Approximately 18% of our backlog are sale arrangements, 60% are full revenue sharing arrangements and 22% are hybrid revenue sharing arrangements.

As part of our strategy to expand the IMAX theatre network, we have mapped out a number of “IMAX zones” across Greater China. Each zone represents an area in which, based on our analysis, an exhibitor could potentially open an IMAX theatre without negatively affecting the business and financial results of the nearest IMAX theatre. We estimate each IMAX zone will typically only contain one IMAX theatre, subject to certain exceptions based on the location of the zone and any carve-outs in the agreements we entered into with exhibitors. The number of zones may continue to grow as the population and/or consumer demand in a geographical area increases to a level where it becomes commercially viable for us to add an IMAX theatre and create a new IMAX zone without negatively affecting the business and financial performance of the nearest IMAX theatre. As at 31 December 2016, we had identified approximately 1,000 IMAX zones across Greater China.

We had installed IMAX theatres in 149 different cities in the PRC as at 31 December 2016. Historically, we focused on Tier 1 and Tier 2 Cities and building the IMAX theatre network in more developed cities and regions. We plan to further penetrate major Tier 1 and Tier 2 Cities by continuing to work with our exhibitor partners and commercial real estate developers to identify new zones for IMAX theatres. We also plan to further expand the IMAX theatre network in Tier 3 and Tier 4 Cities where we currently have a smaller presence and therefore a significant number of vacant zones to capture growth opportunities presented by those markets. Our network in the PRC currently includes 67 theatres in Tier 1 cities, 192 in Tier 2 cities, 72 in Tier 3 cities and 77 in Tier 4 cities and below.

Management Discussion and Analysis (Continued)

Box Office Success of IMAX Films

Film Slate

Our financial performance is affected by the number of films released to the IMAX network in Greater China (known as the “slate”) and the box office performance of those films. We source films produced by Hollywood and Chinese studios and filmmakers and convert those films into the IMAX format using IMAX DMR conversion technology developed by IMAX Corporation. In FY2015 and FY2016, 31 and 37 IMAX films, respectively, were released and generated revenue for us in the PRC. IMAX Corporation has entered into contractual arrangements with Hollywood filmmakers and studios to convert a number of films into the IMAX format for release in FY2017 and FY2018, including some of the most highly anticipated films such as *Furious 8*, *Transformers: The Last Knight*, *Guardians of the Galaxy 2*, *Dunkirk*, *Wonder Woman*, *Spider-man*, *Logan*, *Kong: Skull Island*, *Beauty and the Beast*, *Pirates of the Caribbean: Dead Man Tell No Tales*, *The Mummy* and many more. However, while it is our intention that these films be released to the IMAX theatre network in the PRC, given the restrictions imposed by film quotas for Hollywood films in the PRC and censorship rules, we cannot assure you that all of these IMAX format Hollywood films will be made available.

Securing a slate of desirable Hollywood and Chinese language films in the IMAX format is critical to driving higher total box office and average box office per screen for IMAX theatres than non-IMAX theatres. The strength of the movie slate we choose is also important to maintaining the ticket price premium that IMAX theatres typically command. With this in mind, we carefully select films for conversion into the IMAX format that we believe will be best received by local audiences, and then we work closely with the studios and filmmakers to enhance the viewing experience, which in addition to conversion into the IMAX format may include unique aspect ratios and utilisation of IMAX cameras for image capture. As a result, the average box office per screen for IMAX theatre is significantly higher than that of conventional theatres in the PRC. The average box office per screen of IMAX theatres in Greater China was US\$0.93 million in FY2016 and this compares to average box office per screen of approximately US\$0.17 million for all screens in the PRC for FY2016, according to EntGroup Inc, an independent third party consulting firm. Higher average box office per screen for IMAX theatres make them more attractive to exhibitors, which enables us to grow the IMAX theatre network and generate revenue from new installations.

In addition, because the number of IMAX theatres under revenue sharing arrangements has grown considerably from 177 as at 31 December 2015 to 261 as at 31 December 2016, and because our backlog as at 31 December 2016 also included an additional 275 IMAX theatre systems under revenue sharing arrangements, strong box office performance of films will continue to weigh significantly on both theater and film business revenues as well as profit. While we mitigate box office highs and lows by employing a portfolio approach to our films in any given year, we believe that a key factor in the box office success of our films is not only selecting the right Hollywood and Chinese language films, but also ensuring the right balance of Hollywood and Chinese language films for our slate.

Management Discussion and Analysis (Continued)

Film Release Date and Film Mix

Censorship rules and film quotas restrict the number of Hollywood films that can be shown in the PRC each year. Accordingly, balancing the release dates for IMAX films released in Greater China as well as the mix of Chinese language films and Hollywood films released in the PRC is an important factor affecting our business. Over the past few years, PRC regulatory bodies have supported gradual liberalisation of the film industry and introduced a number of government initiatives to foster growth of the film industry, including a 2012 agreement with the United States to permit an additional 14 3D or IMAX films to be released in the PRC each year beyond the previous quota of 20 Hollywood films. Since a significant portion of our revenue is derived from the box office of Hollywood films released in IMAX format in the PRC, an increase in the number of Hollywood films that can be released in the PRC has had in the past, and is likely to continue to have in the future, an impact on our results of operations. However, the 2012 agreement with the United States is expiring in 2017 and will need to be renegotiated. The scope of any renegotiation may include the quota of Hollywood films to be released in the PRC and Hollywood studios' take rate on these films. If the number of Hollywood films to be released in the PRC increases over and above the current quota and/or if the Hollywood studios' take rate increases, it will likely have a positive effect on our business. However, we cannot assure you that the Hollywood film quota or Hollywood studio take rate will increase or that any renegotiation will benefit us.

Release dates for Hollywood films in the PRC generally have been set with a shorter lead times than they are in other markets. In addition, at certain times during the year, Chinese language films are released with less competition from Hollywood films. As a result, supplying IMAX theatres with Chinese language films in the IMAX format is important to ensure that there are IMAX films showing in IMAX theatres at all times, as well as to cater to local consumer demand for Chinese language films. Chinese language films also have proven to be very successful at the box office. According to EntGroup Inc., as at 31 December 2016, 7 of the top 10 box office films in the PRC in calendar 2016 were Chinese language films. In 2016, the Chinese language films *Monkey King 2*, *Time Raiders* and *The Great Wall* were a part of the top 10 performing box office films for the Company. We also share a higher percentage of box office for Chinese language films compared to Hollywood films primarily due to Chinese studios retaining a much higher percentage of box office than Hollywood studios. Chinese language films make up a significant share of total PRC box office, amounting to 62.0% in FY2015 and 58.0% in FY2016 according to EntGroup Inc. IMAX format Chinese language films as a percentage of our Greater China box office amounted to 21.3% in FY2016 and 25.2% in FY2015. As part of our commitment to increase the availability of Chinese language films that are suitable for release to our network, we committed to invest in the China Film Fund.

Proportion of Revenue Sharing Arrangements

We generate revenue through charging fees to exhibitors for the IMAX theatre system. Historically, we entered into sales arrangements with exhibitor partners under which the majority of fees were paid around the time of installation of the IMAX theatre system, and substantially all of our revenue from such sales were recognised at the same time. In recent years, we have entered into an increasing number of revenue sharing arrangements, whereby we charge a smaller or no upfront fee at the time of the IMAX theatre system installation. We recognise as revenue any initial payments we receive on installation and percentage of the box office revenue when box office results are reported to us by the exhibitors.

Our revenue sharing arrangements drive our revenue by providing us with a percentage of recurring box office generated from our exhibitor partners for IMAX films over the 10 to 12 year term of the agreement and allow us to benefit from future growth in the box office of IMAX theatres in Greater China. However, as the percentage we are able to share from our exhibitor partners' box office varies among exhibitors and may change from contract to contract, any increased revenue from having more revenue sharing arrangements may be affected.

Management Discussion and Analysis (Continued)

We require increased working capital to continue to fund the purchase and installation of IMAX theatre systems provided to our exhibitor partners under full revenue sharing arrangements. However, as the network of IMAX theatres continues to grow, we believe increases in working capital will be offset by an increase in recurring revenue we receive under all revenue sharing arrangements.

Impact on Our Profitability

While an increasing number of revenue sharing arrangements will allow us to enjoy recurring revenue, it also makes us more sensitive to fluctuations in box office performance. As the amount of revenue we are able to generate under revenue sharing arrangements is largely dependent upon the box office performance of the films exhibited, our revenue may be subject to higher volatility. Should any film exhibited in IMAX theatres under revenue sharing arrangements perform poorly, the amount of the box office revenue we receive will be reduced.

The proportion of IMAX theatre systems we install under hybrid revenue sharing arrangements has an effect on our gross profit and gross profit margin. Given that fact, with respect to our theatre systems under hybrid revenue sharing arrangements, we recognise revenue on the upfront fee received and all associated costs at the time of system installation and such upfront fees typically cover only the costs related to the installation. We record minimal gross profit and gross profit margin for hybrid revenue sharing arrangements during the period of system installation, but we record substantially higher gross profit and gross profit margin in subsequent periods. As our base of hybrid theaters grows, the percentage box office revenue earned by these theatres increases with no corresponding cost related to the system.

Revenue sharing arrangements increased from 177 arrangements in FY2015 to 261 arrangements in FY2016. As the level of our involvement and capital commitment is much greater with a revenue sharing arrangement, we are able to provide more input in the exhibitor's marketing campaigns for an IMAX film or an IMAX theatre launch. Going forward, we plan to continue to promote revenue sharing arrangements to exhibitors that are able to roll out their theatre network quickly and that have a portfolio of quality theatres with box office potential or a proven track record of success with IMAX theatres. Notwithstanding our interest in adding additional revenue sharing arrangements, our exhibitor partners may have other commercial considerations and may not choose revenue sharing arrangements over sales arrangements.

General Economic and Market Conditions and the Regulatory Environment in the PRC

Continued growth in our business depends on urbanisation and rising standards of living in the PRC, which we believe drives demand for entertainment. Overall economic growth and disposable income levels in the PRC have been and will continue to be affected by a number of macroeconomic factors, including changes in the global economy as well as the macroeconomic, fiscal and monetary policies of the PRC government.

Economic growth and development had a significant impact on the entertainment industry in the PRC over the past few years, as individuals and households have been able to increase the amount of money they are willing to spend on movie tickets. We believe leisure consumption will be an important growth area in the coming decade for the Chinese consumer. Box office in the PRC grew to US\$6.9 billion in 2016 at a compound annual growth rate (CAGR) of 28.4% from FY2010 to 2016.

Management Discussion and Analysis (Continued)

As the majority of new IMAX theatres are located in large shopping malls, we are also affected by fluctuations in the PRC property market. Periods of high economic growth are typically accompanied by additional development. The opposite occurs during periods of lower economic growth or market slowdowns. While we believe the cinema industry has historically been more resilient to economic downturns than other industries and lifestyle offerings including cinema are becoming more important to shopping mall developers, should the PRC property market experience a slowdown, commercial real estate developers could be negatively affected, which, in turn, could result in a decrease in the general demand for new IMAX theatres and, therefore, negatively affect our business and prospects.

Our Ability to Maintain Our Pricing and Profit Margins

A significant portion of our operating costs are fixed for our films business and theatre business under revenue sharing arrangements, such as DMR conversion costs per film and theatre system depreciation. As a result, our ability to maintain our pricing and our profit margin is an important factor driving our results. As we expand the IMAX theatre network and cooperate with more exhibitor partners, we may be expected to offer volume discounts to existing exhibitors who increase their commitment for more IMAX theatre systems, or who contract to install a large number of IMAX theatre systems upfront. We may strategically offer other discounts or concessions to certain exhibitors to maintain or gain market share. Given our relatively fixed cost base, any material decrease in revenue due to adjustments in pricing will have an adverse impact on our profitability.

Seasonality Effects

Our business is seasonal which skews the profitability of our theatre business towards the second half of the year. Most of our exhibitors choose to install IMAX theatre systems towards year-end in preparation for the traditional Chinese New Year holiday period when major Chinese language films are due to be released. As a result, we typically record higher levels of revenue and profit under our theatre business during the second half of the year.

Currency Fluctuations

We generate the majority of our revenues in Renminbi. However, we purchase IMAX theatre equipment and films from IMAX Corporation in U.S. dollars or in Renminbi based on the U.S. dollar exchange rate. In addition, some of our employees are paid in U.S. dollars. Any significant increase in the value of the U.S. dollar against the Renminbi will increase our costs and negatively affect our profitability. We have not entered and currently do not intend to enter into any forward contracts to hedge our exposure to exchange rate fluctuations and our results are potentially affected by fluctuations in exchange rates.

In addition, fluctuations in the exchange rates between the U.S. dollar and other currencies, primarily the Renminbi, affect the translation into U.S. dollars when we prepare our financial statements. Foreign currency transactions are translated into the U.S. dollar using the exchange rates prevailing at the annual average rate for our statement of comprehensive income and closing rate for our statement of financial position. Foreign currency gains and losses are recorded in our consolidated statement of comprehensive income.

Management Discussion and Analysis (Continued)

DESCRIPTION OF SELECTED LINE ITEMS IN THE STATEMENT OF COMPREHENSIVE INCOME ITEMS

Revenue

We derive a majority of our revenue from our two principal business segments — the theatre business and the film business.

Theatre Business

Our theatre business segment contains three sub-segments based on our business arrangements:

- Sales arrangements, pursuant to which the Company generates revenue from the one-time sale of an IMAX theater system and related services. The revenue recognized includes an upfront purchase price and discounted minimum ongoing payments, all recognized at the time of installation and delivery of IMAX theater systems;
- Revenue sharing arrangements, pursuant to which the Company generates revenue from the lease of an IMAX theater system and related services. The revenue recognized includes an ongoing percentage of the exhibitor's IMAX box office receipts, recognized when reported by exhibitors. Certain hybrid revenue sharing arrangements will also recognize a smaller upfront fee at the time of installation and delivery of the IMAX theater system; and,
- Theatre system maintenance, pursuant to which the Company generates revenue from the provision of ongoing maintenance services. The revenue recognized is primarily comprised of an annual maintenance fee payable by all exhibitors under all arrangements.

We also derive an immaterial amount of other revenue generates sales of 3D glasses, screen sheets and other items.

Film Business

Our film business revenue is comprised of a certain percentage of IMAX box office received by our studio partners and recognized when reported by our exhibitor partners for the conversion and release of Hollywood and Chinese language films to the IMAX theatre network.

The following table sets forth the breakdown of revenue by business segments:

	FY2016		FY2015	
	US\$'000	%	US\$'000	%
Theatre Business				
Sales arrangements	47,869	40.4%	37,038	33.5%
Revenue sharing arrangements	30,927	26.1%	34,498	31.2%
Theatre system maintenance	11,702	9.9%	9,346	8.5%
Sub-total⁽¹⁾	91,722	77.4%	82,119	74.3%
Film Business	26,810	22.6%	28,472	25.7%
Total	118,532	100.0%	110,591	100.0%

Management Discussion and Analysis (Continued)

Note:

(1) Theatre business also includes other revenue of US\$1.2 million and US\$1.2 million in FY2016 and FY2015, respectively.

Cost of Sales

Our cost of sales are primarily comprised of the costs of IMAX theatre systems under sales arrangements and hybrid revenue sharing arrangements, depreciation for full revenue sharing arrangements and certain one-time costs at system installation such as commissions and marketing costs for IMAX theatre launches.

The following table sets out the cost of sales for our business segments for the years indicated as well as the percentage of respective revenue they represent:

	FY2016		FY2015	
	US\$'000	%	US\$'000	%
Theatre Business				
Sales arrangements	17,509	36.6%	11,468	31.0%
Revenue sharing arrangements	16,504	53.4%	15,296	44.3%
Theatre system maintenance	5,199	44.4%	3,989	42.7%
Sub-total ⁽¹⁾	40,020	43.6%	31,572	38.4%
Film Business	9,215	34.4%	6,739	23.7%
Total	49,235	41.5%	38,311	34.6%

Note:

(1) Theatre business also includes cost of sales in respect of other revenue of US\$0.8 million and US\$0.8 million in FY2016 and FY2015, respectively.

Gross Profit and Gross Profit Margin

The following table sets out the gross profit and gross profit margin for our business segments for the years indicated:

	FY2016		FY2015	
	US\$'000	%	US\$'000	%
Theatre Business				
Sales arrangements	30,360	63.4%	25,570	69.0%
Revenue sharing arrangements	14,423	46.6%	19,202	55.7%
Theatre system maintenance	6,503	55.6%	5,357	57.3%
Sub-total ⁽¹⁾	51,702	56.4%	50,547	61.6%
Film Business	17,595	65.6%	21,733	76.3%
Total	69,297	58.5%	72,280	65.4%

Note:

(1) Theatre business also includes gross profit in respect of other revenue of US\$0.4 million and US\$0.4 million in FY2016 and FY2015, respectively.

Management Discussion and Analysis (Continued)

Selling, General and Administrative Expenses

The following table sets out the selling, general and administration expenses we incurred as well as the percentage of revenue they represented for the years indicated:

	FY2016		FY2015	
	US\$'000	%	US\$'000	%
Employee salaries and benefits	6,137	5.2%	5,442	4.9%
Share-based compensation expenses	1,890	1.6%	3,020	2.7%
Travel and transportation	1,244	1.0%	1,128	1.0%
Advertising and marketing	1,252	1.1%	1,256	1.1%
Professional fees	2,466	2.1%	868	0.8%
Other employee expense	480	0.4%	306	0.3%
Facilities	1,542	1.3%	931	0.9%
Depreciation	728	0.6%	241	0.2%
Foreign exchange	500	0.4%	599	0.5%
Other expenses	844	0.7%	901	0.8%
IPO related costs	—	—	9,167	8.3%
Total	17,083	14.4%	23,859	21.5%

Note:

- (1) Our selling, general and administrative expenses would have been US\$14.7 million or 13.3% of our revenue for FY2015 if we were to exclude non-recurring IPO related costs.

Other Operating Expenses

Other expenses primarily include the annual license fees payable to IMAX Corporation in relation to the trademark and technology licensed under the Technology Licence Agreements and the Trademark Licence Agreements, charged at an aggregate of 5% of our revenue. Our other operating expenses for FY2016 and FY2015 were US\$6.4 million and US\$6.1 million, respectively.

Interest Income and Expense

Interest income represents interest earned on various term deposits we hold. None of the term deposits had a term of more than 90 days. Our interest income for FY2016 and FY2015 was US\$0.6 million and US\$0.4 million, respectively.

Fair Value Adjustment

On April 8, 2014, the Company announced an investment into the Company (the “**IMAX China Investment**”) by CMC Capital Partners (“**CMC**”) and FountainVest Partners (“**FountainVest**”). The IMAX China Investment provided for the sale and issuance of 20% of the shares of the Company (the “**Redeemable Class C Shares**”) to entities owned by CMC and FountainVest in equal tranches of US\$40.0 million on 8 April 2014 and 10 February 2015.

Management Discussion and Analysis (Continued)

The shareholders' agreement in connection with the IMAX China Investment (the "**Class C Shareholders' Agreement**") terminated upon completion of the Company's Global Offering on the Listing Date. However, while the Class C Shareholders' Agreement was in effect, certain conversion options (the "**Conversion Options**") were embedded within the Class C Shareholders' Agreement that required bifurcation, separate valuation and marked to market value when the shares were issued on the above dates as well as at FY2015 and the Listing Date. The Conversion Options were marked to market using a Monte Carlo simulation.

The Conversion Options were valued at US\$12.4 million and US\$12.8 million on issuance of the Redeemable Class C Shares in April 2014 and February 2015 respectively. As at the Listing Date, we had marked the options to market and recorded a US\$209.9 million non-cash charge through fair value adjustment in FY2015. The loss was the result of an increase in the equity value of the Company which was the key assumption used in the valuation and was not based on observable inputs. The equity of the Group was determined using a discounted cash flow with consideration given to other comparable companies, including IMAX Corporation. On the Listing Date and corresponding termination of the Class C Shareholders Agreement, these non-cash charges were reversed to Equity Share Premium due to the termination of the Class C Shareholders Agreement.

Accretion of amortised cost of financial instrument

Transaction costs of US\$2.8 million related to the Redeemable Class C Shares sold to CMC and FountainVest and the fair value of the conversion option of US\$12.4 million at inception and US\$12.8 million at February 2015 were netted against the US\$80.0 million proceeds and were amortised using the effective interest rate method over a 5 year period representing the period of time provided under the Class C Shareholders' Agreement for a qualified initial public offering to occur. They accreted to the carrying value of the Redeemable Class C share value. The charge amounted to US\$3.8 million in FY2015, and US\$nil in FY2016. On the Listing Date, these non-cash charges were reversed to Equity Share Premium due to termination of the Class C Shareholders' Agreement.

Income Tax Expenses

We are subject to PRC and Hong Kong income tax. We are also subject to withholding taxes in Taiwan. The enterprise income tax ("**EIT**") rate generally levied in the PRC and Hong Kong is 25% and 16.5%, respectively. Our effective tax rate differs from the statutory tax rate and varies from year to year primarily as a result of numerous permanent differences, subsidies, investment and other tax credits, the provision for income taxes at different rates in different jurisdictions, the application of Hong Kong's territorial tax system, enacted statutory tax rate increases or reductions in the year, changes due to our recoverability assessments of deferred tax assets.

Our income tax expense for FY2016 and FY2015 was US\$10.3 million and US\$11.0 million, respectively. Our effective tax rate was 22.3% and -6.4% during FY2016 and FY2015, respectively. In FY2015, we recorded a loss before income tax of US\$170.9 million, which was the result of a fair value adjustment of the bifurcated conversion option amounting to US\$209.9 million associated with our Redeemable Class C Shares and the accretion of amortised cost of financial instrument of US\$3.8 million. Such adjustments were made to reflect the mark to market revaluation of the bifurcated Conversion Option prior to its exercise on the Listing Date. The revaluation was due to an increase in our equity value, which did not impact our taxable income for the year. In addition, listing expenses in FY2015 of US\$9.2 million related to the initial public offering were not set up as a deferred tax asset and will be deducted only when their deductibility in the PRC can be reasonably assured. Without taking into account such one-time, non-cash and non-deductible adjustments, our effective tax rate for FY2015 would have been 21.2%.

Management Discussion and Analysis (Continued)

YEAR TO YEAR COMPARISON OF RESULTS OF OPERATIONS

Consolidated Statement of Comprehensive Income (Loss)

The following table sets out items in our consolidated statement of comprehensive income (loss) and as a percentage of revenue for the years indicated:

	FY2016		FY2015	
	US\$'000	%	US\$'000	%
Revenues	118,532	100.0%	110,591	100.0%
Cost of sales	(49,235)	(41.5)%	(38,311)	(34.6)%
Gross profit	69,297	58.5%	72,280	65.4%
Selling, general and administrative expenses	(17,083)	(14.4)%	(23,859)	(21.6)%
Other operating expenses	(6,363)	(5.4)%	(6,050)	(5.5)%
Operating profit	45,851	38.7%	42,371	38.3%
Accretion of amortised cost of financial instrument	—	—	(3,790)	(3.4)%
Fair value adjustment of conversion option	—	—	(209,884)	(189.8)%
Interest income	573	0.5%	436	0.4%
Profit (loss) before income tax	46,424	39.2%	(170,867)	(154.5)%
Income tax expense	(10,336)	(8.8)%	(10,998)	(9.9)%
Profit (loss) for the year, attributable to owners of the Company	36,088	30.4%	(181,865)	(164.4)%
Other comprehensive loss:				
Items that may be subsequently reclassified to profit or loss:				
Change in foreign currency translation adjustments	(7,392)	(6.2)%	(2,207)	(2.0)%
Other comprehensive loss	(7,392)	(6.2)%	(2,207)	(2.0)%
Total comprehensive income (loss) for the year, attributable to owners of the Company	28,696	24.2%	(184,072)	(166.4)%

Adjusted Profit

Adjusted profit is not a measure of performance under IFRS. This measure does not represent and should not be used as a substitute for, gross profit or profit for the year as determined in accordance with IFRS. This measure is not necessarily an indication of whether cash flow will be sufficient to fund our cash requirements or whether our business will be profitable. In addition, our definition of adjusted profit may not be comparable to other similarly titled measures used by other companies.

Management Discussion and Analysis (Continued)

The following table sets out our adjusted profits for the years indicated:

	FY2016 US\$'000	FY2015 US'000
Profit (loss) for the year	36,088	(181,865)
Adjustments:		
Share-based compensation	1,890	3,020
Accretion of amortised cost of financial instrument	—	3,790
Fair value adjustment of conversion option	—	209,884
IPO related costs	—	9,167
Tax impact on items listed above	(416)	(643)
Adjusted profit	37,562	43,353

FY2016 COMPARED WITH FY2015

Revenue

Our revenue increased 7.2% from US\$110.6 million in FY2015 to US\$118.5 million in FY2016 driven by an increase of US\$9.6 million in our theatre business revenue and a decrease of US\$1.7 million in the film business revenue, as explained further below.

Theatre Business

Revenue from our theatre business increased 11.7% from US\$82.1 million in FY2015 to US\$91.7 million in FY2016.

The following table provides a breakdown of IMAX theatres in operation in Greater China by type and geographic location as at the dates indicated:

Commercial	As at 31 December		
	2016	2015	Growth (%)
The PRC	394	278	41.7%
Hong Kong	4	4	—
Taiwan	9	8	12.5%
	407	290	40.3%
Institutional⁽¹⁾	17	17	—
Total	424	307	38.1%

Note:

(1) Institutional IMAX theatres include museums, zoos, aquaria and other destination entertainment sites that do not exhibit commercial films. Two institutional IMAX theatres located in Taiwan were closed in 2015.

Management Discussion and Analysis (Continued)

The following table sets out the number of IMAX theatre systems installed by business arrangements in FY2016 and FY2015:

	FY2016	FY2015
Sales arrangements	33	25
Revenue sharing arrangements	84	50
Laser upgrades	2	2
Total theatre systems installed	119⁽²⁾	77 ⁽¹⁾

Notes:

(1) We installed 75 new IMAX theatre systems plus 2 laser upgrades (1 sale and 1 revenue sharing arrangement) in 2015.

(2) We installed 117 new IMAX theatre systems plus 2 laser upgrades (2 sales arrangements) in 2016.

Sales arrangements

Theatre business revenue from sales arrangements increased 29.2% from US\$37.0 million in FY2015 to US\$47.9 million in FY2016, resulting primarily from the revenue recognition in FY2016 of 8 additional system sales over FY2015. We recognised sales revenue on 25 new theatre systems in FY2015 with a total value of US\$32.3 million, compared to 33 new theatre systems in FY2016 with a total value of US\$42.0 million. In addition, we installed 2 laser upgrades at a total value of US\$2.9 million in FY2016, compared to 1 laser upgrade at a total value of US\$1.5 million in FY2015.

Average revenue per new system under sales arrangements was unchanged in FY2016 and FY2015 at US\$1.3 million.

Revenue sharing arrangements

Revenue from revenue sharing arrangements decreased 10.4% from US\$34.5 million in FY2015 to US\$30.9 million in FY2016, primarily due to a lower box office revenue per screen, which was partly offset by a greater number of IMAX theatres operating under revenue sharing arrangements in FY2016 compared to FY2015. We had 177 theatres operating under revenue sharing arrangements at the end of FY2015, as compared to 261 at the end of FY2016, which represented an increase of 47.5%.

Revenue from full revenue sharing arrangements decreased 17.0% from US\$21.6 million in FY2015 to US\$17.9 million in FY2016 as a result of lower box office revenue per screen while partly offset by growth in the full revenue sharing network in FY2016, which increased 48.9% year over year, from 131 IMAX theatres in FY2015 to 195 IMAX theatres in FY2016.

Revenue from hybrid revenue sharing arrangements increased 1.3% from US\$12.9 million in FY2015 to US\$13.0 million in FY2016, primarily driven by percentage of box office revenue recognised on a larger IMAX theatre network in FY2016, which increased 43.5% from 46 IMAX theatres in FY2015 to 66 IMAX theatres in FY2016.

Management Discussion and Analysis (Continued)

Theatre system maintenance

Theatre system maintenance revenue increased 25.2% from US\$9.3 million in FY2015 to US\$11.7 million in FY2016. Maintenance revenue increased in FY2016 commensurate with the increase in the number of theatres in the IMAX theatre network.

Film Business

Revenue from our film business decreased 5.8% from US\$28.5 million in FY2015 to US\$26.8 million in FY2016, primarily due to a decrease in the box office revenue generated by IMAX films. The box office revenue generated by IMAX films decreased 5.3% from US\$312.4 million in FY2015 to US\$295.7 million in FY2016, as a result of lower box office revenue per screen. The overall PRC market on a same currency basis increased 3.7% from FY2015 to FY2016.

Box office revenue per screen decreased 30.6% from US\$1.34 million for FY2015 to US\$0.93 million in FY2016 as a result of the strong performance of the Company's film slate in FY2015, which included the top grossing Hollywood film of all time in China, *Furious 7*, along with *Avengers Age of Ultron* and *Jurrassic World*. The depreciation of the RMB relative to the USD also impacted recorded box office in FY2016 versus FY2015.

The following table sets out the number of films we released in the IMAX format in FY2016 and FY2015 in Greater China:

	FY2016	FY2015
Hollywood films	27	23
Hollywood films (Hong Kong and Taiwan only)	9	10
Chinese language films	10	8
Total IMAX films released	46	41

Cost of Sales

Our cost of sales increased 28.5% from US\$38.3 million in FY2015 to US\$49.2 million in FY2016. This increase was due to the increase in costs for both our theatre and films business segments as a result of increased business activity.

Theatre Business

The cost of sales for our theatre business increased 26.8% from US\$31.6 million in FY2015 to US\$40.0 million in FY2016, primarily due to the installation of a total of 8 additional IMAX theatre systems under sales arrangements and hybrid revenue sharing arrangements as well as the maintenance associated with the growth in the IMAX theatre network.

Sales arrangements

Cost of sales from our theatre business under sales arrangements increased 52.7% from US\$11.5 million in FY2015 to US\$17.5 million in FY2016, primarily due to the installation of 26 IMAX theatre systems under sales arrangements in FY2015 which includes 1 laser upgrade, as compared to 35 in FY2016 which included 2 laser upgrades.

Management Discussion and Analysis (Continued)

Revenue sharing arrangements

Cost of sales from our theatre business under revenue sharing arrangements increased 7.9% from US\$15.3 million in FY2015 to US\$16.5 million in FY2016, primarily due to the one time upfront costs related to the installation of 35 incremental full revenue share agreements as well as an increase in depreciation and IMAX theatre marketing expenses associated with the increase in the number of IMAX theatres under full revenue sharing arrangements.

Cost of sales from full revenue sharing arrangements increased 15.8% from US\$7.0 million in FY2015 to US\$8.1 million in FY2016, primarily due to higher depreciation expenses from a greater number of IMAX theatres under full revenue sharing arrangements and higher associated marketing costs.

Cost of sales from hybrid revenue sharing arrangements was relatively flat from US\$8.3 million in FY2015 to US\$8.4 million in FY2016, primarily due to the costs recognised on 21 theatre system installations under hybrid revenue sharing arrangements in FY2015 as compared to 20 in FY2016, offset by incremental per unit importation costs related to custom duties and taxes.

Theatre system maintenance

Cost of sales from our theatre business with respect to theatre system maintenance increased 30.3% from US\$4.0 million in FY2015 to US\$5.2 million in FY2016 commensurate with the additional costs associated with servicing a larger IMAX theatre network in FY2016 versus FY2015.

Film Business

The cost of sales for our film business increased 36.7% from US\$6.7 million in FY2015 to US\$9.2 million in FY2016 due to additional DMR conversion and marketing costs for 5 more films shown during FY2016 as compared to FY2015.

Gross Profit and Gross Profit Margin

Our gross profit in FY2015 was US\$72.3 million, or 65.4% of total revenue, compared to US\$69.3 million, or 58.5% of total revenue, in FY2016. The decrease was largely attributable to lower box office revenue per screen in FY2016 as compared to FY2015, 1 additional laser projector installation, which has higher product costs than a traditional digital xenon projector, and additional film conversion and marketing costs in FY2016.

Theatre Business

The gross profit for our theatres business increased 2.3% from US\$50.5 million in FY2015 to US\$51.7 million in FY2016. During the same period, our gross profit margin decreased from 61.6% to 56.4%. The decreases in gross profit margin were primarily driven by an additional laser upgrade coupled with lower box office revenue per screen for revenue sharing arrangements and higher depreciation costs associated with a larger network of full revenue sharing theatres.

Sales arrangements

The gross profit for our theatre business from sales of new IMAX theatre systems increased 18.7% from US\$25.6 million in FY2015 to US\$30.4 million in FY2016, primarily due to our installation of 8 additional IMAX theatre systems under sales arrangements plus 2 laser upgrades in FY2016, as compared to 1 laser upgrade in FY2015. Our gross profit margin decreased from 69.0% in FY2015 to 63.4% in FY2016 due to the additional installation of one laser projector upgrade.

Management Discussion and Analysis (Continued)

Revenue sharing arrangements (continued)

The gross profit for our theatre business from revenue sharing arrangements decreased 24.9% from US\$19.2 million in FY2015 to US\$14.4 million in FY2016. Our gross profit margin was 55.7% in FY2015 as compared to 46.6% in FY2016. The decrease in gross profit and gross profit margin were primarily driven by the incremental costs associated with continued growth in the IMAX theatre network under revenue sharing arrangements coupled by lower box office revenue per screen in FY2016 versus FY2015.

The gross profit for full revenue sharing arrangements was US\$14.6 million in FY2015 and US\$9.8 million in FY2016. The gross profit margin was 67.6% in FY2015 and 54.8% in FY2016. Gross profit margin decreased primarily due to increased depreciation costs associated with a larger full revenue sharing network, one-time costs associated with the installation of 35 incremental systems in FY2016 and lower box office revenue per screen in FY2016 as compared to FY2015.

The gross profit for hybrid revenue sharing arrangements remained relatively constant at US\$4.6 million in FY2015 to FY2016, primarily driven by an increase in box office revenue from a larger theatre network offset by incremental per unit importation costs related to custom duties and taxes. The gross profit margin was 35.6% in FY2015 as compared to 35.4% in FY2016. Gross profit margin remained stable in FY2016 primarily due to the box office percentage revenue recognized in FY2016 on the 46 hybrid revenue sharing arrangements installed prior to FY2015. The costs related to these theatres were recognized in prior years when the installation occurred.

Theatre system maintenance

The gross profit for our theatre system maintenance increased 21.4% from US\$5.4 million in FY2015 to US\$6.5 million in FY2016 as a result of the growth of the IMAX theatre network. Our gross profit margin decreased from 57.3% in FY2015 to 55.6% in FY2016.

Film Business

The gross profit from our film business decreased 19.0% from US\$21.7 million in FY2015 to US\$17.6 million in FY2016, primarily due to a decrease in our overall box office revenue from US\$312.4 million in FY2015 to US\$295.7 million in FY2016 as a result of the strong slate of films in FY2015 including *Furious 7*, *Avengers Age of Ultron* and *Jurrassic World*, as well as the additional DMR conversion and marketing cost for 5 more films shown in FY2016 as compared to FY2015. Box office revenue per screen decreased from US\$1.34 million in FY2015 to US\$0.93 million in FY2016. The gross profit margin for our film business decreased from 76.3% in FY2015 to 65.6% in FY2016, primarily due to lower box revenue per screen and additional DMR conversion and marketing costs in FY2016 versus FY2015.

Selling, General and Administrative Expenses

Selling, general and administrative expenses decreased 28.4% from US\$23.9 million in FY2015 to US\$17.1 million in FY2016, primarily due to: (i) US\$9.2 million decrease in costs which were directly related to our Global Offering in FY2015; (ii) a US\$0.7 million increase in salaries and benefits and other staff costs as a result of increased head count and salary increases to manage the growing IMAX theatre network; (iii) a decrease in stock based compensation of US\$1.1 million related to previous grants issued in FY2015 and cash awards granted to certain PRC employees that increased in value commensurate with increase in value of the Company; (iv) an increase in professional fees of US\$1.6 million due to higher audit, legal costs and other compliance related fees incurred in our first year as a public company; and (v) an increase in facilities costs of US\$0.6 million to reflect additional office space required to accommodate our growth and expansion.

Management Discussion and Analysis (Continued)

Income Tax Expense

Our income tax expense decreased 6.0% from US\$11.0 million in FY2015 to US\$10.3 million in FY2016. The decrease in income tax expense was primarily due to a decrease in our adjusted profit from US\$43.4 million in FY2015 to US\$37.6 million in FY2016. Calculated based on our adjusted profit, our adjusted effective tax rate was 21.2% in FY2015 as compared to 22.3% in FY2016 as a result of a larger proportion of our revenue being earned in the PRC (which has a higher EIT rate than Hong Kong) in FY2016 as compared to FY2015.

Profit for the Year

We reported a comprehensive profit for the year of US\$28.7 million in FY2016 as compared to a loss of US\$184.1 million in FY2015. The loss in FY2015 primarily resulted from the fair value adjustment of the conversion option (US\$209.9 million), and the non-cash charges associated with the accretion of amortised costs of financial instrument (US\$3.8 million) and costs associated with the Global Offering (US\$9.2 million). Our other comprehensive loss increased 234.9% from US\$2.2 million in FY2015 to US\$7.4 million in FY2016 due to a roughly 7% depreciation of the RMB relative to the USD.

Adjusted Profit

Adjusted profit, which consists of profit/loss for the year adjusted for the impact of share-based compensation, accretion of amortised cost of financial instrument, fair value adjustment of conversion option, IPO related cost, and the related tax impact, was US\$43.4 million in FY2015 as compared to adjusted profit of US\$37.6 million in FY2016, a decrease of 13.4%.

LIQUIDITY AND CAPITAL RESOURCES

	As at 31 December	
	2016 US\$'000	2015 US\$'000
Current assets		
Other assets	1,796	1,736
Film assets	10	35
Inventories	5,731	6,364
Prepayments	1,093	984
Financing receivables	5,831	3,783
Trade and other receivables	37,975	35,640
Cash and cash equivalents	105,903	90,689
Total Current assets	158,339	139,231
Current liabilities		
Trade and other payables	28,459	12,172
Accruals and other liabilities	10,820	4,152
Income tax liabilities	2,446	6,217
Deferred revenue	13,025	12,762
Total Current Liabilities	54,750	35,303
Net Current Assets	103,589	103,928

Management Discussion and Analysis (Continued)

As at 31 December 2016, we had net current assets of US\$103.6 million compared to net current assets of US\$103.9 million as at 31 December 2015. The decrease in net current assets in FY2016 was mainly attributable to a US\$16.3 million increase in trade and other payables which correlates to increased business activities in FY2016 and offset by a US\$15.2 million increase in cash and cash equivalents.

We have cash and cash equivalent balances denominated in various currencies. The following is a breakdown of our cash and cash equivalent balances by currency as at the end of each year:

	As at 31 December	
	2016	2015
Cash and cash equivalents denominated in US\$	\$70,376	\$66,041
Cash and cash equivalents denominated in RMB (in thousands)	¥218,253	¥158,498
Cash denominated in Hong Kong dollars HK\$ (in thousands)	\$31,520	\$1,430

CAPITAL MANAGEMENT

Our objectives when managing capital are to safeguard our ability to continue as a going concern in order to provide returns for Shareholders and benefits for other stakeholders and to maintain an optimal capital structure to reduce the cost of capital.

We consider our capital structure as the aggregate of total equity and long-term debt less cash and short-term deposits. We manage our capital structure and make adjustments to it in order to have funds available to support the business activities which the Board intends to pursue in addition to maximising the return to Shareholders. The Board does not establish a quantitative return on capital criteria for management, but rather relies on the expertise of the Group's management to sustain future development of the business.

In order to carry out current operations and pay for administrative costs, we will spend our existing working capital and raise additional amounts as needed. Management reviews our capital management approach on an on-going basis and believes that this approach, given the relative size of the Group, is reasonable.

CASH FLOW ANALYSIS

The following table shows our net cash generated from operating activities, net cash used in investing activities and net cash generated from financing activities for the years indicated:

	FY2016 US\$'000	FY2015 US\$'000
Net cash provided by (used in) operating activities	46,723	(156)
Net cash used in investing activities	(28,838)	(14,062)
Net cash provided by financing activities	837	56,602
Effects of exchange rate changes on cash	(3,508)	(15)
Increase in cash and cash equivalents during year	15,214	42,369
Cash and cash equivalents, beginning of year	90,689	48,320
Cash and cash equivalents, end of year	105,903	90,689

Management Discussion and Analysis (Continued)

Cash From Operating Activities

FY2016

Our net cash provided by operations was approximately US\$46.7 million in FY2016. We had profit before income tax for the year of US\$46.4 million in FY2016, amortisation of film assets of US\$6.8 million and depreciation of property, plant and equipment of US\$6.6 million, reduced by our taxes paid of US\$13.2 million, our net investment in film assets of US\$6.8 million and changes in working capital of US\$3.9 million. Changes in working capital primarily consisted of: (i) an increase in trade and other receivables of US\$1.3 million; (ii) an increase in financing receivables of US\$8.4 million; (iii) a decrease in deferred revenue of US\$4.7 million; and (iv) a decrease in inventories of US\$0.1 million, partially offset by: (i) an increase in trade and other payables of US\$15.1 million; and (ii) an increase in accruals and other liabilities of US\$3.6 million.

FY2015

Our net cash used in operations was approximately US\$0.2 million in FY2015. We had loss before income tax for the year of US\$170.9 million in FY2015 and positive adjustments for fair value adjustment of conversion option of US\$209.9 million, amortisation of film assets of US\$5.5 million, depreciation of property, plant and equipment of US\$4.8 million and accretion charges associated with the Redeemable Class C Shares of US\$3.8 million, reduced by our taxes paid of US\$12.3 million, our net investment in film assets of US\$5.4 million and changes in working capital of US\$38.9 million. Changes in working capital primarily consisted of: (i) an increase in trade and other receivables of US\$10.4 million; (ii) a decrease in trade and other payables of US\$27.7 million; (iii) an increase in inventories of US\$2.9 million; (iv) an increase in financing receivables of US\$4.9 million; and (v) a decrease in accruals and other liabilities of US\$3.3 million, partially offset by an increase in deferred revenue of US\$11.1 million.

Cash Used in Investing Activities

FY2016

Our net cash used in investing activities was approximately US\$28.8 million for FY2016, primarily related to: (i) investments in IMAX theatre equipment amounting to US\$24.2 million installed in our exhibitor partners' theatres under full revenue sharing arrangements; and (ii) the purchase of property, plant and equipment amounting to US\$4.6 million.

FY2015

Our net cash used in investing activities was approximately US\$14.1 million for FY2015, primarily related to: (i) investments in IMAX theatre equipment amounting to US\$13.5 million installed in our exhibitor partners' theatres under full revenue sharing arrangements; and (ii) the purchase of property, plant and equipment amounting to US\$0.6 million.

Cash From Financing Activities

FY2016

Our net cash provided by financing activities was approximately US\$0.8 million for FY2016 primarily due to issuance of common shares of US\$1.7 million, partially offset by settlement of restricted share units and options of US\$0.8 million.

Management Discussion and Analysis (Continued)

FY2015

Our net cash provided by financing activities was approximately US\$56.6 million for FY2015. The increase primarily related to: (i) US\$71.3 million in proceeds from our initial public offering; and (ii) receipt of the second US\$38.0 million instalment in net proceeds from our sale of 20% of the equity interest in our Company to entities owned and controlled by CMC and FountainVest. The sale price was US\$80.0 million and payable in two equal instalments. The first instalment was received on 8 April 2014 and the second instalment was received on 10 February 2015. The net cash increase generated from financing activities was partially offset by: (i) a US\$47.6 million special dividend paid to pre IPO shareholders in accordance to our Redeemable Class C Shareholder Agreement Share; and (ii) US\$5.1 million in initial public offering listing share issuance costs not categorized in selling, general and administrative expenses.

CONTRACTUAL OBLIGATIONS AND CAPITAL COMMITMENTS

Lease Commitments

We have lease commitments in FY2017 and FY2018 amounting to US\$1.7 million and US\$1.3 million respectively related primarily to leased office and warehouse space in Shanghai and Beijing.

Capital Commitments

As at 31 December 2016, we had capital expenditures contracted but not provided for of US\$26.4 million (2015: US\$0.7 million), and capital expenditures authorised but not contracted for of US\$5.0 million (2015: US\$ nil).

CAPITAL EXPENDITURES AND CONTINGENT LIABILITIES

Capital Expenditures

Our capital expenditures primarily relate to the acquisition of IMAX theatre systems. During FY2016 and FY2015, our capital expenditures were US\$28.8 million and US\$14.1 million, respectively.

Going forward, with respect to our theatre business, we plan to allocate a significant portion of our capital expenditures to the continued expansion of the IMAX theatre network under revenue sharing arrangements to execute on our existing contractual backlog and future signings. For our films business, in order to further our strategy with respect to securing more Chinese language film content and enhancing longer term partnerships in the PRC cinema industry for the IMAX theatre network, we plan to build out an IMAX screening theatre and expand our DMR conversion facility to convert Chinese language films into the IMAX format. We expect to incur capital expenditures of approximately US\$41.1 million in FY2017, which will be primarily used to expand the IMAX theatre network under full revenue sharing arrangements, fund DMR conversion costs and invest in a China film fund.

Contingent Liabilities

Lawsuits, claims and proceedings arise in the ordinary course of business. In accordance with our internal policies, in connection with any such lawsuits, claims or proceedings, we will make a provision for a liability when it is both probable that a loss has been incurred and the amount of the loss can be reasonably estimated.

Management Discussion and Analysis (Continued)

In March 2013, IMAX (Shanghai) Multimedia Technology Co., Ltd. (“IMAX Shanghai Multimedia”), the Company’s wholly-owned subsidiary in the People’s Republic of China (“PRC”), received notice from the Shanghai office of the General Administration of Customs (“**Customs Authority**”) that it had been selected for a customs audit (the “**Audit**”). A key issue raised by the Audit was the transfer pricing policy basis for the importation of IMAX theatre systems by IMAX Shanghai Multimedia into the PRC and the applicability of customs duties and taxes to the trademark and technology license fees paid by IMAX Shanghai Multimedia to IMAX Corporation. In December 2016, the Customs Authority conclusively determined any trademark, technology and warranty fees paid by IMAX Shanghai Multimedia on systems revenue directly related to imported systems should be included as part of the tax cost base of these systems and subject to applicable duties and taxes. In connection with the conclusion, for the period beginning 1 January, 2012 through 31 October, 2016, IMAX Shanghai Multimedia recorded US \$2.95 million in duties and taxes on the trademark, technology and warranty fees applicable to systems imported during that period and settled the payment in January, 2017. In the course of the Audit, the Customs Authority discovered the underpayment of approximately US\$0.1 million by IMAX Shanghai Multimedia in connection with the freight and insurance portion of the customs duties and taxes applicable to the importation of certain IMAX theatre systems during the period from October, 2011 through March, 2013. Though IMAX Shanghai Multimedia’s importation agent accepted responsibility for the error giving rise to the underpayment, the matter has been transferred to the Anti-Smuggling Bureau of the Customs Authority for further review. The Group is unable to assess the potential impact, if any, of this outstanding matter at this time.

Except as disclosed above or as otherwise disclosed herein, as at 31 December 2016, we did not have any loan capital issued and outstanding or agreed to be issued, bank overdrafts, loans or other similar indebtedness, liabilities under acceptances or acceptance credits, debentures, mortgages, charges, hire purchase commitments, guarantees or other material contingent liabilities. The Directors confirm that there has been no material change in our commitments and contingent liabilities since 31 December 2016.

WORKING CAPITAL

We finance our working capital needs primarily through cash flow from operating activities. Cash flow generated from operating activities was US\$46.7 million in FY2016, and cash flow used in operating activities was US\$0.2 million in FY2015. As the IMAX theatre network continues to grow, we believe our cash flow from operating activities will continue to increase and fund existing business operations as well as any initial capital expenditures required under revenue sharing arrangements.

STATEMENT OF INDEBTEDNESS

As at 31 December 2016:

- we did not have any bank borrowings or committed bank facilities;
- we did not have any borrowing from IMAX Corporation or any related parties; and
- we did not have any hire purchase commitments or bank overdrafts.

Since 31 December 2016, being the latest date of our audited financial statements, there has been no material adverse change to our indebtedness.

Management Discussion and Analysis (Continued)

RECENT DEVELOPMENTS

We are in the process of modifying the chief operating decision maker's reporting packages to support a revised reporting structure which will move away from the two principal business segments – the theatre business and the film business – that was used historically towards a revised structure with three principal business segments. These three principal business segments are: the network business, which represents revenue generated by box-office results; the theater business, which represents revenue generated by the sale of goods and services, primarily related to theater installation and maintenance services; and new business. The new segments are expected to be implemented in the first half of 2017.

OFF BALANCE SHEET ARRANGEMENTS

We had no off-balance sheet arrangements as at 31 December 2016.

KEY FINANCIAL RATIOS

The following table lays out certain financial ratios as at the dates and for the periods indicated. We presented adjusted gearing ratio and adjusted profit margin because we believe they present a more meaningful picture of our financial performance than unadjusted numbers as they exclude the impact from share-based compensation, accretion of amortised cost of financial instrument, fair value adjustments, IPO related costs, and the related tax impact.

	2016	2015
Gearing ratio ⁽¹⁾	40.1%	40.9%
Adjusted profit margin ⁽²⁾	31.7%	39.2%

Notes:

- (1) Gearing ratio is calculated by dividing total liabilities by total equity and multiplying the result by 100.
- (2) Adjusted profit margin is calculated by dividing adjusted profit for the year by revenue and multiplying the result by 100.

Gearing Ratio

Our gearing ratio decreased from 40.9% as at 31 December 2015 to 40.1% as at 31 December 2016, primarily due to an increase in profit for the year in FY2016 from FY2015.

Adjusted Profit Margin

Our adjusted profit margin decreased from 39.2% as at 31 December 2015 to 31.7% as at 31 December 2016, primarily due to lower box office revenue per screen, higher depreciation cost on full revenue sharing theater systems due to a larger network, with higher selling, general and administrative expenses associated with business growth, and the incremental costs related to our first year as a public company.

Management Discussion and Analysis (Continued)

DIVIDEND POLICY AND DISTRIBUTABLE RESERVES

The Board retains the discretion to propose the payment and amount of any dividend. The relevant considerations include: our general business condition and strategies, cash flows, financial results and capital requirements, the interests of our Shareholders, taxation conditions, statutory and regulatory restrictions and other factors that our Board deems relevant. Any dividend distribution shall also be subject to the approval of our Shareholders in a Shareholders' meeting. We do not presently intend to declare any dividends.

In addition, as our Company is a holding company registered in the Cayman Islands and our operations are conducted through our subsidiaries, two of which are incorporated in the PRC, the availability of funds to pay distributions to Shareholders and to service our debts depends on dividends received from these subsidiaries. Our PRC subsidiaries are restricted from distributing profits before the losses from previous years have been remedied and amounts for mandated reserves have been deducted.

As at 31 December 2016, the Company had a total equity of US\$101.4 million. Under the Companies Law of the Cayman Islands, subject to the provisions of memorandum of association of the Company or the articles of association (the "**Articles of Association**"), the Company's share premium account may be applied to pay distributions or dividends to shareholders provided that immediately following the date of distribution or dividend is proposed to be paid, the Company is able to pay its debts as they fall due in the ordinary course of business.

2016 DIVIDEND

The Board has recommended that no final dividend be paid in respect of the year ended 31 December 2016.

MATERIAL ACQUISITIONS OR DISPOSALS

We have not undertaken any material acquisition or disposal for the year ended 31 December 2016.

SIGNIFICANT INVESTMENTS

We are entitled to IMAX Hong Kong Holding's share of any distributions and dividends paid by TCL-IMAX Entertainment in respect of profit from Greater China as a result of a preferred share we hold in IMAX Hong Kong Holding, which holds 50% of TCL-IMAX Entertainment, a 50:50 joint venture between IMAX Hong Kong Holding (which is indirectly wholly owned by IMAX Corporation) and Sino Leader (Hong Kong) Limited (which is wholly owned by TCL Multimedia Technology Holdings Limited). TCL-IMAX Entertainment engages in the design, development, manufacturing and global sale of premium home theatre systems incorporating components of IMAX's projection and sound technology adapted for a broader home environment. TCL-IMAX Entertainment has commenced offering home theatre systems in Greater China in the second half of 2016. We did not receive any distributions or dividends from TCL-IMAX Entertainment during the year ended 31 December 2016.

We do not have any management or operational role, responsibilities or rights in TCL-IMAX Entertainment, nor are we subject to any funding obligations (either in respect of capital funding or bearing of losses) in relation to TCL-IMAX Entertainment.

Directors and Senior Management

OUR DIRECTORS

The following table presents certain information in respect of the members of our Board.

Members of our Board

Name	Age ¹	Position	Date of Appointment
Richard Lewis Gelfond	61	Non-executive Director and Chairman	27 May 2015
Jiande Chen	61	Executive Director	27 May 2015
Jim Athanasopoulos	46	Executive Director	27 May 2015
Mei-Hui (Jessie) Chou	47	Executive Director	27 May 2015
Greg Adam Foster	54	Non-executive Director	27 May 2015
RuiGang Li	47	Non-executive Director	27 May 2015
Yue-Sai Kan	69	Independent Non-executive Director	27 May 2015
John Marshal Davison	58	Independent Non-executive Director	21 September 2015
Dawn Taubin	58	Independent Non-executive Director	21 September 2015

The biography of each Director is set out below:

Chairman and Non-executive Director

Mr. Richard Gelfond, aged 61, has been the Chairman and Non-executive Director of the Company since 27 May 2015. He has been a Director of the Company since 30 August 2010² and he was appointed as the Chairman of the Board on 4 August 2014. As Chief Executive Officer of IMAX Corporation, the Company's majority shareholder, Mr. Gelfond provides strategic advice and guidance on the business and operations of the Group. Mr. Gelfond has been the sole Chief Executive Officer and an Executive Director of IMAX Corporation since 2009 and 1994, respectively. He also served as Co-Chairman of IMAX Corporation from 1999 to 2009 and Co-Chief Executive Officer from 1996 to 2009. From 1994 to 1999, Mr. Gelfond also served as the Vice Chairman of IMAX Corporation. Between 1979 and 1994, Mr. Gelfond worked at a law firm and at an investment bank. Mr. Gelfond graduated from the State University of New York at Stony Brook, the United States, with a Bachelor of Arts in May 1976 and from the Northwestern University School of Law, the United States, with a juris doctor degree in June 1979. Mr. Gelfond serves as Chairman of the Board of Trustees of the Stony Brook Foundation, Inc., which is affiliated with the State University of New York at Stony Brook. He is also a member of the Academy of Motion Picture Arts and Science, and serves on the International Advisory Board of the Turkana Basin Institute, a non-profit initiative focusing on field research in the Lake Turkana Basin of Kenya.

¹ Ages are provided as of December 31, 2016

² Mr. Gelfond joined the Company as a Director on 30 August 2010. He resigned from the Board on 2 April 2012 but was re-appointed as a Director on 8 April 2014.

Directors and Senior Management (Continued)

Executive Directors

Mr. Jiande Chen, aged 61, has been an Executive Director of the Company since 27 May 2015. He is responsible for the overall strategic direction and business operations of the Group. Mr. Chen has also been the Chief Executive Officer of the Group since 1 August 2011. Mr. Chen was previously the Senior Vice President, Chief Representative and General Manager of Sony Pictures Entertainment, China from 2000 to 2011. Prior to that, Mr. Chen was a Vice President of Allied Signal (China) Holding Corp., an aerospace, automotive and engineering company from 1998 to 1999, a Vice President of Boeing China Inc. from 1995 to 1998 and a Vice President of DDB Advertising/PR Corp. in Seattle from 1990 to 1995. Mr. Chen received a doctorate in Communications from the University of Washington, the United States, in December 1991 and graduated from Fudan University, the PRC, majoring in English in 1982. Mr. Chen serves as the Vice Chairman of the Alumni Association of Fudan University.

Mr. Jim Athanasopoulos, aged 46, has been an Executive Director of the Company since 27 May 2015. He is responsible for the overall strategic direction and business operations of the Group. Mr. Athanasopoulos assumed the role of Chief Financial Officer and Chief Operating Officer of the Company effective May 2015, and served as the Chief Financial Officer and Senior Vice President, Corporate Operations of the Group since 1 August 2011. Mr. Athanasopoulos joined IMAX Corporation in 2000. Prior to his current role, Mr. Athanasopoulos served as the Senior Vice President of Joint Venture Theatre Development of IMAX Corporation from 2010 to 2011, where he helped oversee the execution of IMAX Corporation's joint venture theatre rollout worldwide. He was also the Vice President of Theatre Development of IMAX Corporation from 2008 to 2010. From 2004 to 2008, Mr. Athanasopoulos was an integral part of a worldwide theatre development team that expanded the IMAX Corporation commercial network, signing over 460 new theatres during a time when IMAX Corporation's business model transitioned from institutional clients to multiplexes and from film to digital. Prior to joining IMAX Corporation, Mr. Athanasopoulos worked at KPMG in Toronto for seven years in both their assurance and insolvency practices. Mr. Athanasopoulos graduated from the University of Toronto, Canada, with a bachelor's degree in Commerce in June 1993. He is also a Chartered Accountant, qualified in February 1997, and a member of the Institute of Chartered Accountants of Ontario.

Ms. Mei-Hui (Jessie) Chou, aged 47, has been an Executive Director of the Company since 27 May 2015. She is responsible for the overall marketing direction and business operations of the Group. Ms. Chou assumed the role of Chief Marketing Officer and Head of Human Resources effective May 2015, and served as the Senior Vice President, Theatre Marketing & Operations, Human Resources of the Group since 2012. Ms. Chou joined IMAX Corporation in 2006. Prior to her current role, Ms. Chou served as Vice President, Theatre Marketing & Operations. Over the past nine years, Ms. Chou has planned and implemented more than 400 new IMAX theatres in Greater China, Japan, South Korea, Thailand, Malaysia, Singapore, India and the Philippines. Prior to joining the Company, Ms. Chou served as the General Manager of Cinema Operations for Warner Village Cinemas Co., Ltd (a joint-venture between Warner Bros. & Village Roadshow Cinemas, currently Vieshow Cinemas), Taiwan, from 1997 to 2005, where she oversaw the building and operations of the first international cineplexes in nine sites across the island. Prior to the cinema industry, Ms. Chou worked with various international branded hotels, including the InterContinental Hotels Group in 1997 and Shangri-La Hotels and Resorts from 1995 to 1997. Ms. Chou was awarded an EMBA with an Honors Thesis from the National Taiwan University in June 2006. Between 1991 and 1994, she studied hotel management and received a Diploma with Merit from Les Roches Hotel Management School, Switzerland in June 1994. She obtained a bachelor's degree in Foreign Language and Literature from the National Tsing Hua University, Taiwan in June 1991.

Directors and Senior Management (Continued)

Non-executive Directors

Mr. Greg Foster, aged 54, has been a Non-executive Director of the Company since 27 May 2015. He has been a Director of the Company since 8 April 2014. He is responsible for giving strategic advice and guidance on the business and operations of the Group. Mr. Foster joined IMAX Corporation in 2001 as President, Filmed Entertainment, and was appointed Senior Executive Vice President of IMAX Corporation and Chief Executive Officer, IMAX Entertainment, a business division of IMAX Corporation, in 2013. He held the position of Chairman and President, Filmed Entertainment from 2004 to 2013, when he was appointed Chairman and President, IMAX Entertainment. Mr. Foster has also served as an Executive Director of IMAX Corporation since October, 2016. Mr. Foster is also a member of the board of directors of TCL-IMAX Entertainment Co., Ltd., a joint venture of TCL Corporation and IMAX Corporation. Prior to joining IMAX Corporation, Mr. Foster was Executive Vice-President of Production at MGM/UA Pictures, the motion picture division of the larger Metro-Goldwyn-Mayer, Inc from 1996 to 1998. Prior to that, Mr. Foster held other senior positions, including Senior Vice-President of Motion Picture Marketing Research, at MGM/UA from 1993 to 1995. Mr. Foster graduated from Georgetown University with a Bachelor's of Science degree in Business Administration in May 1984. Mr. Foster is a member of the Academy of Motion Picture Arts and Sciences. Mr. Foster also serves on the Board of Councilors of the University of Southern California School of Dramatic Arts and taught as an adjunct professor at the University of Southern California film school. Mr. Foster also serves on the Board of Trustees of the High Mountain Institute, a non-profit educational organisation.

Mr. RuiGang Li, aged 47, has been a Non-executive Director of the Company since 27 May 2015. He was appointed a Director of the Company on 8 April 2014. He is responsible for giving strategic advice and guidance on the business and operations of the Group. Mr. Li is the Founding Chairman of CMC Capital Partners and CMC Holdings, China's leading investment and operation group with a focus on media & entertainment, internet & mobile, and lifestyle sectors. Prior to that, Mr. Li was Chairman and CEO of Shanghai Media Group ("**SMG**"), a Chinese multimedia television, radio broadcasting and publication company. Mr. Li also served as President of The Shanghai Media & Entertainment Group, and the Deputy Director of the Programming Department of Shanghai Radio, Film and Television Bureau. Mr. Li has been a non-executive director of WPP plc (NASDAQ: WPPGY) since October 2010, a non-executive director and the Vice Chairman of Television Broadcasts Limited (Stock Code: 511) and a non-executive director and the Chairman of Shaw Brothers Holdings Limited (Stock Code: 953) since October 2016. Mr. Li graduated from Fudan University, in the PRC, with a bachelor's degree in journalism in July 1991. In July 1994, he was awarded a Master of Arts degree in journalism by Fudan University. He was also a Visiting Scholar at Columbia University, the United States, from August 2001 to April 2002. He was also certified as a Senior Editor by the Qualification Determination Committee of the Senior Professional Technical Qualifications in Journalism of the Shanghai Press Bureau in January 2004.

Directors and Senior Management (Continued)

Independent Non-executive Directors

Ms. Yue-Sai Kan, aged 69, has been an Independent Director of the Company since 25 August 2014 and was appointed as an Independent Non-executive Director on 27 May 2015. She is responsible for giving independent strategic advice and guidance on the business and operations of the Group. Ms. Kan is an Emmy-winning television host and producer with extensive experience in the entertainment industry. In 1972, she established Yue-Sai Kan Productions and created her first major U.S. television production, a weekly series called “Looking East.” In 1986, she produced and hosted the television series “One World” on China’s national television network, CCTV. Ms. Kan has produced a number of documentaries, including “China Walls and Bridges”, which earned her an Emmy, as well as “Journey through a Changing China” and the series “Mini Dragons” “Doing Business in Asia,” and “Seeking Miss China,” among others. Ms. Kan created the cosmetics company and brand “Yue-Sai” in 1992, which was acquired by L’Oréal in 2004. She is now the Honorary Vice Chairman of L’Oréal China. She launched the House of Yue-Sai lifestyle stores in 2007 to cater to China’s growing middle class. She is also an author of nine best-selling books. She is also the National Director of Miss Universe China and produces its annual pageant as a major charity event in China. Ms. Kan graduated from the Brigham Young University in Hawaii with a Bachelor of Arts in May 1969. Ms. Kan has served as the International Ambassador of the Shanghai International Film Festival since 2006.

Mr. John Davison, aged 58, has been an Independent Non-executive Director of the Company since 21 September 2015. He is responsible for giving independent strategic advice and guidance to the Group. Mr. Davison is the Chief Financial Officer and Executive Vice President of Four Seasons Holdings Inc., the luxury hotel and resort management company, where he has held that position since 2005, having joined as Senior Vice President, Project Financing, in 2002. In addition to managing the group’s financial activities, which include worldwide financial reporting and management, forward planning, taxation and treasury activities, Mr. Davison also oversees the information systems and technology area of Four Seasons Holdings Inc. Prior to joining Four Seasons Holdings Inc., Mr. Davison spent four years as a member of the Audit and Business Investigations Practice at KPMG in Toronto from 1983 to 1987, followed by 14 years at IMAX Corporation from 1987 to 2001, ultimately holding the position of President, Chief Operating Officer and Chief Financial Officer. Mr. Davison has been a Chartered Accountant since September 1986 and is a member of the Institute of Chartered Accountants of Ontario. Mr. Davison has also been a Chartered Business Valuator since August 1988 and is a member of the Canadian Institute of Chartered Business Valuators. He graduated from the University of Toronto, Canada, Victoria College, with a bachelor’s degree in Commerce in November 1983.

Ms. Dawn Taubin, aged 58, has been an Independent Non-executive Director of the Company since 21 September 2015. She is responsible for giving independent strategic advice and guidance to the Group. Ms. Taubin served as the Chief Marketing Officer of DreamWorks Animation, an animation studio engaging in the development, production and exploitation of animated films and their associated characters, from August 2013 to January 2015, where she managed the global marketing and distribution operations for the studio’s theatrical and television properties. Prior to joining DreamWorks Animation, Ms. Taubin spent 19 years at Warner Bros Pictures, a film production and distribution company, where she was President of Marketing for six years. Prior to joining Warner Bros Pictures, Ms. Taubin was Vice President of Publicity at MGM Studios, an entertainment company providing production and distribution of film and television content. Ms. Taubin graduated from the University of California, Santa Barbara, the United States, with a bachelor’s degree in Communications Studies in June 1980. Ms. Taubin was also a Professor of Public Relations and Advertising at the Dodge College of Film and Media Arts at Chapman University in Orange, California, the United States, from 2011 to 2013.

Directors and Senior Management (Continued)

OUR SENIOR MANAGEMENT

The members of the senior management of the Group are the following:

Name	Age	Position
Jiande Chen	61	Chief Executive Officer
Donald Silvio Savant	54	President, Theatre Development and Film Distribution
Jim Athanasopoulos	46	Chief Financial Officer and Chief Operating Officer
Mei-Hui (Jessie) Chou	47	Chief Marketing Officer and Head of Human Resources
Michelle Rosen	38	General Counsel
Honggen Yuan (Karl)	53	Senior Vice President, Theatre Development
Francisco (Tony) Navarro-Sertich	33	Senior Vice President, Business Development and Head of M&A

Senior Management

Mr. Jiande Chen, aged 61, has been the Chief Executive Officer of the Group since 1 August 2011 and is responsible for directing the Company's expansion in the Greater China region and developing and executing strategies that enable the Company to extend its leadership position and involvement in the continuing development of the entertainment industry in Greater China. He was appointed as an Executive Director of the Company on 27 May 2015. Please refer to "Directors and Senior Management — Our Directors" for details of his biography.

Mr. Don Savant, aged 54, has represented the Group as President, Theatre Development & Film Distribution since September 2011. Mr. Savant also serves as President, Global Sales, Exhibitor Relations of IMAX Corporation since April 2016. In his dual role, Mr. Savant is responsible for overseeing IMAX Corporation and the Company's sales, marketing and operations worldwide as well as in the Asia Pacific region, including Korea, Hong Kong and China. Mr. Savant is employed by IMAX Corporation and devotes approximately 50% of his time to the Company under a legally binding secondment arrangement. Mr. Savant joined IMAX Corporation in April 2000 as Vice President, Sales, Asia Pacific. He was promoted to Senior Vice President and Managing Director, Asia Pacific, in January 2008 and to Executive Vice President and Managing Director, Asia Pacific in January 2015. Mr. Savant has been involved in securing major multi-theatre deals for IMAX Corporation throughout the Asia Pacific region, including contracts with the largest commercial exhibitors in Korea, Hong Kong and China. Mr. Savant has over 20 years of experience in the entertainment industry and a total of 17 years' experience in China and Asia. In 2011, he led the sales efforts in establishing a partnership with Wanda Cinema Line Co., Ltd, which today is the Company's largest exhibition partner worldwide.

Mr. Jim Athanasopoulos, aged 46, assumed the role of Chief Financial Officer and Chief Operating Officer of the Company effective May 2015, and served as the Chief Financial Officer and Senior Vice President, Corporate Operations of the Group since 1 August 2011. Mr. Athanasopoulos is responsible for the overall management of all aspects of the Group's finance and treasury matters. He was appointed as an Executive Director on 27 May 2015. Please refer to "Directors and Senior Management — Our Directors" for details of his biography.

Ms. Mei-Hui (Jessie) Chou, aged 47, assumed the role of Chief Marketing Officer and Head of Human Resources effective May 2015, and served as the Senior Vice President, Theatre Marketing & Operations, Human Resources of the Group since 2012. Ms. Chou is responsible for interfacing with theatre operators to ensure successful theatre openings and film launches. She was appointed as an Executive Director on 27 May 2015. Please refer to "Directors and Senior Management — Our Directors" for details of her biography.

Directors and Senior Management (Continued)

Ms. Michelle Rosen, aged 38, has been the General Counsel of the Company since 30 March 2015. She is responsible for overseeing the legal and administrative matters of the Group. Ms. Rosen joined IMAX Corporation in October 2008, where she held the position of Vice President and Associate General Counsel until March 2015. Ms. Rosen previously worked as an associate at Shearman & Sterling LLP in New York from October 2003 until October 2008 in the areas of mergers and acquisitions, corporate law and securities law. Ms. Rosen graduated from Dartmouth College with a bachelor's degree in Comparative Literature in June 2000 and from Cornell Law School in May 2003. Ms. Rosen has been a member of the New York Bar since January 2004.

Mr. Honggen Yuan (Karl), aged 53, has been Senior Vice President, Theatre Development of the Group since September 2011. Mr. Yuan joined IMAX Corporation in August 2001, where he held the title of Sales Director. He was promoted to Vice President, Theatre Development in 2005. During his 10 years with IMAX Corporation, Mr. Yuan has been instrumental in helping to grow the IMAX theatre network from two theatres in 2001 to well over 400 theatres today. Mr. Yuan has played a vital role in building and expanding the Company's relationship with its key strategic partners, including Wanda Cinema Line Co., Ltd, CGI Holdings Limited and Shanghai Film Corporation. Prior to joining IMAX Corporation, Mr. Yuan served as the Chief Representative, Business Development of Bayshore Pacific Group Shanghai Representative Office from 1998 to 2001. Mr. Yuan graduated from the Shanghai University of Technology (currently known as Shanghai University), the PRC, with a bachelor's degree in Environmental Chemistry in July 1985 and received an MBA degree from the University of Sunshine Coast, Queensland, Australia in June 2002.

Francisco (Tony) Navarro-Sertich, aged 33, has been Senior Vice President, Business Development and Head of M&A of the Company since May 2016. He is responsible for sourcing and executing potential investments and business development opportunities for the Company. Mr. Navarro joined IMAX Corporation as Special Assistant to the Chief Executive Officer in April 2013, and was promoted to Chief of Staff to the Chief Executive Officer of IMAX Corporation in January 2015, a role in which he served until May 2016. Prior to that, Mr. Navarro co-founded and served as Chief Executive Officer at Streamcal from August 2011 until March 2013. He also worked as an analyst at Lehman Brothers (now Barclays Capital) from August 2006 until July 2008. Mr. Navarro graduated from the McIntire School of Commerce at the University of Virginia with a bachelor's degree in finance and management and received a master's degree in public administration from the Kennedy School of Government at Harvard University and a master's degree in business administration from the Wharton School of Business at the University of Pennsylvania in June 2011.

OUR COMPANY SECRETARIES

Ms. Michelle Rosen, our General Counsel and was appointed as one of the joint company secretaries on 27 May 2015. Please refer to "Directors and Senior Management — Our Senior Management" for details of her biography.

Ms. Chan Wai Ling FCIS, FCS (PE), was appointed as one of the joint company secretaries on 27 May 2015. She is a director of Corporate Services of Tricor Services Limited and a fellow member of both The Hong Kong Institute of Chartered Secretaries (HKICS) and The Institute of Chartered Secretaries and Administrators (ICSA) in the United Kingdom. She has more than 20 years of experience in the corporate secretarial field. She is currently the joint company secretary of SITC International Holdings Company Limited (Stock Code: 1308) as well as the company secretary of China Polymetallic Mining Limited (Stock Code: 2133), China Maple Leaf Educational Systems Limited (Stock Code: 1317), Sun Art Retail Group Limited (Stock Code: 6808) and TCC International Holdings Limited (Stock Code: 1136).

Report of the Directors

The Directors present this report together with the audited Financial Statements of the Company and the Group for the year ended 31 December 2016.

PRINCIPAL ACTIVITIES AND SUBSIDIARIES

The Company, together with the Group, is a leading cinematic technology provider, the exclusive licensee of the IMAX brand in the theatre and films business and the sole commercial platform for the release of IMAX films in Greater China. The Company is an investment holding company and its subsidiaries are principally engaged in the entertainment industry specialising in digital and film-based motion picture technologies.

A list of the Company's subsidiaries, together with their places of incorporation, principal activities and particulars of their issued shares/paid up capital, is set out in note 29 to the Consolidated Financial Statements.

APPLICATION OF GLOBAL OFFERING PROCEEDS

The Company was listed on the Stock Exchange on 8 October 2015. The net proceeds from the Company's Listing were approximately HK\$443 million after deduction of related expenses. For the year ended 31 December 2016, the Company applied proceeds from the Listing as follows:

	Net Proceeds from IPO		
	Available HK\$,000	Used HK\$,000	Unused HK\$,000
Procurement of IMAX theatre systems and the one time launch costs used for expanding revenue sharing arrangements in the Company's backlog	177,200	177,200	—
Building up inventory of IMAX theatre systems	88,600	—	88,600
Establishment of a film fund	66,450	—	66,450
Establishment of the Company's DMR capabilities	66,450	1,702	64,748
Working Capital	44,300	44,300	—
Total	443,000	223,202	219,798

The Company intends to continue to deploy proceeds from the Listing in 2017 consistent with the manner described in the Prospectus.

FINANCIAL RESULTS

The results of the Group for the year ended 31 December 2016 are set out in the consolidated statement of comprehensive income (loss) on page 113 of this Annual Report. The financial summary for the Group for the most recent five years, as set out on page 188 of this Annual Report, are extracted from this Annual Report and the Prospectus.

Report of the Directors (Continued)

RESERVES

Details of the movements in the reserves of the Company and reserves available for distribution to Shareholders as at 31 December 2016 are set out in note 29 to the Consolidated Financial Statements. Under the Companies Law of the Cayman Islands, subject to the provisions of memorandum of association of the Company or the articles of association (the “**Articles of Association**”), the Company’s share premium account may be applied to pay distributions or dividends to shareholders provided that immediately following the date of distribution or dividend is proposed to be paid, the Company is able to pay its debts as they fall due in the ordinary course of business. Movements in the reserves of the Group are reflected on the consolidated statement of changes in equity of the Consolidated Financial Statements.

DIVIDENDS

No dividends were declared or paid during the year ended 31 December 2016.

PROPERTY, PLANT AND EQUIPMENT

Details of movements in property and equipment during the year are set out in note 6 to the Consolidated Financial Statements.

BUSINESS REVIEW

The business review of the Group for the year ended 31 December 2016 is set out in the section headed “Management Discussion and Analysis” of this Annual Report which forms part of this Report of the Directors.

SHARE CAPITAL

Details of the movements in share capital of the Company are set out in note 18 to the Consolidated Financial Statements.

CHARITABLE CONTRIBUTIONS

During the year ended 31 December 2016, the Group made charitable contributions totaling HK\$436,000.

DIRECTORS

Directors during the year ended 31 December 2016 and up to the date of this report

Executive Directors:

Jiande Chen (Chief Executive Officer)

Jim Athanasopoulos

Mei-Hui (Jessie) Chou

Non-executive Directors:

Richard Gelfond (Chairman)

Greg Foster

RuiGang Li

Independent Non-executive Directors:

Yue-Sai Kan

John Davison

Dawn Taubin

Report of the Directors (Continued)

Directors Retiring by Rotation

In accordance with the Company's Articles of Association, Mr. Jiande Chen, Ms. Mei-Hui (Jessie) Chou, Mr. Greg Foster and Ms. Yue-Sai Kan will retire from office at the forthcoming annual general meeting. All retiring Directors, being eligible, will offer themselves for re-election at the forthcoming annual general meeting.

Directors' Service Contracts

None of the Directors proposed for re-election at the forthcoming annual general meeting has a service contract with the Company which is not determinable within one year without payment other than statutory compensation.

Directors' Emoluments

Details of the remuneration of the Directors are set out in note 22 of the Consolidated Financial Statements. There has been no arrangement under which any Director has waived or agreed to waive any emoluments.

Directors' Interests in Transactions, Arrangements or Contracts

Save as disclosed in the section headed "Connected Transactions" of this Annual Report and contracts amongst group companies, no other transactions, arrangements or contracts of significance to which the Company or any of its subsidiaries was a party and in which a Director of the Company and the Director's connected entity had a material interest, whether directly or indirectly, subsisted at the end of the year or at any time during the year ended 31 December 2016.

Directors' Interests in Shares, Underlying Shares and Debentures

As at 31 December 2016, interests of the Directors in Shares, underlying Shares and debentures of the Company and its associated corporations which were recorded in the register to be kept by the Company under Section 352 of the SFO are set out on page 77.

Directors' Rights to Acquire Shares or Debentures

Save for the LTIP, the Share Option Scheme (as defined below) and the RSU Scheme (as defined below) of the Group as set out in this section, at no time during the year was the Company or any of its subsidiaries a party to any arrangements to enable the Directors of the Company or chief executives or any of their spouse or children under the age of 18 to acquire benefits by means of the acquisition of shares in, or debentures of, the Company or any other body corporate.

Permitted Indemnity Provision

The Company's Articles of Association provides that every Director shall be indemnified out of the assets of the Company against any liability, action, proceeding, claim, demand, costs, damages or expenses, including legal expenses as a result of any act or failure to act in carrying out his/her functions.

The Company has taken out and maintained directors' liability insurance after Listing which provides appropriate cover for the Directors and directors of the subsidiaries of the Group.

Report of the Directors (Continued)

Directors' Interests in Contracts and Competing Business

Save for the directorships and senior management roles in IMAX Corporation held by Mr. Richard Gelfond and Mr. Greg Foster, and the interests of certain of our Directors in IMAX Corporation as set out in "Directors' and Chief Executives' Interest and Short Positions in the Shares, Underlying Shares and Debentures of the Company and any Associated Corporation" below, none of the Directors is interested in any businesses apart from the Group's business which competes or is likely to compete, either directly or indirectly, with the Group's business.

Name	Company	IMAX Corporation
Richard Gelfond	Non-executive Director and Chairman	Chief Executive Officer and Executive Director
Greg Foster	Non-executive Director	Senior Executive Vice President and Chief Executive Officer, IMAX Entertainment, a business division of IMAX Corporation, and Executive Director

There is no contract of significance in relation to the Group's business existing at the end of the year or during the year ended 31 December 2016 in which the Group was a party and in which a Director was materially interested.

Management Contracts

No contracts concerning the management and administration of the whole or any substantial part of the business of the Company were entered into or existed during the year ended 31 December 2016.

WAIVERS

Waiver from Requirements to Obtain Approval of Independent Shareholders and Make Announcements

The Company has applied for, and the Stock Exchange has granted to the Company, a waiver from strict compliance with the announcement and, if applicable, the approval of independent shareholders requirements under Rule 14A.105 of the Listing Rules in respect of each of the below non-exempt continuing connected transactions for the entire duration of each of those agreements, as more particularly set out in the description of each of those transactions below.

Waiver from Requirement to Set a Monetary Cap

The Company has also applied for, and the Stock Exchange has granted to the Company, a waiver from strict compliance with the requirements under Rule 14A.53(1) of the Listing Rules to set a monetary cap for fees payable under each of the non-exempt continuing connected transactions stated above (apart from the Personnel Secondment Agreement (as defined below)) for the duration of those agreements, as more particularly set out in the description of each of those transactions below.

Waiver from Requirement to be of a Duration Not Exceeding Three Years

The Company has applied for, and the Stock Exchange has granted, a waiver from strict compliance with the requirement under Rule 14A.52 of the Listing Rules for each of the non-exempt continuing connected transactions stated below to be of a duration not exceeding three years for the duration of those agreements, as more particularly set out in the description of each of those transactions below.

Report of the Directors (Continued)

Waiver conditions

These waivers have been granted subject to the following conditions:

- (a) the Company will disclose in its subsequent annual and interim reports: (i) a clear description of the bases for calculating the fees payable and receivable under each of the non-exempt continuing connected transactions with non-monetary caps, the amount of fees payable to and receivable from IMAX Corporation under each of the non-exempt continuing connected transactions with non-monetary caps in the same form as note 28(a) of “Appendix I – Accountant’s Report” in the Prospectus, together with a breakdown of the conversion fees and distribution fees payable under the Master Distribution Agreements (as defined below) where material; (ii) the number of IMAX theatre systems supplied by IMAX Corporation to the Group under the Equipment Supply Agreements (as defined below); (iii) the number of IMAX films converted by IMAX Corporation pursuant to the DMR Services Agreements (as defined below); and (iv) the number of IMAX format Hollywood films and IMAX format Chinese language films released in Greater China and outside Greater China for which the Company will receive from or pay to IMAX Corporation a conversion fee or distribution fee under the DMR Services Agreements (as defined below) and the Master Distribution Agreements (as defined below);
- (b) the Independent Non-executive Directors will review the non-exempt continuing connected transactions with non-monetary caps and confirm in the Group’s annual report that the transactions for the financial year under review and at the time of the annual review have been entered into in the manner set out in Rule 14A.55 of the Listing Rules. If the Independent Non-executive Directors are unable to confirm the matters under Rule 14A.55 of the Listing Rules, the Group will have to re-comply with the announcement and/or independent shareholders’ approval requirements under the Listing Rules; and
- (c) the Company will comply with the announcement and independent shareholders’ approval requirements under Chapter 14A of the Listing Rules if there is any material change to the bases of calculations of either the fees payable or the fees receivable under any of the non-exempt continuing connected transactions with non-monetary caps.

CONNECTED TRANSACTIONS

Continuing Connected Transactions Subject to Reporting and Announcement Requirements

During the year ended 31 December 2016, the Group has entered into certain transactions with IMAX Corporation (its controlling shareholder) which constitute connected transactions under the Listing Rules.

IMAX Corporation is considered a “connected person” under the Listing Rules by virtue of it being the holding company (an “associate” as defined in the Listing Rules) of IMAX Barbados (which, holding more than 10% of the Company’s share capital, is a substantial shareholder and “connected person” of the Group). Pursuant to the Listing Rules, any member of IMAX Corporation is considered an “associate” of IMAX Barbados and a “connected person” of the Group. Any transaction between the Group and IMAX Corporation or IMAX Barbados is, accordingly, a connected transaction.

Report of the Directors (Continued)

During the year ended 31 December 2016, the following non-exempt connected transactions between the Group and IMAX Corporation took place. Such transactions are subject to the reporting and announcement requirements, but exempt from the independent shareholders' approval requirements, under Chapter 14A of the Listing Rules:

1. **Personnel Secondment Agreement**

(a) *Description of the Personnel Secondment Agreement*

(i) *Subject matter*

On 11 August 2011, IMAX Shanghai Multimedia entered into the Personnel Secondment Agreement with IMAX Corporation (the "**Personnel Secondment Agreement**") commencing on 11 August 2011 and expiring on 28 October 2036. Under the Personnel Secondment Agreement, during the year ended 31 December 2016, IMAX Corporation agreed to make Mr. Don Savant, President, Theatre Development and Film Distribution, Mr. Francisco (Tony) Navarro-Sertich, Senior Vice President, Business Development and Head of M&A and another employee working in investor relations, available to IMAX Shanghai Multimedia.

The Personnel Secondment Agreement was amended on 21 September 2015, 25 May 2016 and 26 May 2016.

(ii) *Term and Termination*

The Personnel Secondment Agreement has a term of 25 years and can be terminated by either party by providing a written notice to the other party.

Under the requirements of the Listing Rules, the Personnel Secondment Agreement should have a fixed term and should be for a duration of no longer than three years except in special circumstances where the nature of the transaction requires it to be of a longer duration.

The Directors believe that it is appropriate for the Personnel Secondment Agreement to have a 25-year term as the secondment of these employees from IMAX Corporation to IMAX Shanghai Multimedia will be beneficial for the development of the business of the Group given their relevant industry experience and knowledge.

(iii) *Fees*

IMAX Shanghai Multimedia shall reimburse IMAX Corporation for the cost of all wages and benefits with respect to the seconded employees in proportion to the time actually spent by such employees on matters related to IMAX Shanghai Multimedia. The proportion of time spent by Mr. Don Savant on matters relating to the Group was 50% for the year ended 31 December 2016. Mr. Tony Navarro-Sertich spent 100% of his time on matters relating to the Group since his secondment commenced in May 2016 and the seconded employee from investor relations spent 100% of his time on matters relating to the Group until his secondment ended in May 2016. The fees payable under the Personnel Secondment Agreement also include the share-based compensation awarded to the seconded employees.

Report of the Directors (Continued)

(b) Annual Caps and Transaction Amount

In accordance with Rule 14A.53 of the Listing Rules, we have set annual caps for the maximum aggregate fees payable under the Personnel Secondment Agreement of US\$5,000,000 and US\$6,000,000 for FY2016 and FY2017, respectively. These annual caps have been calculated on the basis of: (i) the historical wages and share-based compensation paid to the seconded employees pursuant to the Personnel Secondment Agreement during the three years ended 31 December 2014 and the six months ended 30 June 2015; (ii) the estimated number of seconded employees in the coming years; and (iii) the estimated amount of wages and share-based compensation to be given to such seconded employees in the coming years.

Approximately US\$2,644,000 was charged to the Group by IMAX Corporation under the Personnel Secondment Agreement during the year ended 31 December 2016.

(c) Listing Rules Requirements

As the highest relevant percentage ratio in respect of the Personnel Secondment Agreement is expected to be, on an annual basis, more than 0.1% but less than 5% and it is on normal commercial terms, the Personnel Secondment Agreement will be exempt pursuant to Rule 14A.76(2)(a) of the Listing Rules from the independent shareholders' approval requirement but will be subject to the reporting and, save for the waiver set out in "— Waivers — Waiver from Requirements to Obtain Approval of Independent Shareholders and Make Announcements" above, announcement requirements under Chapter 14A of the Listing Rules.

At the end of FY2017, the Company will re-comply with the reporting, announcement and independent shareholders' approval requirements under Chapter 14A of the Listing Rules, where and if applicable, including the requirements for the setting of new monetary annual caps for the maximum aggregate fees payable under the Personnel Secondment Agreement for an additional three year period.

2. Trademark License Agreements**(a) Description of the Trademark License Agreements****(i) Subject matter**

On 28 October 2011, each of IMAX Shanghai Multimedia and IMAX Hong Kong entered into the separate trademark license agreements with IMAX Corporation (the "**Trademark License Agreements**") for a renewable term of 25 years each commencing on 28 October 2011, pursuant to which IMAX Corporation agreed to grant the exclusive right in the PRC to IMAX Shanghai Multimedia and the exclusive right in Hong Kong, Macau and Taiwan to IMAX Hong Kong to use the "IMAX", "IMAX 3D" and "THE IMAX EXPERIENCE" marks, related logos and such other marks as IMAX Corporation may approve from time to time in connection with their theatre and films businesses (the "**Trademarks**") in the respective territories.

Under the Trademark License Agreements, each of IMAX Shanghai Multimedia and IMAX Hong Kong shall have the right to sublicense the rights granted to them solely: (i) to third parties that lease, own or operate IMAX theatres pursuant to an agreement approved by IMAX Corporation; and (ii) to other third parties and affiliates of each of IMAX Shanghai Multimedia and IMAX Hong Kong approved in each case by IMAX Corporation.

Report of the Directors (Continued)

If the Escrow Documents are released under the terms of the Contingency Agreements, each of IMAX Shanghai Multimedia and IMAX Hong Kong shall be granted a right to use the marks and logos in connection with the manufacture and assembly of IMAX digital xenon projection systems, IMAX laser-based digital projection systems and nXos2 audio systems, in addition to their existing right to use the trademarks pursuant to the Trademark License Agreements.

The Trademark License Agreements were amended on 21 September 2015.

(ii) *Term*

Subject to the next following paragraph, each of the Trademark License Agreements has a term of 25 years commencing on 28 October 2011, and shall be renewable at the election of IMAX Shanghai Multimedia or IMAX Hong Kong, as applicable, for an additional term of 25 years on the basis of a fair market royalty rate determined by a qualified, neutral third party consultant, which shall not exceed 6% of all applicable gross revenues.

If the Escrow Documents are released under the terms of the Contingency Agreements, the term of the Trademark License Agreements shall be 12 years from the date of release.

Under the requirements of the Listing Rules, the Trademark License Agreements should be for a duration of no longer than three years except in special circumstances where the nature of the transaction requires them to be of a longer duration.

The Directors believe that it is appropriate for the Trademark License Agreements to have a 25-year renewable term for the following reasons:

- (a) the 25-year term of the Trademark License Agreements is inherently beneficial to the Company as it is only under the trademark licences that we can use the “IMAX” brand to carry on the IMAX theatre business in Greater China;
- (b) the 25-year term of the Trademark License Agreements provides comfort and protection to us, enabling us to plan and invest over the longer term;
- (c) the 25-year term of the Trademark License Agreements also provides comfort and protection to our exhibitor partners as it is sufficiently long to cover existing arrangements with our exhibitor partners that span upwards of 12 years from installation plus a potential renewal; and
- (d) it is in accordance with normal business practice for trademark license agreements to be of such duration.

Report of the Directors (Continued)

(iii) Termination

Each of the Trademark License Agreements is subject to limited termination provisions. Each Trademark License Agreement will automatically and immediately terminate if: (i) the Technology License Agreement (as defined below) entered into between the same persons as are parties to the Trademark License Agreement and effective from the same date, terminates or expires; (ii) IMAX Shanghai Multimedia or IMAX Hong Kong (as applicable) is ordered or adjudged bankrupt; or (iii) the assets of any of such parties are appropriated by any government.

In addition, IMAX Corporation shall have the right to terminate a Trademark License Agreement in the event that: (i) IMAX Shanghai Multimedia or IMAX Hong Kong, as applicable, is in material breach of the relevant Trademark License Agreement or any of the other inter-company agreements entered into between the respective parties, or (ii) if IMAX Shanghai Multimedia or IMAX Hong Kong challenges the validity of IMAX Corporation's ownership of any of the licensed trademarks, in either case, after serving a notice of its intention to terminate the relevant Trademark License Agreement and subject to IMAX Shanghai Multimedia or IMAX Hong Kong not having cured such breach within 30 days from the receipt of such notice.

IMAX Shanghai Multimedia and IMAX Hong Kong may also serve a notice on IMAX Corporation to terminate the Trademark License Agreement if IMAX Corporation breaches any of the material terms of the relevant Trademark License Agreement and is unable to cure the breach within 30 days from the receipt of such notice.

The rights granted by IMAX Shanghai Multimedia and IMAX Hong Kong: (i) to third parties that lease, own or operate IMAX theatres pursuant to an agreement approved by IMAX Corporation; and (ii) to other third parties and affiliates of each of IMAX Shanghai Multimedia and IMAX Hong Kong approved in each case by IMAX Corporation, shall survive termination and expiry of the Trademark License Agreements.

(iv) Fees

During their initial term, each of IMAX Shanghai Multimedia and IMAX Hong Kong shall pay 2% of its gross revenue generated from their respective theatre and films businesses as royalty fees to IMAX Corporation on a quarterly basis. If the Trademark License Agreements are to be renewed, the royalty rate to be applied during the renewed term shall be determined by a qualified, neutral third party consultant based on the fair market value of the rights granted to IMAX Shanghai Multimedia and IMAX Hong Kong under the Trademark License Agreements, but in any case shall not exceed 6% of each of their gross revenue.

IMAX Corporation and each of IMAX Shanghai Multimedia and IMAX Hong Kong have also agreed that the fees payable under the Trademark License Agreements will be adjusted, including retrospectively, to the extent an adjustment is necessary to ensure that the payments are on arm's length basis as determined by a court of competent jurisdiction or a government or taxing authority, or as mutually agreed by IMAX Corporation and each of IMAX Shanghai Multimedia and IMAX Hong Kong.

Report of the Directors (Continued)

(b) Annual Caps and Transaction Amount

The cap for the royalties payable under the Trademark License Agreements will be determined by reference to the formulae for determining such royalties as described above.

It is not possible for the Directors to provide any meaningful estimates of a monetary cap as it would involve making assumptions regarding the future performance of the Group over a period of up to 21 years.

The Directors have also considered whether the absence of a monetary cap should be approved by the Shareholders after three years or a longer period, and have concluded that this would not be appropriate or in the interests of the Shareholders since it would give rise to greater uncertainty as to whether the Trademark License Agreements will be in place for the whole of their terms. The Directors do not consider that it would be in the interests of the Shareholders for the Trademark License Agreements to have a term which is shorter than their terms, given the importance of the IMAX trademarks to the businesses of the Group. In addition, as noted above, it is market practice for trademark license agreements to have durations of extended periods.

Approximately US\$2,470,000 was charged to the Group by IMAX Corporation under the Trademark License Agreements during the year ended 31 December 2016.

(c) Listing Rules Requirements

As the highest relevant percentage ratio in respect of the Trademark License Agreements will be, on an annual basis, more than 0.1% but less than 5%, and as the Trademark License Agreements are on normal commercial terms, they will be exempt pursuant to Rule 14A.76(2)(a) of the Listing Rules from the independent shareholders' approval requirements but will be subject to the reporting and, save for the waiver set out in "— Waivers — Waiver from Requirements to Obtain Approval of Independent Shareholders and Make Announcements" above, announcement requirements under Chapter 14A of the Listing Rules.

If the Trademark License Agreements are renewed upon the expiry of the initial 25-year term, the Company will be required to comply with all the applicable reporting, announcement and/or independent shareholders' approval requirements under Chapter 14A of the Listing Rules at that time in respect of the renewal, subject to any waivers which may be granted by the Stock Exchange from strict compliance with any of the applicable requirements.

If the Escrow Documents are released under the terms of the Contingency Agreements and the 12-year term of the exclusive trademark license of the IMAX brand granted pursuant to the Trademark License Agreements falls outside of the initial 25-year term of such agreements, the Company will be required to comply with all the applicable reporting, announcement and/or independent shareholders' approval requirements under Chapter 14A of the Listing Rules in respect of the portion of the term of the Trademark License Agreements that falls outside of the initial 25-year term of such agreements, subject to any waivers which may be granted by the Stock Exchange from strict compliance with any of the applicable requirements.

Report of the Directors (Continued)

3. Technology License Agreements**(a) Description of the Technology License Agreements****(i) Subject matter**

On 28 October 2011, each of IMAX Shanghai Multimedia and IMAX Hong Kong entered into separate technology license agreements with IMAX Corporation (the “**Technology License Agreements**”) for a renewable term of 25 years commencing on 28 October 2011, pursuant to which IMAX Corporation agreed to grant the exclusive right in the PRC to IMAX Shanghai Multimedia and the exclusive right in Hong Kong, Macau and Taiwan to IMAX Hong Kong to use the technology relating to the equipment and services provided by IMAX Corporation to each of IMAX Shanghai Multimedia and IMAX Hong Kong pursuant to the Equipment Supply Agreements (defined below) and Services Agreements (as defined below), solely in connection with the marketing, sale, rental, lease, operation and maintenance of such equipment and services (the “**Technology**”).

Under the Technology License Agreements, each of IMAX Shanghai Multimedia and IMAX Hong Kong shall have the right to sublicense the rights granted to them solely (i) to third parties that lease, own or operate IMAX theatres pursuant to an agreement approved by IMAX Corporation; and (ii) to other third parties and affiliates of each of IMAX Shanghai Multimedia and IMAX Hong Kong approved in each case by IMAX Corporation.

If the Escrow Documents are released under the terms of the Contingency Agreements, each of IMAX Shanghai Multimedia and IMAX Hong Kong shall be granted a right to use the technology in connection with the manufacture and assembly of IMAX digital xenon projection systems, IMAX laser-based digital projection systems and nXos2 audio systems in the United States, Canada or European Union, in addition to their existing right to use the Technology pursuant to the Technology License Agreements.

The Technology License Agreements were amended on 21 September 2015.

(ii) Term

Subject to the next following paragraph, each of the Technology License Agreements has a term of 25 years commencing on 28 October 2011, and shall be renewable at the election of IMAX Shanghai Multimedia or IMAX Hong Kong, as applicable, for an additional term of 25 years on the basis of a fair market royalty rate determined by a qualified, neutral third party consultant, which shall not exceed 9% of all applicable gross revenues.

If the Escrow Documents are released under the terms of the Contingency Agreements, the term of the Technology License Agreements shall be 12 years from the date of release.

Under the requirements of the Listing Rules, the Technology License Agreements should be for a duration of no longer than three years except in special circumstances where the nature of the transaction requires them to be of a longer duration.

Report of the Directors (Continued)

The Directors believe that it is appropriate for the Technology License Agreements to have a 25-year renewable term for the same reasons set out in the section headed “Connected Transactions — Continuing Connected Transactions Subject to Reporting and Announcement Requirements — 2. Trademark License Agreements” above.

(iii) *Termination*

Each of the Technology License Agreements is subject to limited termination provisions. Each Technology License Agreement will automatically and immediately terminate if: (i) the Trademark License Agreement entered into between the same persons as are parties to the Technology License Agreement and effective from the same date, terminates or expires; (ii) IMAX Shanghai Multimedia and IMAX Hong Kong (as applicable) is ordered or adjudged bankrupt; or (iii) if the assets of any of such parties are appropriated by any government.

IMAX Corporation shall have the right to terminate a Technology License Agreement in the event that (i) IMAX Shanghai Multimedia or IMAX Hong Kong, as applicable, is in material breach of the relevant Technology License Agreement or any of the other inter-company agreements entered into between the respective parties; or (ii) if IMAX Shanghai Multimedia or IMAX Hong Kong challenges the validity or IMAX Corporation’s ownership of any of the licensed technology, in each case, after serving a notice of its intention to terminate the relevant Trademark License Agreement and subject to IMAX Shanghai Multimedia or IMAX Hong Kong not having cured such breach within 30 days from the receipt of such notice.

IMAX Shanghai Multimedia and IMAX Hong Kong may also serve a notice on IMAX Corporation to terminate the Technology License Agreement if IMAX Corporation breaches any of the material terms of the relevant Technology License Agreement and is unable to cure the breach within 30 days from the receipt of such notice.

The rights granted by IMAX Shanghai Multimedia and IMAX Hong Kong: (i) to third parties that lease, own or operate IMAX theatres pursuant to an agreement approved by IMAX Corporation; and (ii) to other third parties and affiliates of each of IMAX Shanghai Multimedia and IMAX Hong Kong approved in each case by IMAX Corporation, shall survive termination and expiry of the Technology License Agreements.

(iv) *Fees*

During their initial 25-year term, each of IMAX Shanghai Multimedia and IMAX Hong Kong shall pay 3% of its gross revenue generated from their respective theatre and films businesses as royalty fees to IMAX Corporation on a quarterly basis. If the Technology License Agreements are to be renewed, the royalty rate to be applied during the renewed term shall be determined by a qualified, neutral third party consultant based on the fair market value of the rights granted to IMAX Shanghai Multimedia and IMAX Hong Kong under the Technology License Agreements, but in any case shall not exceed 9% of each of their gross revenue.

Report of the Directors (Continued)

IMAX Corporation and each of IMAX Shanghai Multimedia and IMAX Hong Kong have also agreed that the fees payable under the Technology License Agreements will be adjusted, including retrospectively, to the extent an adjustment is necessary to ensure that the payments are on arm's length basis as determined by a court of competent jurisdiction or a government or taxing authority, or as mutually agreed by IMAX Corporation and each of IMAX Shanghai Multimedia and IMAX Hong Kong.

(b) Annual Caps and Transaction Amount

The cap for the royalties payable under the Technology License Agreements will be determined by reference to the formulae for determining such royalties as described above. For the same reasons as set out under the section headed "Connected Transactions — Continuing Connected Transactions Subject to Reporting and Announcement Requirements — 2. Trademark License Agreements" above, the Directors believe that it is not appropriate to set a fixed monetary cap and that it would be fair and reasonable and in the interests of the Shareholders as a whole for the royalties payable under the Technology License Agreements to be calculated by reference to a formulae.

Approximately US\$ 3,705,000 was charged to the Group by IMAX Corporation under the Technology License Agreements during the year ended 31 December 2016.

(c) Listing Rules Requirements

As the highest relevant percentage ratio in respect of the Technology License Agreements will be, on an annual basis, more than 0.1% but less than 5% and as the Technology License Agreements are on normal commercial terms, they will be exempt pursuant to Rule 14A.76(2)(a) of the Listing Rules from the independent shareholders' approval requirements but will be subject to the reporting and, save for the waiver set out in "— Waivers — Waiver from Requirements to Obtain Approval of Independent Shareholders and Make Announcements" above, announcement requirements under Chapter 14A of the Listing Rules.

If the Technology License Agreements are renewed upon the expiry of the initial 25-year term, the Company will be required to comply with all the applicable reporting, announcement and/or independent shareholders' approval requirements under Chapter 14A of the Listing Rules at that time in respect of the renewal, subject to any waivers which may be granted by the Stock Exchange from strict compliance with any of the applicable requirements.

If the Escrow Documents are released under the terms of the Contingency Agreements and the 12-year term of the exclusive technology licence of the IMAX technology granted pursuant to the Technology License Agreements falls outside of the initial 25-year term of such agreements, the Company will be required to comply with all the applicable reporting, announcement and/or independent shareholders' approval requirements under Chapter 14A of the Listing Rules in respect of the portion of the term of the Technology License Agreements that falls outside of the initial 25-year term of such agreements, subject to any waivers which may be granted by the Stock Exchange from strict compliance with any of the applicable requirements.

Report of the Directors (Continued)

4. **DMR Services Agreements**

(a) *Description of the DMR Services Agreements*

(i) *Subject matter*

On 28 October 2011, each of IMAX Shanghai Multimedia and IMAX Hong Kong entered into separate DMR services agreements with IMAX Corporation (the “**DMR Services Agreements**”). The DMR Services Agreements provide us with Chinese films for release across the IMAX theatre network in Greater China. Pursuant to the DMR Services Agreements, IMAX Corporation and each of IMAX Shanghai Multimedia and IMAX Hong Kong have agreed that:

- (a) if IMAX Shanghai Multimedia or IMAX Hong Kong, as applicable, intends to enter into a DMR production services agreement with a distributor in their respective territories for the conversion of Greater China DMR Films and the release of such films to IMAX theatres in their respective territories, IMAX Shanghai Multimedia or IMAX Hong Kong, as applicable, shall seek prior approval from IMAX Corporation to enter into such agreement in order for IMAX Corporation to ensure that the nature and content of such films would not potentially damage the IMAX brand, and IMAX Corporation shall perform the DMR conversion services in consideration for a conversion fee;
- (b) if IMAX Corporation directly enters into an arrangement to distribute the Greater China DMR Film in regions outside of Greater China, IMAX Corporation shall pay to IMAX Shanghai Multimedia or IMAX Hong Kong, as applicable, 50% of the portion of box office in respect of the Greater China DMR Films received by IMAX Corporation attributable to the exploitation of such films in regions outside of Greater China; and
- (c) at the request of IMAX Corporation, IMAX Shanghai Multimedia and IMAX Hong Kong, as applicable, shall grant the distribution rights to the Greater China Original Films in regions outside of Greater China to IMAX Corporation and also assign the right to retain any distribution fees attributable to the exploitation of such films in regions outside of Greater China to IMAX Corporation.

The DMR Services Agreements were subsequently amended on 7 April 2014 and on 21 September 2015.

(ii) *Term and termination*

Each of the DMR Services Agreements has a term of 25 years commencing on 28 October 2011, and shall be renewable at the election of IMAX Shanghai Multimedia or IMAX Hong Kong, as applicable, for an additional term of 25 years. Each of the DMR Services Agreements may be terminated upon any of the following:

- (a) mutual agreement of the parties;
- (b) bankruptcy or insolvency of IMAX Corporation, or the bankruptcy or insolvency of IMAX Shanghai Multimedia or IMAX Hong Kong, as applicable, or the appropriation of the assets of either party by any government, where termination shall be automatic and immediate;

Report of the Directors (Continued)

- (c) at the election of IMAX Hong Kong or IMAX Shanghai Multimedia, as applicable, if there is a material breach of the DMR Services Agreement by IMAX Corporation;
- (d) at the election of IMAX Corporation if there is a material breach of the DMR Services Agreement by IMAX Shanghai Multimedia or IMAX Hong Kong, as applicable, or any other inter-company agreements entered into between IMAX Corporation and IMAX Shanghai Multimedia or IMAX Hong Kong, as applicable;
- (e) expiration or termination of either Trademark License Agreement (which, for the avoidance of doubt, shall bring about the termination of both DMR Services Agreements); or
- (f) on release of the Escrow Documents.

Under the requirements of the Listing Rules, the DMR Services Agreements should have a fixed term and should be for a duration of no longer than three years except in special circumstances where the nature of the transaction requires them to be of a longer period.

The Directors believe that it is in the interests of the Group for the DMR Services Agreements to have 25-year renewable terms as it will ensure that the Group is able to continue to obtain DMR conversion services from IMAX Corporation that enable it to release Chinese language films, which will provide the Group with an ongoing source of revenue with long term certainty of cost. We expect that our own DMR conversion facility will be able to meet our foreseeable needs in respect of the digital re-mastering of Chinese language films to IMAX films. However, the DMR Services Agreements will remain in place to provide us with back-up and overflow capacity if needed.

(iii) Fees

The fees payable under the DMR Services Agreements are as follows:

- (a) IMAX Shanghai Multimedia or IMAX Hong Kong, as applicable, shall pay to IMAX Corporation a conversion fee in respect of the conversion of the Greater China DMR Films which equals the actual costs of the DMR conversion services plus 10% of all such actual costs;
- (b) IMAX Corporation shall pay to IMAX Shanghai Multimedia or IMAX Hong Kong, as applicable, 50% of the portion of box office in respect of the Greater China DMR Films received by IMAX Corporation attributable to the exploitation of such films in regions outside of Greater China; and
- (c) IMAX Corporation shall pay to IMAX Shanghai Multimedia or IMAX Hong Kong, as applicable, 50% of the distribution fees attributable to the exploitation of the Greater China Original Films in regions outside of Greater China, if IMAX Corporation elects to obtain the distribution rights to such films in regions outside of Greater China.

Report of the Directors (Continued)

The Company and IMAX Corporation have conducted a detailed comparable analysis to ensure that the fees payable under the DMR Services Agreements are on arm's length and reflect normal commercial terms. See "Connected Transactions — Confirmation From The Directors" in the Prospectus for further details. The cost plus 10% fee payable for DMR conversion services was agreed between the parties to the DMR Services Agreements in April 2014, which amended certain terms of the DMR Services Agreements. The fee originally payable under the DMR Services Agreements was cost plus 15%, which was agreed on an arm's length basis between the parties at the time of their entry into the DMR Services Agreements. Accordingly, the Directors consider that the percentage used in the formulae for determining the conversion fees payable is on commercial terms or better, fair and reasonable and in the interests of the Shareholders as a whole.

IMAX Corporation and each of IMAX Shanghai Multimedia and IMAX Hong Kong have also agreed that the fees payable under the DMR Services Agreements will be adjusted, including retrospectively, to the extent an adjustment is necessary to ensure that the payments are on an arm's length basis as determined by a court of competent jurisdiction or a government or taxing authority, or as mutually agreed by IMAX Corporation and each of IMAX Shanghai Multimedia and IMAX Hong Kong.

(b) *Annual Caps and Transaction Amount*

The cap for the fees payable under the DMR Services Agreements will be determined by reference to the formulae for determining the fees payable pursuant to the DMR Services Agreements as described above.

The conversion fees payable under the DMR Services Agreements are dependent on the actual costs of the conversion services and the amount of Chinese language films which will have to be converted into IMAX format for exhibition in IMAX theatres in Greater China. It will not be possible for the Directors to provide any meaningful estimates of a monetary cap as it would involve making assumptions regarding the demand for IMAX format Chinese language films in Greater China and conversion costs over a period of up to 21 years.

For the year ended 31 December 2016, the DMR conversion fees charged to the Group by IMAX Corporation were approximately US\$ 1,602,000. The number of Greater China DMR films converted was 10.

For the year ended 31 December 2016, no Greater China DMR Films were released in regions outside of Greater China and the distribution fees received/receivable by the Group from IMAX Corporation were US\$nil. No Greater China Original Films were released outside Greater China, and the distribution fees received/receivable by the Group from IMAX Corporation were US\$nil.

(c) *Listing Rules Requirements*

As the highest relevant percentage ratio in respect of the DMR Services Agreements is expected to be, on an annual basis, more than 0.1% but less than 5% and as the DMR Services Agreements are on normal commercial terms, they will be exempt pursuant to Rule 14A.76(2)(a) of the Listing Rules from the independent shareholders' approval requirements but will be subject to the reporting and, save for the waiver set out in "— Waivers — Waiver from Requirements to Obtain Approval of Independent Shareholders and Make Announcements" above, announcement requirements under Chapter 14A of the Listing Rules.

Report of the Directors (Continued)

If the DMR Services Agreements are renewed upon the expiry of the initial 25-year term, the Company will be required to comply with all the applicable reporting, announcement and independent shareholders' approval requirements under Chapter 14A of the Listing Rules at that time in respect of the renewal, subject to any waivers which may be granted by the Stock Exchange from strict compliance with any of the applicable requirements.

5. Services Agreements

(a) Description of the Services Agreements

(i) Subject matter

On 1 January 2014, each of IMAX Shanghai Multimedia and IMAX Hong Kong entered into the services agreements with IMAX Corporation for an indefinite term commencing on 1 January 2014 (the "**Services Agreements**"), pursuant to which IMAX Corporation agreed to provide certain services to each of IMAX Shanghai Multimedia and IMAX Hong Kong at our election, including (a) finance and accounting services, (b) legal services, (c) human resources services, (d) IT services, (e) marketing services, (f) theatre design services, and (g) theatre project management services.

The Services Agreements were subsequently amended on 7 April 2014, 21 September 2015 and 23 February 2017.

(ii) Term and Termination

Each of the Services Agreements has a three year term commencing on 1 January 2017 unless terminated upon any of the following:

- (a) mutual agreement of the parties;
- (b) bankruptcy or insolvency of IMAX Corporation or IMAX Shanghai Multimedia (in the case of the Services Agreement entered into between IMAX Corporation and IMAX Shanghai Multimedia) or IMAX Hong Kong (in the case of the Services Agreement entered into between IMAX Corporation and IMAX Hong Kong) or the appropriation of the assets of either party to the Services Agreement by any government, where termination shall be automatic and immediate;
- (c) at the non-breaching party's election, material breach of the Services Agreement by either party;
- (d) expiration or termination of the Trademark License Agreement entered into between the same persons as are parties to the Services Agreement; or
- (e) on release of the Escrow Documents.

Report of the Directors (Continued)

(iii) Fees

The total service fees payable under the Services Agreements by IMAX Shanghai Multimedia and IMAX Hong Kong are calculated on the following basis:

- (a) **Variable service fees:** with respect to the IT services, marketing services, theatre design services, and theatre project management services and theatre support services, IMAX Shanghai Multimedia and IMAX Hong Kong shall pay to IMAX Corporation on a monthly basis an amount equal to 110% of the actual costs plus general overhead for the provision of such services; and
- (b) **Fixed service fees:** IMAX Shanghai Multimedia and IMAX Hong Kong shall pay to IMAX Corporation on a monthly basis with respect to the finance and accounting services, legal services and human resources services, a total amount of US\$17,500.

The fixed service fees shall be adjusted annually by IMAX Corporation in accordance with the U.S. consumer price index.

The fixed service fees stated above are based on the level of services currently being provided by IMAX Corporation to IMAX Shanghai Multimedia and IMAX Hong Kong. If the level of services increases or decreases materially, the parties have agreed to negotiate in good faith a new fixed services fee.

IMAX Corporation and each of IMAX Shanghai Multimedia and IMAX Hong Kong have also agreed that the fees payable under the Services Agreements will be adjusted, including retrospectively, to the extent an adjustment is necessary to ensure that the payments are on arm's length basis as determined by a court of competent jurisdiction or a government or taxing authority, or as mutually agreed by IMAX Corporation and each of IMAX Shanghai Multimedia and IMAX Hong Kong.

(b) Transaction Amounts

Approximately US\$ 537,000 was charged to the Group by IMAX Corporation under the Services Agreements during the year ended 31 December 2016.

(c) Listing Rules Requirements

As disclosed in the Prospectus, as the highest relevant percentage ratio in respect of the Services Agreements was expected to be less than 5% and the total consideration was expected to be less than HK\$3 million, the Services Agreements were expected to be fully exempt connected transactions pursuant to Rule 14A.76(1)(c) of the Listing Rules. As the transaction amount during the year ended 31 December 2016 exceeded the relevant threshold of HK\$3 million, the transactions under the Services Agreements were not qualified for the full exemption under Rule 14A.76(1) of the Listing Rules for the year ended 31 December 2016.

Please refer to the announcement of the Company dated 23 February 2017 for further details.

Report of the Directors (Continued)

As the transaction amount is expected to exceed HK\$3 million again in 2017, the Company is required to re-comply with the reporting and announcement requirements under Chapter 14A of the Listing Rules. In accordance with Rule 14A.76(2) of the Listing Rules, we have revised the annual cap so that the maximum aggregate fees payable under the Services Agreements will be HK\$5 million, HK\$6 million and HK\$7 million for 2017, 2018 and 2019, respectively. These annual caps have been calculated on the basis of: (i) the historic amount under the Services Agreements; (ii) the business development plans of the Group; (iii) the expected increase in the cost of theatre system maintenance payable by IMAX Shanghai and IMAX Hong Kong; and (iv) the flexibility of having a buffer for the Company to cater for any unexpected increase in the service fees payable under the Services Agreements.

Please refer to the announcement of the Company dated 23 February 2017 for further details.

Continuing Connected Transactions Subject to Reporting, Announcement and Independent Shareholders' Approval Requirements Subject to Waivers Granted

The Group has entered into the following continuing connected transactions which will be subject to the reporting and, save for the waiver granted by the Stock Exchange as set out in “— Waivers — Waiver from Requirements to Obtain Approval of Independent Shareholders and Make Announcements” above, announcement and independent shareholders' approval requirements under Chapter 14A of the Listing Rules:

1. **Equipment Supply Agreements**

(a) *Description of the Equipment Supply Agreements*

(i) *Subject matter*

On 28 October 2011, each of IMAX Shanghai Multimedia and IMAX Hong Kong entered into separate equipment supply agreements with IMAX Corporation (the “**Equipment Supply Agreements**”), pursuant to which IMAX Corporation agreed to provide each of IMAX Shanghai Multimedia and IMAX Hong Kong with certain equipment produced by IMAX Corporation in relation to the theatre systems, including projection systems, sound systems, screens, 3D polarised viewing glasses, glasses cleaning machines and other IMAX products or equipment, for sale or lease in the PRC by IMAX Shanghai Multimedia and in Hong Kong, Macau and Taiwan by IMAX Hong Kong.

The Equipment Supply Agreements were subsequently amended on 7 April 2014 and on 21 September 2015.

(ii) *Term*

The Equipment Supply Agreements have a term of 25 years commencing from 28 October 2011, and shall be renewable at the election of IMAX Shanghai Multimedia or IMAX Hong Kong, as applicable, for an additional term of 25 years, commencing immediately upon the expiration of the initial term.

Under the requirements of the Listing Rules, the Equipment Supply Agreements should be for a duration of no longer than three years except in special circumstances where the nature of the transaction requires them to be of a longer period.

Report of the Directors (Continued)

The Directors believe that it is appropriate for the Equipment Supply Agreements to have a 25-year renewable term so that the term of such agreements will be in line with those of the Trademark License Agreements and the Technology License Agreements. Given the importance of the Equipment Supply Agreements to the businesses of the Group, a 25-year renewable term will be able to provide the Group with long term certainty of supply and cost, which is in the interests of the Company and the Shareholders as a whole.

(iii) *Termination*

The Equipment Supply Agreements are subject to limited termination provisions. Either IMAX Corporation, or IMAX Shanghai Multimedia and IMAX Hong Kong, as applicable, may serve a notice on the other party to terminate the respective Equipment Supply Agreement if: (a) the other party is ordered or adjudged bankrupt or the assets of the other party are appropriated by any government; (b) the other party is in default of its material obligations under the Equipment Supply Agreement or (save for IMAX Corporation) the other inter-company agreements and continues to be in default 30 days after a written notice of such default has been served onto it; or (c) the Escrow Documents are released.

(iv) *Fees*

The purchase price payable under the Equipment Supply Agreements shall be an amount equal to the actual cost for the production of the relevant equipment and the general overhead associated with the production process plus an extra 10%.

The Company and IMAX Corporation have conducted detailed comparable analysis to ensure that the fees payable under the Equipment Supply Agreements are on arm's length and reflect normal commercial terms. See "Connected Transactions — Confirmation From The Directors" in the Prospectus for further details. The purchase price payable under the Equipment Supply Agreements of cost plus 10% was agreed between the parties to the Equipment Supply Agreements in April 2014, which amended certain terms of the Equipment Supply Agreements. The purchase price originally payable under the Equipment Supply Agreements was cost plus 15%, which was agreed on an arm's length basis between the parties at the time of their entry into the Equipment Supply Agreements. Accordingly, the Directors consider that the percentage used in the formulae for determining the purchase price payable is on commercial terms or better, fair and reasonable and in the interests of the Shareholders as a whole.

IMAX Corporation and each of IMAX Shanghai Multimedia and IMAX Hong Kong have also agreed that the fees payable under the Equipment Supply Agreements will be adjusted, including retrospectively, to the extent an adjustment is necessary to ensure that the payments are on arm's length basis as determined by a court of competent jurisdiction or a government or taxing authority, or as mutually agreed by IMAX Corporation and each of IMAX Shanghai Multimedia and IMAX Hong Kong.

(b) *Annual Caps and Transaction Amount*

The cap for the fees payable under the Equipment Supply Agreements will be determined by reference to the formulae for determining the purchase price payable pursuant to the Equipment Supply Agreements as described above.

Report of the Directors (Continued)

The fees payable under the Equipment Supply Agreements are dependent on the costs of the relevant equipment to be supplied by IMAX Corporation to the Group. It will not be possible for the Directors to provide any meaningful estimates of a monetary cap as it would involve making assumptions regarding the level of demand for the IMAX equipment for our businesses in Greater China over a period of up to 21 years. The Directors therefore believe that it is not appropriate to set a fixed monetary cap and that it would be fair and reasonable and in the interests of the Shareholders as a whole for the fees payable under the Equipment Supply Agreements to be calculated by reference to a formulae.

The number of IMAX theatre systems installed pursuant to the Equipment Supply Agreements for the year ended 31 December 2016 was 119, and the purchase price paid/payable to IMAX Corporation by the Group was approximately US\$41,303,000.

(c) *Listing Rules Requirements*

As the highest relevant percentage ratio in respect of the Equipment Supply Agreements will be, on an annual basis, more than 5% and the total consideration is expected to exceed HK\$10,000,000, the Equipment Supply Agreements would be, in the absence of the grant of a waiver by the Stock Exchange set out in “— Waivers — Waiver from Requirements to Obtain Approval of Independent Shareholders and Make Announcements” above, subject to the reporting, announcement and independent shareholders’ approval requirements under Chapter 14A of the Listing Rules.

If the Equipment Supply Agreements are renewed upon the expiry of the initial 25-year term, the Company will be required to comply with all the applicable reporting, announcement and independent shareholders’ approval requirements under Chapter 14A of the Listing Rules at that time in respect of the renewal, subject to any waivers which may be granted by the Stock Exchange from strict compliance with any of the applicable requirements.

2. *Master Distribution Agreements*

(a) *Description of the Master Distribution Agreements*

(i) *Subject matter*

On 28 October 2011, each of IMAX Shanghai Multimedia and IMAX Hong Kong entered into the master distribution agreements with IMAX Corporation (the “**Master Distribution Agreements**”). The Master Distribution Agreements provide us with Hollywood films for release across the IMAX theatre network in Greater China. Pursuant to the Master Distribution Agreements, IMAX Corporation and each of IMAX Shanghai Multimedia and IMAX Hong Kong have agreed that:

- (a) if IMAX Corporation intends to distribute an IMAX format Hollywood film in the PRC and/or in Hong Kong, Macau and Taiwan, each of IMAX Shanghai Multimedia and IMAX Hong Kong, as applicable, shall pay to IMAX Corporation certain fees related to the conversion of such IMAX format Hollywood film in consideration for the receipt of the portion of the box office attributable to the release of such IMAX format Hollywood films in their respective territories; and

Report of the Directors (Continued)

- (b) if IMAX Corporation intends to distribute an IMAX Original Film in the PRC and/or in Hong Kong, Macau and Taiwan, IMAX Corporation shall grant to each of IMAX Shanghai Multimedia and IMAX Hong Kong, as applicable, the distribution rights of such IMAX Original Films in their respective territories and shall assign to each of IMAX Shanghai Multimedia and IMAX Hong Kong the right to retain any distribution fees attributable to the exploitation of such IMAX Original Films in their respective territories, in consideration for the payment of 50% of such distribution fees by IMAX Shanghai Multimedia and IMAX Hong Kong, as applicable. IMAX Corporation also retains all other revenue attributable to the exploitation of any IMAX Original Film in Greater China.

The Master Distribution Agreements were subsequently amended on 7 April 2014 and on 21 September 2015.

(ii) *Term and Termination*

Each of the Master Distribution Agreements has a term of 25 years commencing on 28 October 2011, and shall be renewable at the election of IMAX Shanghai Multimedia or IMAX Hong Kong for an additional term of 25 years. Each of the Master Distribution Agreements may be terminated upon any of the following:

- (a) mutual agreement of the parties;
- (b) bankruptcy or insolvency of IMAX Corporation, or IMAX Shanghai Multimedia or IMAX Hong Kong, as applicable, or the appropriation of the assets of either party by any government, where termination shall be automatic and immediate;
- (c) at the election of IMAX Hong Kong or IMAX Shanghai Multimedia, as applicable, in the event of a material breach of the Master Distribution Agreement by IMAX Corporation;
- (d) at IMAX Corporation's election, in the event of a material breach by IMAX Shanghai Multimedia or IMAX Hong Kong, as applicable, of the Master Distribution Agreement or any of the other inter-company agreements entered into between IMAX Corporation and either of IMAX Shanghai Multimedia or IMAX Hong Kong, as applicable;
- (e) the expiration or termination of either Trademark License Agreement (which, for the avoidance of doubt, shall bring about the termination of both Master Distribution Agreements); or
- (f) upon release of the Escrow Documents.

Under the requirements of the Listing Rules, the Master Distribution Agreements should have a fixed term and should be for a duration of no longer than three years except in special circumstances where the nature of the transaction requires them to be of a longer period.

Report of the Directors (Continued)

The Directors believe that it is in the interests of the Group for the Master Distribution Agreements to have 25-year renewable terms as it will ensure that the Group is able to continue to obtain IMAX format Hollywood films and IMAX Original Films for release in Greater China, which will provide the Group with an ongoing source of revenue with long term certainty of cost.

(iii) **Fees**

The fees payable to IMAX Corporation for the conversion of IMAX format Hollywood films in the PRC and in Hong Kong, Macau and Taiwan, as applicable, are as follows:

- (a) for each IMAX format Hollywood film in 2D format and 2.5 hours or less in length, an amount equal to the product of US\$150,000 and the IMAX China Theatre Percentage (in the case of the Master Distribution Agreement entered into between IMAX Corporation and IMAX Shanghai Multimedia) or the IMAX Hong Kong Theatre Percentage (in the case of the Master Distribution Agreement entered into between IMAX Corporation and IMAX Hong Kong) as determined at the time such payment is incurred;
- (b) for each IMAX format Hollywood film in 3D format and 2.5 hours or less in length, an amount equal to the product of US\$200,000 and the IMAX China Theatre Percentage or the IMAX Hong Kong Theatre Percentage (as the case may be) as determined at the time such payment is incurred; and
- (c) for each IMAX format Hollywood film greater than 2.5 hours in length, whether in 2D or 3D format, a sum to be specified by IMAX Corporation in its sole and reasonable discretion provided that such amount shall not exceed the amounts specified above in paragraphs (a) and (b) calculated on a pro rata basis for the excess of 2.5 hours in length of the film;
- (d) in addition, in connection with any 3D conversions, IMAX Shanghai Multimedia and IMAX Hong Kong shall pay to IMAX Corporation an additional amount equal to the product of the actual costs plus general overhead for 3D conversions, the IMAX China Theatre Percentage or the IMAX Hong Kong Theatre Percentage (as the case may be) and the percentage that all IMAX theatres using IMAX theatre systems in Greater China represents of all IMAX theatres worldwide, both as determined at the time such payment is incurred; and
- (e) notwithstanding (a), (b) and (c) above, if all or substantially all of the IMAX theatres to which the IMAX format Hollywood film is distributed are in the PRC, Hong Kong, Macau and/or Taiwan, then each of IMAX Shanghai Multimedia and IMAX Hong Kong, as applicable, shall pay IMAX Corporation the product of (A) 110% of the actual costs of the DMR conversion services in respect of such IMAX format film, and (B) the IMAX China Theatre Percentage or the IMAX Hong Kong Theatre Percentage (as the case may be).

Report of the Directors (Continued)

In relation to the additional amount payable for 3D conversions pursuant to paragraph (d) above, the IMAX DMR process includes digital re-mastering of the image and audio of conventional films, but it does not include the conversion of a 2D film to a 3D film. All 2D and 3D IMAX films converted under the Master Distribution Agreements during the years were converted from underlying 2D films and 3D films respectively; no 2D films were converted into 3D films. The process of converting a 2D film into a 3D film is time consuming and costly and IMAX Corporation has not carried out a 2D film to 3D film conversion since 2010, nor is it currently anticipated that IMAX Corporation will provide this service in the near future. However, given the long-term nature of the Master Distribution Agreements, this provision was included to address the possibility that IMAX Corporation develops technology in the future to undertake 2D film to 3D film conversions in a fast and cost-effective manner such that IMAX Corporation may actively pursue the provision of such a service.

The 110% of actual costs fee basis described in paragraph (e) above is intended to address a situation where an IMAX format Hollywood film is distributed into Greater China and none, or only a handful of, IMAX theatres outside Greater China (the Master Distribution Agreements do not quantify the number of IMAX theatres that would need to release the film outside Greater China to preserve practical flexibility). In this event, the fees are calculated on the basis that IMAX Corporation does not expect to receive a significant amount of revenue in respect of that film outside Greater China to offset the cost of the DMR conversion, therefore it is appropriate for the Group to pay the full conversion fee required under the DMR Services Agreement. During the years ended 31 December 2014, 2015 and 2016, there were no films to which this fee basis applied, and the Group does not expect this fee basis to apply to a significant number of films in the future.

In consideration of the conversion fees paid to IMAX Corporation by IMAX Shanghai Multimedia and IMAX Hong Kong, IMAX Corporation shall pay the portion of the box office attributable to the exploitation of such IMAX films in the PRC received by IMAX Corporation pursuant to any relevant DMR production services agreements to IMAX Shanghai Multimedia and those attributable to their exploitation in Hong Kong, Macau and Taiwan to IMAX Hong Kong.

In relation to the distribution of IMAX Original Films, IMAX Shanghai Multimedia and IMAX Hong Kong shall each pay to IMAX Corporation 50% of the distribution fees attributable to the exploitation of such IMAX Original Films in their respective territories. IMAX Shanghai Multimedia and IMAX Hong Kong, as the case may be, shall each remit to IMAX Corporation all revenue (including but not limited to film rentals) associated with the exploitation of any IMAX Original Films in the PRC or Hong Kong, Macau and Taiwan, as the case may be.

The Company and IMAX Corporation have conducted detailed comparable analysis to ensure that the fees payable under the Master Distribution Agreements are on arm's length and reflect normal commercial terms.

Report of the Directors (Continued)

See “Connected Transactions — Confirmation From The Directors” in the Prospectus for further details. The fees payable to and by the Company to IMAX Corporation under the Master Distribution Agreements were determined on an arm’s length basis between the parties at the time of their entry into the Master Distributions Agreements with the following considerations in mind:

- in relation to the fixed fees payable by the Company for the conversion of IMAX films under the Master Distribution Agreements, since these are fixed, they are expected to become increasingly less significant to the Group over time compared to the revenue generated from Hollywood films as the IMAX theatre network continues to expand and as a result of increases in ticket prices, both of which would increase the aggregate Greater China IMAX box office for those films, in turn increasing the Group’s revenue; and
- in relation to the percentage of Greater China box office payable to the Group for the release of IMAX films (i.e. the 9.5% of box office fee typically paid on Hollywood films and 12.5% of box office fee typically paid on Chinese language films), this is a fee effectively negotiated with the relevant studios rather than IMAX Corporation, which does not receive any part of that fee itself and merely passes through to the Group the portion of box office it receives which is attributable to the exploitation of IMAX films in Greater China. The higher box office percentage paid by studios producing Chinese language films is generally consistent with that earned by IMAX Corporation outside of Greater China and the lower percentage for Hollywood films reflects the reduced overall amount that Hollywood studios generally earn for their films in Greater China as compared to the U.S. and other parts of the world.

Accordingly, the Directors consider that the monetary amount of fees per film used in the formulae for determining the fees payable is on commercial terms or better, fair and reasonable and in the interests of the Shareholders as a whole.

IMAX Corporation and each of IMAX Shanghai Multimedia and IMAX Hong Kong have also agreed that the fees payable under the Master Distribution Agreements will be adjusted, including retrospectively, to the extent an adjustment is necessary to ensure that the payments are on arm’s length basis as determined by a court of competent jurisdiction or a government or taxing authority, or as mutually agreed by IMAX Corporation and each of IMAX Shanghai Multimedia and IMAX Hong Kong, as applicable.

(b) Annual Caps and Transaction Amount

The cap for the fees payable under the Master Distribution Agreements will be determined by reference to the formulae for determining such fees as described above.

Report of the Directors (Continued)

The fees payable under the Master Distribution Agreements are dependent on the number of IMAX films distributed in Greater China. It will not be possible for the Directors to provide any meaningful estimates of a monetary cap as it would involve making assumptions regarding the number of IMAX films distributed in Greater China over a period of up to 21 years.

For the year ended 31 December 2016, the number of IMAX format Hollywood films distributed in Greater China for which the Company paid/payable conversion fees under the Master Distribution Agreements was 27. The conversion fees paid/payable by the Group to IMAX Corporation was approximately US\$5,200,000 and the revenue received/receivable by the Group from IMAX Corporation pursuant to the Master Distribution Agreements amounted to US\$19,014,000.

For the year ended 31 December 2016, the number of IMAX Original Films distributed by IMAX Corporation into Greater China for which the Company paid/payable distribution fees under the Master Distribution Agreements was nil and the distribution fee paid/payable by the Group to IMAX Corporation was US\$nil.

(c) *Listing Rules Requirements*

As the highest relevant percentage ratio in respect of the Master Distribution Agreements will be, on an annual basis, more than 5% and the total consideration is expected to exceed HK\$10,000,000, the Master Distribution Agreements would, in the absence of the grant of a waiver by the Stock Exchange set out in “— Waivers — Waiver from Requirements to Obtain Approval of Independent Shareholders and Make Announcements” above, be subject to the reporting, announcement and independent shareholders’ approval requirements under Chapter 14A of the Listing Rules.

If the Master Distribution Agreements are renewed upon the expiry of the initial 25-year term, the Company will be required to comply with all the applicable reporting, announcement and independent shareholders’ approval requirements under Chapter 14A of the Listing Rules at that time in respect of the renewal subject to any waivers which may be granted by the Stock Exchange from strict compliance with any of the applicable requirements.

Report of the Directors (Continued)

Exempt Connected Transactions

In addition to the above-mentioned continuing connected transactions, our continuing connected transactions for the year ended 31 December 2016 include the DMR Software License Agreement and the Tool and Equipment Supply Contract (each as described in “Connected Transactions — Exempt Connected Transactions” in the Prospectus), which are exempted from the reporting, annual review, announcement and independent shareholders’ approval requirements under Chapter 14A of the Listing Rules.

Annual Caps Table paid/payable and Transaction Amounts

The aggregate amount paid by and to the Group during the year ended 31 December 2016, the annual caps for the financial year ended 31 December 2016, and the annual caps for the years ending 31 December 2016 and 2017 in respect of the continuing connected transactions are set out in detail below.

Transactions	Aggregate amount paid/payable by or to counter party for the year ended 31 December 2016 (USD)	Annual monetary cap for the year ended 31 December 2016 (USD)	Annual monetary cap for the year ended 31 December 2017 (USD)
Personnel Secondment Agreement	2,644,000	5,000,000	6,000,000
Trademark License Agreements ⁽¹⁾	2,470,000	N/A	N/A
Technology License Agreements ⁽¹⁾	3,705,000	N/A	N/A
DMR Services Agreements ⁽¹⁾	1,602,000	N/A	N/A
Equipment Supply Agreements ⁽¹⁾	41,303,000	N/A	N/A
Master Distribution Agreement — Revenue ⁽¹⁾	19,014,000	N/A	N/A
Master Distribution Agreements ⁽¹⁾ — Conversion and Distribution Fees ⁽¹⁾	5,200,000	N/A	N/A

Note:

- (1) The Stock Exchange has granted a waiver from requirement to set a monetary cap, see “— Waivers — Waiver from Requirement to Set a Monetary Cap” above.

Review of Continuing Connected Transactions

The Company’s auditor was engaged to report on the Group’s non-exempt continuing connected transactions in accordance with Hong Kong Standard on Assurance Engagements 3000 Assurance Engagements Other Than Audits or Reviews of Historical Financial Information and with reference to Practice Note 740 Auditor’s Letter on Continuing Connected Transactions under the Hong Kong Listing Rules issued by the Hong Kong Institute of Certified Public Accountants. The auditor has issued a letter containing the findings and conclusions in respect of the continuing connected transactions disclosed by the Group in accordance with Rule 14A.56 of the Listing Rules:

- a. nothing has come to our auditor’s attention that causes our auditor to believe that the disclosed continuing connected transactions have not been approved by the Company’s board of directors;

Report of the Directors (Continued)

- b. for transactions involving the provision of goods or services by the Group, nothing has come to our auditor's attention that causes our auditor to believe that the transactions were not, in all material respects, in accordance with the pricing policies of the Group;
- c. nothing has come to our auditor's attention that causes our auditor to believe that the transactions were not entered into, in all material respects, in accordance with the relevant agreements governing such transactions; and
- d. with respect to the aggregate amount of each of the non-exempt continuing connected transactions, except for the transaction in connection with the "Services Agreements", which amounted to approximately US\$537,000 for the year ended 31 December 2016 and which has exceeded the expected annual cap of HK\$3,000,000 (equivalent to approximately US\$387,000) set by the Company, nothing has come to our auditor's attention that causes our auditor to believe that the disclosed continuing connected transactions have exceeded the annual cap as set by the Company.

A copy of the auditor's letter has been provided by the Company to the Stock Exchange. In addition, all of the non-exempted continuing connected transactions of the Company disclosed herein constitute related party transactions set out in note 27 to the Consolidated Financial Statements.

The Independent Non-executive Directors of the Company have reviewed these transactions and confirmed that the non-exempt continuing connected transactions have been entered into:

- (a) in the ordinary and usual course of business of the Company;
- (b) on normal commercial terms or better; and
- (c) according to the agreements governing them on terms that are fair and reasonable and in the interests of the Shareholders as a whole.

The Independent Non-executive Directors of the Company further confirm that the non-exempt continuing connected transactions with non-monetary caps have been entered into in the manner set out in Rule 14A.55 of the Listing Rules.

For the continuing connected transactions set out above for the year ended 31 December 2016, the Group has followed the pricing policies of the Group.

The Directors confirm that the Company has complied with the requirements of Chapter 14A of the Listing Rules in respect of all of its continuing connected transactions.

Report of the Directors (Continued)

MAJOR CUSTOMERS AND SUPPLIERS

The Group depends on its suppliers to provide it with products and services such as cinematic technology, screen frame, logistics and system installation services. For the year ended 31 December 2016, the Group's five largest suppliers were IMAX Corporation, NNR Global Logistics Shanghai Co., Ltd., Entertainment Services Project Management Pty Ltd., Emerge Shanghai and Tianjin Theater Technology Institute, which accounted for approximately 63.7%, 24.5%, 2.7%, 2.6% and 2.1%, respectively, and together 95.6%, of the Group's total purchases.

The Group's customers are primarily exhibitors. For the year ended 31 December 2016, the Group's five largest customers were Wanda Cinema Line Co., Ltd, IMAX Corporation, Shanghai Film Group, CGI Holdings Limited (formerly CJ CGV Holdings, Ltd.) and Shanghai Bestar Cinema Co., Ltd., which accounted for approximately 20.1%, 16.3%, 9.7%, 6.4% and 5.3%, respectively, and together 57.8%, of the Group's total revenue.

None of the Directors of the Company, their respective associates or any of the Shareholders (which to the knowledge of the Directors own more than 5% of the Company's issued share capital) had any interest in any of the Group's top five customers and top five suppliers save for IMAX Corporation.

DIRECTORS' AND CHIEF EXECUTIVES' INTEREST AND SHORT POSITIONS IN THE SHARES, UNDERLYING SHARES AND DEBENTURES OF THE COMPANY AND ANY ASSOCIATED CORPORATION

As at 31 December 2016, the interests of the Directors and the chief executive of the Company in the Shares and debentures of the Company and any interests in shares or debentures of any of the Company's associated corporations (within the meaning of Part XV of the SFO) which; (i) will have to be notified to the Company and the Stock Exchange pursuant to Divisions 7 and 8 of Part XV of the SFO (including interests and/or short positions (as applicable) which they are taken or deemed to have under such provisions of the SFO); (ii) will be required, pursuant to Section 352 of the SFO, to be entered in the register referred to therein; or (iii) will be required, pursuant to the Model Code, to be notified to the Company and the Stock Exchange will be as follows:

(a) Interests in the Shares

Name of Director or Chief Executive	Number of Shares	Nature of Interest	Approximate Percentage
Jiande Chen	1,350,000(L)	Beneficial Owner	0.38%
Jim Athanasopoulos	2,733,800(L)	Beneficial Owner	0.77%
Jessie Chou	1,114,790(L)	Beneficial Owner	0.31%
John Davison	19,418(L) ⁽¹⁾	Beneficial Owner	0.01%
Yue-Sai Kan	19,418(L) ⁽²⁾	Beneficial Owner	0.01%
Dawn Taubin	19,418(L) ⁽³⁾	Beneficial Owner	0.01%

(L) Long position

Report of the Directors (Continued)

Notes:

- (1) Of which 19,418 are fully-vested restricted stock units.
- (2) Of which 19,418 are fully-vested restricted stock units.
- (3) Of which 19,418 are fully-vested restricted stock units.

(b) Long Position in Shares of Associated Corporations

Name of Director or Chief Executive	Name of associated corporation	Common Shares	Nature of Interest	Approximate Percentage
Richard Gelfond	IMAX Corporation	2,545,409(L) ⁽¹⁾	Beneficial Owner	3.84%
Greg Foster	IMAX Corporation	929,339(L) ⁽²⁾	Beneficial Owner	1.40%
Jim Athanasopoulos	IMAX Corporation	31,705(L) ⁽³⁾	Beneficial Owner	0.05%
Jessie Chou	IMAX Corporation	11,000(L) ⁽⁴⁾	Beneficial Owner	0.02%

(L) Long position

Notes:

- (1) Of which 2,288,148 are options and/or restricted stock units.
- (2) Of which 699,433 are options and/or restricted stock units.
- (3) Of which 30,587 are options and/or restricted stock units.
- (4) Of which all are options and/or restricted stock units.

Save as disclosed above, as at 31 December 2016, none of the Directors or the chief executive of the Company have an interest in the Shares or debentures of the Company or any interests in the shares or debentures of the Company's associated corporations (within the meaning of Part XV of the SFO) which; (i) will have to be notified to the Company and the Stock Exchange pursuant to Divisions 7 and 8 of Part XV of the SFO (including interests which they are taken or deemed to have under such provisions of the SFO); (ii) will be required, pursuant to Section 352 of the SFO, to be entered in the register referred to therein; or (iii) will be required, pursuant to the Model Code for Securities Transactions by Directors of Listed Issuers as set out in Appendix 10 to the Listing Rules, to be notified to the Company and the Stock Exchange.

As at 31 December 2016, neither the Directors nor chief executive of the Company have any short position in either the Shares or in the debentures of the Company, or in shares or debentures of any of the Company's associated corporations (within the meaning of Part XV of the SFO).

Report of the Directors (Continued)

SUBSTANTIAL SHAREHOLDERS' INTEREST AND SHORT POSITIONS IN THE SHARES AND UNDERLYING SHARES OF THE COMPANY

As at 31 December 2016, the Company had been notified of the following substantial shareholders' interests and short positions in the Shares and underlying Shares of the Company, which have been recorded in the register of substantial shareholders required to be kept by the Company pursuant to section 336 of Part XV of the SFO. These interests are in addition to those disclosed above in respect of the Directors and chief executives of the Company.

Interests and Long Positions in Shares

Name of Shareholder	Capacity	Number of Shares held or interested	Approximate Percentage of interest (%)
IMAX Corporation	Interest in controlled corporation ⁽¹⁾	243,262,600	68.22
IMAX Barbados	Beneficial interest	243,262,600	68.22

Notes:

(1) 243,262,600 Shares are directly held by IMAX Barbados, which is a wholly-owned subsidiary of IMAX Corporation. Under the SFO, IMAX Corporation is deemed to be interested in the Shares held by IMAX Barbados.

Save as disclosed above, according to the register kept by the Company under Section 336 of the SFO, there was no other person who had a substantial interest or short positions in the Shares or underlying Shares of the Company as at 31 December 2016.

REMUNERATION POLICY

As at 31 December 2016, the Group had approximately 93 employees. All of the employees are based in Greater China.

The Company generally formulates the remuneration of employees and Directors based on one or more elements (where applicable) such as salaries, bonuses, long-term incentives and benefits, subject to applicable rules and regulations. Through its remuneration policies, the Company aims to attract and retain talent, to motivate performance and achievement and to reward superior performance. To achieve this, the Company has established an incentive system that links remuneration with the annual performance of the Group, taking into account the Company's performance, as well as the objectives of individual departments.

Remuneration of Directors and senior management of the Group is reviewed by the Company's remuneration committee against the Company's goals and objectives.

The Company has previously provided long-term incentive awards to senior management through the grants of stock options to senior management under its Long Term Incentive Plan, further details of which are set out below. The Company expects to continue to make grants of stock options and/or restricted stock units under its Long Term Incentive Plan in the future to Directors, senior management and other employees.

Report of the Directors (Continued)

LONG TERM INCENTIVE PLAN

The Company adopted a long term incentive plan (the “**LTIP**”) in October 2012 to aid the Group in recruiting and retaining selected employees, directors and consultants and to motivate them to exert their best efforts on behalf of the Company and its subsidiaries through the granting of equity awards. The LTIP is an omnibus plan that permits the establishment of further sub-plans (the “**Sub-Plans**”). Any Sub-Plans are separate and independent from the LTIP, but the limit on the total number of Shares authorised to be issued under the LTIP applies in the aggregate to the LTIP and any Sub-Plans (without prejudice to any limits applicable to those Sub-Plans). No further incentives that would involve the issue of Shares will be offered or granted pursuant to the LTIP with effect from the Listing.

The Board has determined that the total number of Shares that may be issued, or with respect to which awards may be granted under the LTIP is 35,532,500 Shares.

During the year ended 31 December 2016, the Company did not grant any options pursuant to the LTIP to certain directors, senior management and employees of the Group. Details regarding the exercise of previously granted options during the year ended 31 December 2016 are set out below:

Name of Grantee	Date of Grant	Exercise Price	Option Period	Number of share options				
				Outstanding at January 1, 2016	Granted during the year	Exercised during the year	Expired/ lapsed/ cancelled during the year	Outstanding at December 31, 2016
Directors								
Jiande Chen	29 October 2012	US\$1.8111	Five years from date of grant ⁽¹⁾	1,350,000	–	–	–	1,350,000
Jim Athanasopolous	29 October 2012	US\$1.3583	Five years from date of grant ⁽¹⁾	1,215,000	–	–	–	1,215,000
	25 October 2014	US\$1.1852	Three years from date of grant ⁽¹⁾	1,518,800	–	–	–	1,518,800
Mei-Hui (Jessie) Chou	29 October 2012	US\$1.3583	Five years from date of grant ⁽¹⁾	810,000	–	–	–	810,000
	21 February 2014	US\$1.8093	3.7 years from date of grant ⁽¹⁾	270,000	–	–	–	270,000
Senior Management								
Don Savant	29 October 2012	US\$1.3583	Five years from date of grant ⁽¹⁾	2,700,000	–	(1,215,000)	–	1,485,000
Michelle Rosen	30 March 2015	US\$1.3333	Three years from date of grant ⁽²⁾	1,113,700	–	(25,100)	–	1,088,600
Total				8,977,500	–	(1,240,100)	–	7,737,400

Notes:

- (1) The vesting schedule is as follows: 25%, 20%, 25% and 30% on 8 October 2015, 29 October 2015, 29 October 2016 and 29 October 2017, respectively.
- (2) The vesting schedule is as follows: 33%, 33% and 34% on each of the first, second and third anniversary of the grant date, respectively.

During the year ended 31 December 2016 (the “**Reporting Period**”), 1,240,100 options under the LTIP were exercised and no options under LTIP were canceled or lapsed.

Report of the Directors (Continued)

SUB-PLAN: SHARE OPTION SCHEME

Pursuant to the LTIP, on 21 September 2015, the Company adopted the Post-IPO Share Option Scheme (the “**Share Option Scheme**”). The terms of the Share Option Scheme are in accordance with the provisions of Chapter 17 of the Listing Rules.

Purpose of the Share Option Scheme

The purpose of the Share Option Scheme is to attract skilled and experienced personnel, to incentivize them to remain with the Group and to motivate them to strive for the future development and expansion of the Group by providing them with the opportunity to acquire equity interests in our Company.

Participants of the Share Option Scheme

The Board may, at its discretion, grant options pursuant to the Share Option Scheme to directors, employees and consultants of the Group (the “**Participants**”).

Total number of Shares available for issue under the Share Option Scheme

At any time during the period within which the Share Option Scheme is valid and effective, the maximum aggregate number of Shares in respect of which options may be granted pursuant to the Share Option Scheme shall be calculated in accordance with the following formula:

$$X = A - B - C$$

where:

X = the maximum aggregate number of Shares in respect of which options may be granted pursuant to the Share Option Scheme;

A = the total number of Shares in respect of which options may be granted pursuant to this Scheme and any other share option schemes of the Company, being (a) 10% of the Shares in issue on the Listing Date, or (b) 10% of the Shares in issue as at the New Option Approval Date (as defined below) (as the case may be)(the “**Option Scheme Mandate Limit**”);

B = the maximum aggregate number of Shares underlying the Options already granted pursuant to the Share Option Scheme, which in the event that there has been a New Option Approval Date, shall only include those Shares underlying Options that have been granted since that most recent New Approval Date; and

C = the maximum aggregate number of Shares underlying the options already granted pursuant to any other share option schemes and/or any other equity-based incentive plans (including the RSU Scheme) of the Company.

“**New Option Approval Date**” means the date when the Shareholders approve the renewed Option Scheme Mandate Limit.

Report of the Directors (Continued)

For the purposes of determining the Option Scheme Mandate Limit the following will not be counted:

- (a) Shares in respect of options which have lapsed in accordance with the terms of the Share Option Scheme (or any other share incentive schemes of the Company) or which have been satisfied by the making of a cash payment; and
- (b) Shares underlying the RSUs cancelled in accordance with the terms of the RSU Scheme (or any other share incentive schemes of the Company) or which have been satisfied by the making of a cash payment.

In addition, pursuant to the listing approval issued by the Stock Exchange on 7 October 2015, the total number of Shares which may be issued under the Share Option Scheme and any other share option schemes must not exceed 35,532,500 Shares, representing 10% of the Company's issued share capital upon Listing.

During the year ended 31 December 2016, the Company granted options pursuant to the Share Option Scheme to a director and certain employees of the Group for an aggregate of 139,579 shares representing approximately 0.039% of the issued share capital of the Company. Details of the options granted pursuant to the LTIP to the grantees are set at below:

Name of Grantee	Date of Grant	Exercise Price	Number of Shares under the options granted	Option Period
Directors				
Mei-Hui (Jessie) Chou	25 April 2016	US\$5.84	19,382	Four years from date of grant ⁽¹⁾
Senior Management				
Francisco (Tony) Navarro-Sertich	25 April 2016	US\$5.84	74,973	Three years from date of grant ⁽²⁾
Employees				
	25 April 2016	US\$5.84	45,224	Four years from date of grant ⁽¹⁾
Total			139,579	

Notes:

- (1) The vesting schedule is as follows: 20%, 25%, 25% and 30% on each of the 7 March 2017, 7 March 2018, 7 March 2019 and 7 March 2020, respectively.
- (2) The vesting schedule is as follows: 20%, 30% and 50% on each of the April 1, 2017, April 1, 2018 and April 1, 2019, respectively.

The closing price of the Shares on 22 April 2016, being the day immediately before the date of grant, was HK\$45.10.

As of 31 December 2016, the total number of Shares available for grant under the Share Option Scheme was 26,175,603, representing 7.341% of the issued share capital of the Company as of 31 December 2016 and approximately 7.341% as of the date of this Annual Report.

During the Reporting Period, no options under the Share Option Scheme were exercised, cancelled or lapsed.

Report of the Directors (Continued)

Maximum entitlement of each participant

No participant shall be granted an option if the total number of Shares issued and to be issued upon exercise of the options granted and to be granted to such person under the Share Option Scheme (including exercised, cancelled and outstanding options) in any 12-month period up to and including the date of such further grant (when aggregated with any Shares subject to options granted during such period under any other share option scheme(s) of the Company other than those options granted pursuant to specific approval by the Shareholders in general meeting with the proposed participant and his associates abstaining from voting) would exceed 1% of the Shares in issue from time to time.

Period within which the Shares must be taken up under an option

The period during which an option may be exercised by a Grantee (the “**Exercise Period**”) shall be the period to be determined and notified by the Board to the Grantee at the time of making an offer, which shall not expire later than 10 years from the date of grant.

Subject to any restrictions applicable under the Listing Rules, an option may be exercised in whole or in part (but if in part only, in respect of a board lot or any integral multiple thereof) by the Grantee at any time during the Exercise Period in accordance with the terms of the Share Option Scheme and the terms on which the option was granted. If the vesting of Shares underlying an option is subject to the satisfaction of performance or other conditions and such conditions are not satisfied, the option shall lapse automatically on the date on which such conditions are not satisfied in respect of the relevant Shares underlying the option.

Acceptance of an Offer

An offer of the grant of an option is accepted by the Participant (the “**Grantee**”) when the Company receives from the Grantee the duplicate notice of grant duly executed by the Grantee and a remittance of the sum of HK\$1.00 (or such other amount in any other currency as the Board determines) as consideration for the grant of the option. Such remittance is not refundable in any circumstances. An offer may be accepted in full or in part, provided that if it is accepted in part, the acceptance must in respect of a board lot of Shares or an integral multiple thereof.

The offer shall remain open for acceptance for such time to be determined by the Board, provided that no such offer shall be open for acceptance after the expiry of the Term or after the Participant to whom the offer is made has ceased to be a Participant. To the extent that the offer is not accepted within the time period and in the manner specified in the offer, the offer will be deemed to have been irrevocably declined and will lapse.

Determination of the Exercise Price

The price per Share at which a Grantee may subscribe for Shares upon the exercise of an option (the “**Exercise Price**”) shall be determined by the Board in its absolute discretion but in any event shall not be less than the higher of:

- (a) the closing price of the Shares as stated in the daily quotations sheets issued by the Stock Exchange on the date of grant, which must be a business day;
- (b) the average closing price of the Shares as stated in the daily quotation sheets issued by the Stock Exchange for the five business days immediately preceding the date of grant; and
- (c) the nominal value of the Shares.

Report of the Directors (Continued)

Life of the Share Option Scheme

Subject to the early termination of the Share Option Scheme pursuant to the terms thereof, the Share Option Scheme is effective for a period of 10 years commencing on the date of adoption on 21 September 2015.

SUB-PLAN: THE RESTRICTED SHARE UNIT SCHEME

Pursuant to the LTIP, on 21 September 2015, the Company adopted the restricted share unit scheme (the “**RSU Scheme**”) pursuant to which it may grant restricted share units (“**RSUs**”). The terms of the RSU Scheme are not subject to the provisions of Chapter 17 of the Listing Rules as the RSU Schemes do not involve the grant of options by the Company to subscribe for new Shares.

During the year ended 31 December 2016, the Company had granted RSUs pursuant to the RSU Scheme to directors, senior management and employees of the Group for an aggregate of 239,818 RSUs representing 0.067% of the issued share capital of the Company. Details of the RSUs granted pursuant to the RSU Scheme to the grantees are set out below:

Name of Grantee	Date of Grant	Number of RSUs granted	Vesting Period
Directors			
John Davison	6 June 2016	19,418	Fully vested on grant
Yue-Sai Kan	6 June 2016	19,418	Fully vested on grant
Dawn Taubin	6 June 2016	19,418	Fully vested on grant
Mei-Hui (Jessie) Chou	25 April 2016	15,408	Four years from date of grant ⁽¹⁾
Senior Management			
Francisco (Tony) Navarro-Sertich	25 April 2016	57,782	Three years from date of grant ⁽³⁾
Karl Yuan	25 April 2016	15,408	Four years from date of grant ⁽¹⁾
Employees	25 April 2016	74,472	Four years from date of grant ⁽¹⁾
Employees	25 April 2016	18,494	Two years from date of grant ⁽²⁾
Total		239,818	

Notes:

- (1) The vesting schedule is as follows: 20%, 25%, 25% and 30% on each of the March 7, 2017, March 7, 2018, March 7, 2019 and March 7, 2020, respectively.
- (2) The vesting schedule is as follows: 100% on March 7, 2017.
- (3) The vesting schedule is as follows: 20%, 30% and 50% on each of the April 1, 2017, April 1, 2018 and April 1, 2019, respectively.

The RSUs do not carry any right to vote at general meetings of the Company, or any dividend, transfer or other rights (including those arising on the liquidation of the Company).

Report of the Directors (Continued)

No grantee shall enjoy any of the rights of a Shareholder by virtue of the grant of an RSU pursuant to the RSU Schemes, unless and until the Share underlying the RSU is actually allotted and issued or transferred (as the case may be) to the grantee upon the vesting of such RSU.

SHARES ISSUED

Save for Shares issued upon the exercise of options granted pursuant to the LTIP, no Shares were issued during the year ended 31 December 2016.

EQUITY-LINKED AGREEMENTS

Save for the LTIP, Share Option Scheme and the RSU Scheme of the Group as set out in this section, no equity-linked agreements were entered into by the Group, or existed during the year ended 31 December 2016.

PURCHASE, SALE OR REDEMPTION OF COMPANY'S LISTED SECURITIES

There have been no convertible securities issued or granted by the Group, no exercise of any conversion or subscription rights, nor any purchase, sale or redemption by the Group of its listed Shares during the year ended 31 December 2016.

DEBENTURE ISSUED

The Group has not issued any debenture during the year ended 31 December 2016.

SUFFICIENCY OF PUBLIC FLOAT

Based on the information available to the Company and within the knowledge of the Directors, as at the date of this Annual Report, the Company has maintained the prescribed public float under the Listing Rules since the Listing Date.

PRE-EMPTIVE RIGHTS

There are no provisions for pre-emptive rights under the laws of the Cayman Islands or under the Company's Articles of Association that require the Company to offer new Shares on a pro-rata basis to its existing Shareholders.

AUDITOR

Our external auditor, PricewaterhouseCoopers, will retire and a resolution for their reappointment as auditor of the Company will be proposed at the forthcoming annual general meeting of the Company.

LITIGATION

The Group did not have any material litigation outstanding as at 31 December 2016.

On behalf of the Board

Richard Gelfond

Chairman

Corporate Governance Report

The Board of Directors is pleased to present this Corporate Governance Report for the year ended 31 December 2016.

CORPORATE GOVERNANCE PRACTICES

The Company is dedicated to maintaining and ensuring high standards of corporate governance practices and the corporate governance principles of the Company are adopted in the best interest of the Company and its Shareholders. The Company's corporate governance practices are based on the principles, code provisions and certain recommended best practices as set out in the CG Code.

The Company has in practice complied with the new requirements under the amendments to C.3.3 of the CG Code relating to risk management and internal control since 1 January 2016. The Board has adopted new terms of reference for the audit committee of the Company on 20 July 2016 to comply with the new requirements under the amendments to C.3.3 of the CG Code. In addition, the Directors did not participate in any training as set out in the Code Provision A.6.5 during the Reporting Period and the Company therefore did not comply with Code Provision A.6.5. However, all Directors attended a training provided by a Hong Kong law firm on the updates on annual report requirements on 23 February 2017. Save as disclosed above, the Company has complied with all the code provisions of the CG Code during the Reporting Period.

MODEL CODE FOR SECURITIES TRANSACTIONS

The Company adopted the Directors' dealing policy on 21 September 2015 in order to ensure compliance with the Model Code. The terms of the Directors' dealing policy are no less exacting than those set out in the Model Code. Having made specific enquiry of the Directors, all Directors have confirmed that they have complied with the required standard of dealings and code of conduct regarding securities dealings by directors as set out in the Model Code and the Company's own directors' dealing policy during the Reporting Period.

QUARTERLY REPORTING BY IMAX CORPORATION

The Company's ultimate controlling shareholder, IMAX Corporation, is listed on the New York Stock Exchange and, as a reporting company under the United States Securities Exchange Act of 1934, as amended. Each quarter, IMAX Corporation issues press releases in United States announcing its quarterly (or year-end) earnings results and files reports with the Securities Exchange Commission (the "SEC") relating to its quarterly (or year-end) financial information. Information in the earnings press release and SEC filings is presented in accordance with U.S. GAAP.

At the same time as IMAX Corporation releases its earnings releases and makes its SEC filings, the Company makes an announcement on the Stock Exchange pursuant to Rule 13.09 of the Listing Rules and Part XIVA of SFO extracting the key highlights of the earnings release and quarterly report pertaining to the Group.

BOARD OF DIRECTORS

Role of the Board

The Board governs the Company and is responsible for overall leadership and control of the Group. The Board works to promote the success of the Group through oversight and direction of the Group's business dealings. The Board implements overall strategic priorities for the Company, exercising a number of reserved powers to, among other things, approve and adopt the annual budget, approve significant capital investments and the incurrence of significant debt, and oversees and monitors the overall performance of management. The Board is provided with all necessary resources including the advice of external auditor, external attorneys and other independent professional advisors as needed. Other than those matters reserved for approval by the Board, the Board has delegated day-to-day management of the Company to senior management.

Corporate Governance Report (Continued)

Board Composition

The Company has a Board with a balanced composition of Executive and Non-executive Directors (including Independent Non-executive Directors).

The Board currently comprises nine members, consisting of three Executive Directors, three Non-executive Directors and three Independent Non-executive Directors as follows:

- Executive Directors: Mr. Jiande Chen (Chief Executive Officer), Mr. Jim Athanasopoulos, and Ms. Mei-Hui (Jessie) Chou;
- Non-executive Directors: Mr. Richard Gelfond (Chairman), Mr. Greg Foster, and Mr. RuiGang Li; and
- Independent Non-executive Directors: Mr. John Davison, Ms. Yue-Sai Kan, and Ms. Dawn Taubin

The biographical information of the Directors are set out in the section headed “Directors and Senior Management” on pages 43 to 48 of this Annual Report.

Save for the directorships and senior management roles in IMAX Corporation held by Mr. Richard Gelfond and Mr. Greg Foster, there is no particular relationship (including financial, business, family or other material or relevant relationship) between or among any members of the Board.

Chairman and Chief Executive Officer

The positions of Chairman and Chief Executive Officer are held by Mr. Richard Gelfond and Mr. Jiande Chen respectively. The Chairman provides leadership and is responsible for the effective functioning and leadership of the Board. The Chief Executive Officer focuses on the Company’s business development and daily management and operations generally. Their respective responsibilities are clearly defined and set out in writing.

Independent Non-executive Directors

The Company has received from each of the Independent Non-executive Directors an annual confirmation of his independence pursuant to Rule 3.13 of the Listing Rules and considers each of them to be independent. Each of the Independent Non-executive Directors have been appointed for a term of approximately three years until the conclusion of the Company’s annual general meeting to approve the Company’s annual report for the year ending 31 December 2017.

Appointment and Re-election of Directors

All the Directors are subject to retirement by rotation at least once every three years in accordance with the Company’s Articles of Association and any new Director appointed to fill a casual vacancy or as an addition to the Board shall be re-elected at the next following annual general meeting after appointment.

Corporate Governance Report (Continued)

Attendance Records of Directors

During the Reporting Period, the Company convened four board meetings. The attendance record of the Directors is set out below.

Name of Director	Number of board meeting attended/ held during the Reporting Period	Attendance rate
EXECUTIVE DIRECTORS		
Mr. Jiande Chen	4/4	100%
Mr. Jim Athanasopoulos	4/4	100%
Ms. Mei-Hui (Jessie) Chou	4/4	100%
NON-EXECUTIVE DIRECTORS		
Mr. Richard Gelfond	4/4	100%
Mr. Greg Foster	4/4	100%
Mr. RuiGang Li	2/4	50%
INDEPENDENT NON-EXECUTIVE DIRECTORS		
Ms. Yue-Sai Kan	3/4	75%
Mr. John Davison	4/4	100%
Ms. Dawn Taubin	4/4	100%

All directors attended the annual general meeting held on 13 June 2016.

The Company expects to convene at least four regular board meetings in each financial year at approximately quarterly intervals in accordance with code provision A.1.1. of the CG Code.

According to code provision A.2.7 of the CG Code, apart from the regular board meetings above, the chairman of the Board also held a meeting with the Non-Executive Directors (including Independent Non-executive Directors) without the presence of Executive Directors during the year.

Continuous Professional Development of Directors

Each Director has kept abreast of his or her responsibilities as a Director of the Company and of the conduct, business activities and development of the Company.

Corporate Governance Report (Continued)

The Company acknowledges the importance of Directors participating in appropriate continuous professional development to develop and refresh their knowledge and skills to ensure that their contribution to the Board remains informed and relevant. Internally-facilitated briefings for Directors have been arranged and reading material on relevant topics have been issued to the Directors, where appropriate.

Prior to their appointment as Directors of the Company, all Directors received comprehensive training regarding their duties and responsibilities as Directors of a Hong Kong listed company, as well as regarding Hong Kong corporate governance and the Listing Rules. All Directors are encouraged to participate in continuous professional training to develop and refresh their knowledge and skills to ensure that their contribution to the Board remains informed and relevant.

During the Reporting Period, the Directors did not participate in any training as set out in the Code Provision A.6.5 and the Company therefore did not comply with Code Provision A.6.5. However, all Directors attended a training provided by a Hong Kong law firm on the updates on annual report requirements on 23 February 2017. The Directors have provided their training records as follows:

Name of Director	Attending training
Executive Directors:	
Jiande Chen	✓
Jim Athanasopoulos	✓
Mei-Hui Chou (Jessie)	✓
Non-executive Directors:	
Richard Gelfond	✓
Greg Foster	✓
RuiGang Li	✓
Independent Non-executive Directors	
John Davison	✓
Yue-Sai Kan	✓
Dawn Taubin	✓

BOARD COMMITTEES

The Board has received appropriate delegation of its functions and powers and has established appropriate Board committees, with specific written terms of reference in order to manage and monitor specific aspects of the Group's affairs. The terms of reference of the Board Committees are posted on the websites of the Company and the Stock Exchange and are available to the Shareholders upon request. The Board and the Board committees are provided with all necessary resources including the advice of external auditor, external legal advisers and other independent professional advisors as needed.

Corporate Governance Report (Continued)

In relation to the Board's corporate governance functions, the Board has determined the policy of the corporate governance of the Company and has fulfilled its duties by firstly, developing and reviewing the Company's policies and practices on corporate governance and making recommendations to the Board; secondly, reviewing and monitoring the Company's policies and practices on compliance with legal and regulatory requirements; thirdly, developing and monitoring the codes of conduct applicable to employees and the Directors of the Company; fourthly, reviewing the Company's compliance with the CG Code and disclosure in the Corporate Governance Report, and lastly, receiving and monitoring the training and continuous professional development of Directors and senior management of the Company.

Audit Committee

The Company has set up an audit committee on 27 May 2015 with written terms of reference in compliance with Rule 3.21 of the Listing Rules and of the CG Code. The primary duties of the audit committee are to review and supervise the financial reporting process and internal control and risk management systems of the Group, maintain an appropriate relationship with the Company's auditor and provide advice and comments to the Board.

Summary of Work

- Reviewed the Group's half-yearly and annual financial results
- Reviewed the annual internal audit plan
- Reviewed the external auditor's statutory audit scope for 2016
- Reviewed significant findings of the Internal Audit Department, external auditor and regulators, and management's response to their recommendations
- Reviewed the adequacy and effectiveness of the Group's risk management and internal control systems and its accounting, financial reporting and internal audit functions
- Reviewed and monitored the external auditor's independence and engagement to perform non-audit services
- Approved the 2016 external audit engagement letters and fees

The audit committee consists of three members: Mr. John Davison, an Independent Non-executive Director; Ms. Dawn Taubin, an Independent Non-Executive Director; and Mr. Richard Gelfond, a Non-executive Director. Mr. John Davison is the chairman of the audit committee.

Corporate Governance Report (Continued)

The audit committee held three meetings during the Reporting Period. The attendance record of these meetings is set out below:

Name of committee member	Number of meetings held/ attended in 2016	Attendance rate
John Davison	3/3	100%
Dawn Taubin	3/3	100%
Richard Gelfond	3/3	100%

Remuneration Committee

The Company has set up a remuneration committee on 27 May 2015 with written terms of reference in compliance with Rule 3.25 of the Listing Rules and of the CG Code. The primary duties of the remuneration committee are to assist the Board in determining the policy and structure for the remuneration of Directors and senior management, evaluating the performance of Directors and senior management, reviewing and approving incentive schemes and Directors' service contracts and fixing the remuneration packages for all Directors and senior management. The remuneration packages of all Directors and senior management is determined by the remuneration committee in accordance with the committee's written terms of reference, and with the delegated authority of the Board. Determination of such matters is based on the Group's performance and the Directors' and senior management members' respective contributions to the Group.

The remuneration committee consists of three members: Ms. Yue-Sai Kan, an Independent Non-executive Director; Mr. John Davison, an Independent Non-executive Director; and Mr. Greg Foster, a Non-executive Director. Ms. Yue-Sai Kan is the chairman of the remuneration committee.

The remuneration committee held one meeting during the Reporting Period. The attendance record of these meetings is set out below:

Name of committee member	Number of meetings held/ attended in 2016	Attendance rate
Yue-Sai Kan	1/1	100%
John Davison	1/1	100%
Greg Foster	1/1	100%

Details of the remuneration of each Director of the Company for the year ended 31 December 2016 are set out in note 22 to the Consolidated Financial Statements contained in this Annual Report.

Details of remuneration of the members of the senior management by band for the year ended 31 December 2016 are set out in note 22 to the Consolidated Financial Statements contained in this Annual Report.

Corporate Governance Report (Continued)

Nomination Committee

The Company has set up a nomination committee on 27 May 2015 with written terms of reference in compliance with the CG Code. The primary duties of the nomination committee are to identify, screen and recommend to the Board appropriate candidates to serve as Directors of the Company and to oversee the process for evaluating the performance of the Board. In reviewing the composition of the Board, the nomination committee considers the skills, knowledge and experience and also the desirability of maintaining a balanced composition of executive and non-executive Directors (including independent non-executive Directors).

The nomination committee consists of three members: Mr. Richard Gelfond, a Non-executive Director; Ms. Dawn Taubin, an Independent Non-executive Director; and Ms. Yue-Sai Kan, an Independent Non-executive Director. Mr. Richard Gelfond is the chairman of the nomination committee.

The nomination committee did not hold any meetings during the Reporting Period.

In selecting candidates, the Board and the nomination committee intend to consider a large number of factors including but not limited to independence, diversity, age, competencies, skills, experience, availability of service to the Company, tenure and the Board's anticipated needs in order to achieve a diverse Board with directors from different backgrounds with varying perspectives, professional experience, education and skills. The nomination committee reports annually on the composition of the Board from the perspective of diversity, and monitors the implementation of this policy. The nomination committee is satisfied that the composition of the Board is sufficiently diverse.

In accordance with the Company's Articles of Association, Mr. Jiande Chen, Ms. Mei-Hui (Jessie) Chou, Mr. Greg Foster and Ms. Yue-Sai Kan will retire from office at the forthcoming annual general meeting. All retiring Directors, being eligible, will offer themselves for re-election at the forthcoming annual general meeting.

FINANCIAL REPORTING

Directors' Responsibility

The Directors acknowledge their responsibility for the preparation and true and fair presentation of the Financial Statements in accordance with International Financial Reporting Standards issued by the International Accounting Standards Board and the International Financial Reporting Interpretations Committee and the disclosure requirements of the Hong Kong Companies Ordinance.

This responsibility includes designing, implementing and maintaining internal control relevant to the preparation and the true and fair presentation of the Financial Statements that are free from material misstatement, whether due to fraud or error; selecting and applying appropriate accounting policies; and making accounting estimates that are reasonable in the circumstances. The Directors are not aware of any material uncertainties relating to events or conditions that may cast significant doubt upon the Company's ability to continue as a going concern as at 31 December 2016. Accordingly, the Directors have prepared the Financial Statements for the year ended 31 December 2016 on a going concern basis. During the Reporting Period, the Directors assessed the Company's processes for financial reporting and determined them to be effective and adequate.

Corporate Governance Report (Continued)

Auditor's Responsibility

A statement by the external auditor of the Company, PricewaterhouseCoopers, is included in the Independent Auditor's Report on pages 107 to 112 of this Annual Report.

Auditor's Remuneration

Fees for auditing and non-auditing services provided by our external auditor, PricewaterhouseCoopers, for the year ended 31 December 2016 are included in note 21 to the Consolidated Financial Statements. The major non-audit services provided by our external auditor for the year ended 31 December 2016 mainly include tax advisory services.

INTERNAL CONTROLS

The Company and the Group have had an internal audit department since the Company's formation. The internal audit department performed its functions fully during 2016 following an annual audit plan and routine testing. The Company's audit committee reviewed the Company's internal audit function and the risk management and internal control systems in respect of the year ended 31 December 2016 and considered that they are effective and adequate. The Board conducted a review of the internal control system of the Company and its subsidiaries for the year ended 31 December 2016, including financial, operational and compliance control, and risk management functions. The Board assessed the effectiveness of internal control by considering the reviews performed by the audit committee. The Company complies with the code provisions relating to internal control contained in the CG Code.

JOINT COMPANY SECRETARIES

Ms. Michelle Rosen, our General Counsel and Ms. Chan Wai Ling of Tricor Services Limited ("**Tricor**"), our external service provider of company secretarial services, are joint company secretaries of the Company.

Tricor's primary contact person at the Company is Ms. Michelle Rosen. Up to the date of this report, both Ms. Michelle Rosen and Ms. Chan Wai Ling have taken no less than 15 hours of relevant professional training to update her skills and knowledge.

SHAREHOLDERS' RIGHTS

Convening of Extraordinary General Meeting by Shareholders

Pursuant to article 12.3 of the Company's Articles of Association, the Board may, whenever it thinks fit, convene an extraordinary general meeting. Extraordinary general meetings shall also be convened by two or more Shareholders depositing a written requisition at the principal office of the Company in Hong Kong or, in the event the Company ceases to have such a principal office, the registered office, specifying the objects of the meeting and signed by the requisitionists. The requisitionists should hold as at the date of deposit of the requisition not less than one-tenth of the paid up capital of the Company which carries the right of voting at general meetings.

General meetings may also be convened on the written requisition of a Shareholder which is a recognized clearing house (or its nominee(s)) deposited at the principal office of the Company in Hong Kong or, in the event the Company ceases to have such a principal office, the registered office specifying the objects of the meeting and signed by the requisitioner. The requisitioner should hold as at the date of deposit of the requisition not less than one-tenth of the paid up capital of the Company which carries the right of voting at general meetings.

Corporate Governance Report (Continued)

If the Board does not, within 21 days from the date of deposit of the requisition, proceed to convene the meeting to be held within a further 21 days, the requisitionist(s) themselves or any of them representing more than one-half of the total voting rights of all of them, may convene the general meeting in the same manner, as nearly as possible, as that in which meetings may be convened by the Board provided that any meeting so convened shall not be held after the expiration of three months from the date of deposit of the requisition, and all reasonable expenses incurred by the requisitionist(s) as a result of the failure of the Board shall be reimbursed to them by the Company.

Procedures for Shareholders to propose a person for election as a Director of the Company

The procedures for Shareholders to propose a person for election as a Director of the Company were reviewed and recommended by the nomination committee, and approved and adopted by the Board on 21 September 2015.

INVESTOR RELATIONS

Shareholders' Enquiries and Proposals

Enquiries from Shareholders for the Board or the Company, or proposals from Shareholders for shareholders' meetings may be directed to IMAX China Investor Relations at IRchina@imax.com.

Changes to the contact details above will be communicated through our Company's website at www.imax.cn, which also posts information and updates on the Company's business developments and operations, as well as press releases and financial information.

Shareholders' Communication Policy

The Company's shareholders' communication policy was approved and adopted by the Board on 21 September 2015. The shareholders' communication policy is available for viewing on our Company's website at www.imax.cn.

Changes in Articles of Association

The Company's current Articles of Association were adopted on 21 September 2015, effective on the Company's Listing, and are available for viewing on the websites of the Company and the Stock Exchange. There have been no changes in the Company's articles of association since the Listing.

Shareholders' Meetings

An annual general meeting of the shareholders of the Company was held on 13 June 2016. Save as disclosed above, there was no other shareholders' meeting held during the Reporting Period.

ESG Policies and Performance

Corporate Governance Report (Continued)

RISK MANAGEMENT

In January 2016, the Company established a risk management program to ensure that all material risks to which the Company is exposed are properly identified, assessed, managed, monitored and reported on a common set of guidelines and, where necessary, are escalated to senior management, the Audit Committee and the Board. The fundamental objective of this program is to support shareholder value growth while ensuring commitments to stakeholders are met, and the Company's reputation and capital are protected.

In connection with its Company's risk management program, in 2016, the Company adopted a risk management policy which sets out group-wide risk management policies and processes through a common risk management methodology.

Risk Management Philosophy

Risk taking is a necessary and accepted part of the Company's business. Effectively managing risk is a competitive necessity and an integral part of creating shareholder value through good business practices designed to ensure that the Company achieves its strategic, business and governance objectives, and protects its corporate reputation, values and integrity.

Risk management applies to all aspects of the Company's business and forms a critical part of developing strategic plans, preparing operational plans and budgets, completing detailed project approval requests and designing and managing project plans.

The Company does not engage in speculative activity which is defined as a profit-seeking activity unrelated to the Company's primary business.

Risk Management Responsibility

The Board acknowledges that it is responsible for the oversight of the Company's risk management and internal control systems and reviewing their effectiveness. Such systems are designed to manage rather than eliminate risk of failure to achieve business objectives, and can only provide reasonable and not absolute assurance against material misstatement or loss.

The Board, through the Audit Committee, is responsible for reviewing and assessing the major risks facing the Company and reviewing, approving and monitoring the Company's approach to addressing such risks annually.

Under its Terms of Reference, the Audit Committee is responsible for the oversight of the Company's risk management systems. The Audit Committee oversees the risk management process and reviews the effectiveness of the risk management and internal control systems by conducting the following procedures:

- Reviewing the Company's risk management program and policy.
- Reviewing with senior management at least annually reports demonstrating compliance with the risk management policy.

Corporate Governance Report (Continued)

- Discussing with senior management at least annually the Company's major risk exposures and the steps senior management has taken or should take to assess and treat such exposures.
- Reviewing the ongoing effectiveness of the Company's risk management practices.

Senior management is responsible for administering the Company's risk management program and is accountable for ensuring that the Company's business operations are conducted in compliance with our risk management policy, taking into consideration changes in the environment and the Company's risk tolerance.

Responsibilities of the Company's senior management include:

- Designing and implementing a Company-wide risk management policy.
- Reviewing and updating the risk management policy on a timely basis, ensuring it remains relevant and adequate, taking into account changes in the environment, industry and the Company's operations and risk profile and, where necessary, recommending changes to the risk management policy for the Audit Committee to review.
- Ensuring that the Company's risk management program is aligned and integrated with the annual strategic and business planning process and vice versa.
- Designing and establishing a risk management methodology which provides the appropriate tools to identify, evaluate, and manage business exposures.
- Establishing a Company-wide risk reporting process to ensure that the Company's senior management, the Audit Committee and the Board of Directors are apprised of all material risk issues and business exposures.
- Ensuring necessary management controls and oversight processes are in place to monitor compliance with the risk management policy and the risk management methodology.
- Approving and monitoring key risk positions and exposure trends, risk management strategies and risk management priorities.
- Reviewing and discussing the Company's overall risk profile, key and emerging risks and risk management activities through periodic risk discussions among senior management.
- Reviewing the key business strategies and initiatives to assess their impact on the Company's overall risk position.

Senior management is accountable for the risks assumed within the Company's operations, including by bearing responsibility for ensuring business strategies align with corporate risk philosophy and culture, and for adhering to the requirements of the policies and processes established under the risk management policy and the risk management methodology.

Corporate Governance Report (Continued)

Risk Management Process

In addition to the Board's oversight responsibilities, the Company has developed a risk management process to identify, evaluate and manage significant risks and to resolve material internal control defects (if any). Senior management, through the Company's Internal Audit department, is responsible for the annual risk reporting process. Members of the Internal Audit department meet with various members of the senior management to review and assess risks and discuss solutions to address material internal control defects (if any), including any changes relevant to a given year. Risks are compiled, ratings are assigned and mitigation plans are documented. The risk assessment is reviewed by certain members of senior management and presented to the Audit Committee and the Board for their review.

Risks are evaluated by the Board and senior management based on (i) the severity of the impact of the risk on the Company's financial results; (ii) the probability that the risk will occur; and (iii) the velocity or speed at which a risk could occur.

Based on the risk evaluation, the Company will manage the risks as follows:

- **Risk elimination** — senior management may identify and implement certain changes or controls that in effect eliminate the risk entirely.
- **Risk mitigation** — senior management may implement a risk mitigation plan designed to reduce the likelihood, velocity or the severity of the risk to an acceptable level.
- **Risk retention** — senior management may decide that the risk rating is low enough that the risk is acceptable for the Company and that no action is required. The risk would continue to be monitored as part of the risk management program to ensure the level of risk does not increase to an unacceptable level.

Reporting, monitoring and evaluating are essential and integral parts of managing risk. Senior management has established an annual risk reporting process to gather risk issues affecting the Company. A risk template has been developed to assist in the identification, documentation, assessment and management of risk exposures.

At least annually, senior management submits a comprehensive risk management status report to the Audit Committee outlining the following items:

- Updates to the risk management policy (if any)
- Confirmation of compliance with the risk management policy
- Summary of risk assessments performed by the Company
- Emerging risk issues

Corporate Governance Report (Continued)

The results of the annual Risk Assessment are considered in various areas of the business, including, but not limited to:

- The Company's reporting related to risk disclosures;
- Assessing adequacy of the Company's insurance coverage; and
- Assessing areas of higher risk as they relate to the Company's internal controls.

Inside Information

The Company's general counsel assesses the likely impact of any unexpected and significant event that may impact the price of the Shares or their trading volume and decides whether the relevant information is considered inside information and needs to be disclosed as soon as reasonably practicable pursuant to Rules 13.09 and 13.10 of the Listing Rules and the Inside Information Provisions under Part XIVA of the SFO. Executive Directors and General Counsel also may have responsibility for approving certain announcements and/or circulars to be issued by the Company under powers delegated by the Board from time to time.

2016 Risk Management and Internal Control Process

During 2016, the Company has ensured that the risk management and internal control provisions under the Corporate Governance Code have been complied with. The Board, during its annual review on the risk management and internal control systems, has confirmed the adequacy of the resources and staff qualifications and experiences of the Company's accounting, internal audit and financial reporting functions.

During 2016, members of the Internal Audit department, on behalf of the Audit Committee and the Company, conducted one-on-one interviews with key executives to understand the Company's risks and mitigation strategies. The Internal Audit department documented the risks, together with their respective ratings, scoping considerations and mitigating factors in a detailed risk assessment document. The risk assessment document was reviewed and commented on in detail by the Company's Chief Financial Officer and the General Counsel, as well as by the Chairman of the Audit Committee. After being revised to reflect those comments, the risk assessment document was distributed to the Audit Committee. The risk assessment document, together with a presentation regarding the 2016 risk management process, were reviewed in detail by the Audit Committee at its year-end meeting, including a discussion of the risks facing the Company as well as the appropriate risk mitigation strategies. After completion of its review, the Audit Committee concluded that the Company had in place effective and adequate risk management and internal control systems.

Significant Risks Facing the Company

The Company's 2016 risk management process identified the following as the most significant risks facing the Company:

Political and regulatory risk in the PRC — The vast majority of the Company's business is conducted in the PRC, where laws and regulations are continuously evolving in response to changing economic and other conditions. The cinema industry, in particular, is heavily regulated, with the Chinese government regulating the number of Hollywood films permitted to be released in the PRC and the percentage earned by Hollywood studios (and therefore the Company) from the release of their films in the PRC, as well as who may operate cinemas in the PRC. To mitigate the risks associated

Corporate Governance Report (Continued)

with a highly regulated industry, Senior Management, particularly the Company's CEO and General Counsel, closely monitor changing laws and regulation, including through regular discussion with outside counsel, and researches applicable law to ensure compliance.

Poor Box Office Performance — As previously noted, the Company's revenue is substantially dependent on box office returns. Films that underperform have a negative impact on the Company's financial results. To mitigate this risk, the Company proactively manages the film slate and if a film underperforms, there is flexibility built into the programming schedule to allow for quick alterations. The Company believes that a slate of between 30-40 films is optimal as it helps mitigate the risks associated with the box office performance of a single film, while balancing the DMR costs associated with exhibiting additional films on the Company's network.

Downturn in the PRC Economy — The Company's revenue is substantially dependent on future box office. A sustained economic downturn could curtail consumer spending and therefore box office results. Also, the majority of the Company's theatres in backlog are new builds in large shopping malls yet to be built. A significant economic downturn or recession could impact developers' ability to secure financing and complete the construction of these shopping malls. To mitigate this risk, senior management continues to evaluate the impact of the Chinese economy on its operations and to investigate alternatives as the need arises. For example, if a slowdown in the Chinese real estate market begins to affect planned new build sites, the Company may work with clients to instead look at retrofitting their existing locations for the IMAX auditoriums.

Currency Risk — The Company's revenues are mainly generated in Renminbi, with a small portion also generated in Hong Kong dollars. However, the Company's most significant expenses — the equipment the Company purchases from IMAX Corp — are tied to the US dollar. Accordingly, unfavourable movement in the exchange rate of the Renminbi against other foreign currencies, particularly the US dollar, including the recent depreciation of the Renminbi, may lead to an increase in costs, which could adversely affect the Company's business, financial condition and results of operations. To mitigate this risk, the Company actively monitors its exposure to exchange rates. While to date the Company has not entered into any forward contracts to hedge its exposure to exchange rate fluctuations between the Renminbi and other currencies, senior management continues to discuss potential hedging arrangements with consultants and evaluate the cost & benefits of such arrangements.

Failure to Satisfy Customers — The Company depends on exhibitors to purchase systems and to enter into revenue sharing arrangements for its business. Failure to meet exhibitors' needs could cause exhibitors not to sign agreements for new systems with the Company and to seek competing products. Notwithstanding this risk, the Company signed agreements for a record 238 theaters, which included expansion with many existing partners including our largest deals ever with Wanda Cinema Line and Jinyi. To mitigate this risk, exhibitors' needs as well as the competitive landscape are closely monitored and evaluated by employees across various departments of the Company. In addition, the Company provides ongoing brand, film and theatre marketing support, in addition to ongoing maintenance services and support to ensure customers' satisfaction.

ESG Policies and Performance

Throughout 2016, IMAX China has complied with the "comply or explain" provisions set out in the ESG Reporting Guide. Information about the Company's ESG policies and performance in 2016 is set out in the Environmental, Social and Governance Report on Page 100.

Environmental, Social and Governance Report

We are pleased to present this report in accordance with the Environmental, Social and Governance Reporting Guide (the “**ESG Guide**”) published by the Stock Exchange. The report describes the Company’s policies in 2016 that were designed to fulfill the Company’s obligations with respect to sustainable development and social responsibilities areas, as required by the ESG Guide. Moreover, the Company has also prepared a full ESG report to disclose detailed information about our ESG related activities in 2016, which is available at <http://www.imax.cn/responsibility/l-en>.

A. ENVIRONMENTAL PROTECTION

To demonstrate the Company’s commitment to sustainable development and compliance with laws and regulations relating to environmental protection, we endeavor to minimize the environmental impact of our business activities and maintain green operations and green office practices. In furtherance of these efforts, the Company adopted the “IMAX China Environmental Protection Management Policy”.

A.1 Emissions

In accordance with relevant law and as mandated by the “IMAX China Environmental Protection Management Policy”, the Company must ensure that emissions standards are met. Regular assessments are conducted on the Company’s air and greenhouse gas emissions, as well as the generation and disposal of hazardous and non-hazardous waste. Relevant departments are required to collect and analyze relevant data and summarize their respective findings on a regular basis, as well as to take specific measures to reduce or avoid emissions.

The Company is governed by, and has complied with, the Law of Environmental Protection of the People’s Republic of China. The Company does not generate significant air emissions or hazardous waste. Limited workplace effluents and wastes are attributed to the operation of the Company’s offices. All workplace effluents are discharged into the municipal sewer systems for collective treatment in accordance with the “Effluent Water Quality Standards for the Urban Sewage System” and workplace wastes are treated by the property management companies maintaining the Company’s offices. Our greenhouse gases emissions are indirectly, principally resulting from electricity consumed at the Company’s workplace as well as from business travel by employees.

A.2 Use of Resources

The resources used by the Company are principally attributed to electricity and water consumed at its offices. With the aim to better manage its use of resources, regular assessments of use of resources are performed. As regulated by “IMAX China Environmental Protection Management Policy”, relevant departments collect and analyze data and summarize their respective findings on a regular basis. Initiatives, such as energy and water saving practices, are developed to address departments’ findings.

The Company has recently begun selling a laser projection theater system that consumes less power and lasts longer than existing digital technology for the largest theaters in the IMAX network. The Company’s technical service center gives customers instant technical support via phone or remote access which increases efficiency and reduces the impact on the environment since less travel is required to service systems.

Environmental, Social and Governance Report (Continued)

The Company has adopted green office practices to reduce natural resource consumption and the impact on the environment. For instance, offices are equipped with sterilizing dishwashers to encourage the use of non-disposable tableware and teleconference and internet-meeting practices are encouraged to avoid unnecessary travel.

A.3 Environment and natural resources

This aspect is not applicable to the Company's operations, as the Company's environmental impact and use of natural resources is minimal.

B. SOCIAL COMMITMENT

The Company believes that one of the key aspects of its success is the good relationship it maintains with employees. With the aim of ensuring employee satisfaction, the Company provides competitive employee benefits and comprehensive training programs to encourage employees to achieve their potential and put their abilities to good use. Furthermore, the Company provides employee programs to encourage employee well-being and health. Moreover, in a typical year, the Company provides for a number of staff activities to enhance employees' sense of belonging and to help create a friendly and harmonious working environment.

B.1 Employment and Labour Practices

The Company's practices and policies with respect to: (i) compensation and dismissal; (ii) recruitment and promotion; (iii) working hours; (iv) rest periods; (v) equal opportunity; (vi) diversity; (vii) anti-discrimination; and (viii) welfare and other benefits have complied with the Labor law of the People's Republic of China, Labor Contract Law of the People's Republic of China and other relevant laws and regulations. The Company has adopted an IMAX China Employee Handbook, which contains information regarding employment management, rights on termination, business conduct, social security funds, compensation, employee benefits, leave benefits, working hours/overtime and performance management and other policies for the benefit of its employees.

The Company recruits and promotes personnel without regard to age (applicants under 16 years of age are excluded from consideration), national origin, race, religion, sexual orientation, marital status, pregnancy, disability and political beliefs, thus putting the principle of fairness into practice. All employees of the Company in the PRC are entitled to an employment contract at the start of their employment. The Company's resignation and dismissal policies adhere to the requirements of the Labor Law of the People's Republic of China, the Labor Contract Law of the People's Republic of China and IMAX China Employee Handbook.

Wages and salaries distribution conform to the principle of equal pay for equal work. The Company generally formulates employees' remuneration based on one or more elements such as salaries, bonuses, long-term incentives and benefits, subject to applicable rules and regulations. In accordance with applicable Chinese labor rules and regulations, the Company contributes to various public funds for each employee.

Environmental, Social and Governance Report (Continued)

The Company's employees work under a standard 40 hours per week. Employees are entitled to overtime pay if they obtain prior approval from their manager. The Company also maintains a "Holiday Policy" and "Travel Policy", which provide employees paid days off from work for national public holidays and company holidays, as well as annual vacation leave, compassionate leave, marriage leave, maternity leave, personal leave and sick leave.

The Company works to ensure an equal and fair working environment. The Company does not tolerate sexual harassment or harassment or abuse in the workplace in any form, which is a violation of PRC law.

B.2 Health and Safety

To safeguard employees' occupational health and safety, the Company works hard to provide a safe, healthy and comfortable working environment and has complied with the Labor Law of the People's Republic of China, the Law of the People's Republic of China on the Protection of Labor Rights and Interests and other applicable regulations. Employees are asked to stringently abide by all safety rules and regulations, and utilize available and applicable protection measures at all times to avoid accidents and protect themselves and co-workers from safety risks in accordance with the relevant laws and regulations.

The Company offers its employees comprehensive health care coverage and also provides non-medical insurance coverage and child benefits. The Company has launched a wellness Allowance Program to encourage more involvement in workout programs to improve physical fitness.

The Company has formulated a Guide and Safety Regulations for IMAX theater installations to ensure safe installation of its theater systems. The Company also provides protective equipment including helmets, safety belts, masks and protective clothing to all employees or consultants working on the installation of theater systems. In addition, all installers are provided with safety training.

B.3 Development and Trainings

To encourage employee development, the Company provides human resource trainings, including customized training courses, to help equip employees with the knowledge and relevant skills to help them develop managerial knowledge and other professional skills that help advance their careers. To further encourage employees to participate in trainings, the Company has established both online as well as offline learning platforms and established a "learning corner" in its headquarters in Shanghai, which is a comfortable and dedicated space for employees to avail themselves of offered training programs. Efforts have also been made to establish an appraisal system where the effectiveness of training programs are subject to regular monitoring and assessments, as set out in the "IMAX China Training Management Policy".

New employees are provided with on-board trainings to help them familiarize themselves with the culture, business and operations of the Company. In addition, for technical posts such as technical support and theater installation, every newly-hired employee will be provided with pre-job technical training to enhance the professional skills necessary for the job.

Environmental, Social and Governance Report (Continued)

The Company launched a new program called IMAX Learning Series to make available to employees training materials covering topics focused on developing key competencies and skills that can contribute to employees' performance and ongoing success. As part of the program, the Company has made available online libraries including training content covering such topics as thinking strategically, career planning and managing employees.

B.4 Labor Standards

The Company tolerates neither recruitment of minors nor forced labor and has complied with the Labor Contract law of the People's Republic of China. As described in the IMAX China Employee Handbook, individuals under 16 years of age are disqualified from employment at the Company.

The Company also strictly complies with the relevant PRC labor regulations relating to working hours, rest and holidays to ensure the physical and mental health of all employees. Employees are not be forced to work beyond working hours and are entitled to overtime pay in accordance with local regulations.

B.5 Supply Chain Management

The Company has set up a strict supply chain management system to ensure high quality service to our theatre exhibitor clients. Specific attention have been paid to promote the health and safety of patrons and employees of IMAX theaters.

As stipulated in "IMAX China Supply Chain Management Policy", the Company manages the supply chain by performing regular assessments on the environmental and social risks of the supply chain and strengthening the risks' management. Suppliers are urged to take measures to reduce their environmental and social risks. Greater emphasis is placed on our relationship and communications with suppliers with a view to the Company's leading suppliers towards sustainable development.

The Company is committed to ensure that its supply chain management is socially responsible. IMAX Corporation has implemented a strict selection process on its suppliers and sub-contractors taking into considerations such elements as supplier qualification, past performance, financial strength and price. The Company only works with qualified suppliers approved by IMAX Corporation and, for the duration of any arrangement with a supplier, the Company closely supervises supplier performance and provides feedback where necessary.

Environmental, Social and Governance Report (Continued)

B.6 Product Responsibility

The Company complies with various PRC regulations relevant to the operation of its business in areas such as health and safety, advertising, labelling and privacy matters relating to its products and services, including the Regulation on Administration of Films, the Trademark Law of the People's Republic of China, the Advertising Law of the People's Republic of China. In addition to following relevant laws and regulations, the Company follows its own operating policies and rules including the Pre-installation Checking List, Client & Contractor Guide to Installing an IMAX Digital System and IMAX Theater Technical Helpline Guide that governs IMAX theater installation and maintenance.

1) **Safety Responsibility**

To ensure the health and safety of patrons and employees of IMAX theaters in the construction and operation of such theaters, the Company follows strict supplier selection procedures and technical requirements when purchasing equipment such as screens, screen frames, audio equipment and projection equipment.

Moreover, theatre equipment is calibrated, tested and maintained to ensure the best viewing experience.

2) **Customer Service**

The Company maintains the various internal policies including the Pre-installation Checking List and, Client & Contractor Guide to Installing an IMAX Digital System to ensure the efficiency of installation of the IMAX theatre systems as well as to improve customer service.

In addition, the Company provides its exhibitor clients with group training sessions on a regular basis. The purpose for these training sessions is to train managers and directors of IMAX theatres across the PRC on the IMAX brand and history, as well as on cinema operation, movie marketing and other topics.

The Company offers its exhibitor clients maintenance services via a 24 hour phone service center as well as remote network guided by the IMAX Technical Service Phone Support Manual. These services offer continuous technical support and solutions to customers and theaters nationwide. The Company's maintenance technicians are located throughout the PRC so that for the equipment requiring on-site repair, the Company is able to send a technician located in close geographical proximity to the theatre. Regular maintenance is conducted twice a year. Customers' calls for emergency services are answered within three hours by phone. If required, emergency personnel will arrive at the theater within 48 hours. According to the "IMAX China's Customer Satisfaction Survey Workflow Policy", customer feedback is collected via e-mail after every routine maintenance service is provided to continuously track customer satisfaction.

The Company has established an email address at cqo@IMAX.com to which its exhibitor clients may send feedback, including complaints or grievances. Regular training sessions are provided to customer service representatives and technical staff to improve service quality.

Environmental, Social and Governance Report (Continued)

3) **Intellectual Property Right Protection**

The Company encourages all employees and exhibitor partners to engage in protection of the IMAX brand. Employees and exhibitor partners are encouraged to report any suspected infringement. The Company will take corresponding anti-infringement actions.

4) **Advertising**

The Company strictly complies with the Advertising Law of the People's Republic of China and requires suppliers to do likewise in the Company's advertising contracts.

5) **Privacy**

The Company employees are obligated to retain in confidence any and all information obtained in connection with their employment, including, but not limited to, trade secrets, know how, client information, supplier information and other proprietary information.

B.7 Anti-Corruption, Bribery, Extortion, Fraud and Money Laundering

The Company maintains a high standard of business integrity throughout its operations and tolerates no corruption or bribery in any form, the Company strictly complies with the Criminal Law of the People's Republic of China, the Anti-Unfair Competition Law of the People's Republic of China, the Interim Provisions on Banning Commercial Bribery and other relevant laws and regulations relating to anti-corruption, bribery, extortion, fraudulent behavior and money-laundering.

As a majority-owned subsidiary of IMAX Corporation, all directors, officers and employees of the Company are required to abide by IMAX Corporation's Code of Business Conduct and Ethics (the "**Code**"). All employees are required to sign a statement acknowledging receipt of the Code and agreeing to abide by its terms. The Company also adopted a formal policy for reporting violations of the Code in its Protocol for Reporting Suspected Violations of the IMAX Code of Business Conduct and Ethics (the "**Protocol**"). In addition to these policies, the Company adopted an "Anti-Bribery and Anti-Corruption Policy China Addendum" to ensure compliance with Chinese anti-corruption laws including the Criminal Law of the People's Republic of China, Anti-Unfair Competition Law of the People's Republic of China, and Interim Provisions on Banning Commercial Bribery.

Environmental, Social and Governance Report (Continued)

B.8 Community Investment

With social responsibility in mind, the Company is expanding its efforts in the area of charity work. The Company strives to promote social development and progress by contributing to education, sports, charity and other areas. To honor the Company's commitment to fulfill social corporate responsibilities, the Company provides in the "IMAX China Community Investment Management Policy" that: "the Company shall, holding on to its corporate social responsibilities and missions, take initiative to benefit communities, give back and contribute passionately to the society. Regular assessment shall be conducted on how its business activities relate to the interests of the communities where it operates and effective measures be taken to accelerate social progress by pushing forward education, sports, charity and other undertakings, as part of our efforts to be responsible citizens."

- 1) As part of its efforts to promote education, the Company makes a number of documentaries on a range of scientific topics such as space exploration, ocean life and the animal kingdom, targeted at children and teenagers. The Company frequently invites students, the disabled and other groups to attend documentary screenings for free.
- 2) The Company promotes the health of its employees and customers by organizing and taking part in sports and fitness activities.
- 3) The Company has taken an active role in a variety of charitable activities. The Company participated in the 20th Anniversary Gala Dinner 2016 organized by the Ronald McDonald House Charities Hong Kong.

Independent Auditor's Report

To the Shareholders of IMAX China Holding, Inc.

(incorporated in the Cayman Islands with limited liability)

OPINION

What we have audited

The consolidated financial statements of IMAX China Holding, Inc. (the "Company") and its subsidiaries (the "Group") set out on pages 113 to 187, which comprise:

- the consolidated statement of financial position as at 31 December 2016;
- the consolidated statement of comprehensive income (loss) for the year then ended;
- the consolidated statement of changes in equity for the year then ended;
- the consolidated statement of cash flows for the year then ended; and
- the notes to the consolidated financial statements, which include a summary of significant accounting policies.

Our opinion

In our opinion, the consolidated financial statements give a true and fair view of the consolidated financial position of the Group as at 31 December 2016, and of its consolidated financial performance and its consolidated cash flows for the year then ended in accordance with International Financial Reporting Standards ("IFRSs") and have been properly prepared in compliance with the disclosure requirements of the Hong Kong Companies Ordinance.

BASIS FOR OPINION

We conducted our audit in accordance with International Standards on Auditing ("ISAs"). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Consolidated Financial Statements section of our report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Independence

We are independent of the Group in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants ("IESBA Code"), and we have fulfilled our other ethical responsibilities in accordance with the IESBA Code.

KEY AUDIT MATTERS

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the consolidated financial statements of the current period. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

Independent Auditor's Report (Continued)

Key audit matter identified in our audit is summarised as follows:

- Revenue recognition of theatre systems and associated services

Key Audit Matter	How our audit addressed the Key Audit Matter
<p>Revenue recognition of theatre systems and associated services</p> <p><i>Refer to note 2(o) and 5(c) of the consolidated financial statements for the Directors' disclosures of the related accounting policies, judgements and estimates and note 23 of the consolidated financial statements for further information.</i></p> <p>For the year ended 31 December 2016, the Group recognised revenue of US\$118,532 thousand, the majority of which, amounting to US\$91,722 thousand, is related to the Group's revenue arrangements with customers of theatre systems and services associated with theatre systems.</p> <p>The accounting of such arrangements is complex and involves management's judgements and estimates in consideration of the following:</p> <ul style="list-style-type: none"> • Consideration of whether theatre system arrangement involves either a lease (finance lease or operating lease) or a sale of theatre systems; • Determination of multiple elements which comprise of separately identifiable components consisting of theatre system (projector, sound system, screen system and glasses cleaning machine); services associated with the theatre system (including theatre design support, supervision of installation, and projectionist training); trademark licensing of IMAX; 3D glasses; equipment maintenance and licensing of films; 	<p>We tested the design and operating effectiveness of key controls (including IT controls) in connection with the recognition of theatre systems related revenue. We determined that we could rely on these controls for the purposes of our audit.</p> <p>We evaluated the Group's appropriate application of revenue recognition policies in compliance with International Financial Reporting Standards for the different arrangements entered into with the customers consisting of theatre systems and services associated with the theatre systems.</p> <p>For theatre systems arrangements entered into with customers during the year, we obtained and read all the revenue accounting memorandum prepared by management to evaluate whether the Group's accounting for the respective arrangement is appropriate with respect to:</p> <ul style="list-style-type: none"> — Consideration of theatre system arrangement as sale, finance lease or operating lease; — Determination of separately identifiable deliverables, which generally include the systems deliverable and maintenance service; — Determination and allocation of fair value among separately identifiable deliverables.

Independent Auditor's Report (Continued)

Key Audit Matter	How our audit addressed the Key Audit Matter
<ul style="list-style-type: none"> • Revenue in respect of each separable component is measured at fair value and the consideration is allocated based on the relative fair value of each component; • Determination of the timing of the revenue recognition of each separable component; • Consideration consists of initial payment and ongoing payments throughout a period of time as specified in the arrangement (recognised at present value discounting based on a market rate of interest) as well as contingent payments in excess of fixed minimum ongoing payments or based on revenue sharing arrangement. 	<p>For selected theatre systems newly installed and relevant revenue being recognised during the year, we checked the key arrangement terms, such as types of theatre system and services deliverables, amounts of initial and ongoing payments, and other relevant terms in connection with the arrangement, as described in the revenue accounting memorandum prepared by management, to the signed revenue arrangements.</p> <p>For delivery of theatre systems accepted by customers and accounted for as sale, finance lease or sales and finance lease during the year, we examined the certificates of acceptance by the customers. We checked the accuracy of calculation of the total amount of revenue with respect to the arrangements based on the initial payment received and the present value of fixed minimum ongoing payments over the specified arrangement period. We also involved specialists to assess the reasonableness of the market rate of interest applied by management for discounting the ongoing payments or minimum lease payments. We examined management's determination of the fair value of system deliverables and maintenance service to ensure reasonableness. We checked the appropriate allocation of total revenue calculated among separate components (systems deliverable and maintenance service) as well as the proper recognition or deferral of revenue in connection with the respective component.</p> <p>For delivery of theatre systems accepted by the customers with public opening of the respective theatre not yet occurred at the year end, we visited all these theatres to ascertain that the Group's responsibilities of each system deliverable have been fulfilled and revenue was recognised in the proper period.</p>

Independent Auditor’s Report (Continued)

Key Audit Matter	How our audit addressed the Key Audit Matter
	<p>For joint revenue sharing arrangements which were accounted for as operating leases with rental payments contingent on box-office revenues reported by the theatre operators, we examined selected box-office revenues reported by the theatre operators and recalculated the revenue recognised based on the box-office revenues and the sharing percentage as set out in the respective revenue arrangements.</p> <p>In addition, we tested posting of revenue recognition and cash receipts journal entries related to system deliverables on a sample basis.</p> <p>We found no material exceptions in the procedures performed above.</p>

OTHER INFORMATION

The directors of the Company are responsible for the other information. The other information comprises all of the information included in the annual report other than the consolidated financial statements and our auditor’s report thereon.

Our opinion on the consolidated financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the consolidated financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated.

If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

RESPONSIBILITIES OF DIRECTORS AND THOSE CHARGED WITH GOVERNANCE FOR THE CONSOLIDATED FINANCIAL STATEMENTS

The directors of the Company are responsible for the preparation of the consolidated financial statements that give a true and fair view in accordance with IFRSs and the disclosure requirements of the Hong Kong Companies Ordinance, and for such internal control as the directors determine is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

Independent Auditor's Report (Continued)

In preparing the consolidated financial statements, the directors are responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the Group or to cease operations, or have no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Group's financial reporting process.

AUDITOR'S RESPONSIBILITIES FOR THE AUDIT OF THE CONSOLIDATED FINANCIAL STATEMENTS

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. We report our opinion solely to you, as a body, and for no other purpose. We do not assume responsibility towards or accept liability to any other person for the contents of this report. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with ISAs, we exercise professional judgment and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the directors.
- Conclude on the appropriateness of the directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.

Independent Auditor's Report (Continued)

- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

The engagement partner on the audit resulting in this independent auditor's report is Jane Kong.

PricewaterhouseCoopers

Certified Public Accountants

Hong Kong, 23 February 2017

Consolidated Financial Statements

Consolidated Statement of Financial Position (In thousands of U.S. dollars)

		As at 31 December	
	Notes	2016	2015
ASSETS			
Non-current assets			
Property, plant and equipment	6	69,751	51,990
Other assets	7	4,741	4,362
Deferred income tax asset	9	1,830	1,309
Financing receivables	12	30,309	25,270
		106,631	82,931
Current assets			
Other assets	7	1,796	1,736
Film assets	10	10	35
Inventories	11	5,731	6,364
Prepayments		1,093	984
Financing receivables	12	5,831	3,783
Trade and other receivables	8	37,975	35,640
Cash and cash equivalents	13	105,903	90,689
		158,339	139,231
Total assets		264,970	222,162
LIABILITIES			
Non-current liabilities			
Deferred revenue	17	21,067	29,137
		21,067	29,137
Current liabilities			
Trade and other payables	14	28,459	12,172
Accruals and other liabilities	15	10,820	4,152
Income tax liabilities		2,446	6,217
Deferred revenue	17	13,025	12,762
		54,750	35,303
Total liabilities		75,817	64,440
EQUITY			
Equity attributable to owners of the Company			
Share capital		35	35
Share premium		372,131	369,864
Capital reserves		(30,326)	(30,794)
Accumulated deficit		(142,800)	(178,888)
Accumulated other comprehensive loss		(9,887)	(2,495)
Total equity		189,153	157,722
Total equity and liabilities		264,970	222,162

(The accompanying notes are an integral part of these consolidated financial statements.)

The financial statements on pages 113 to 187 were approved by the board of directors on 23 February 2017 and were signed on its behalf.

Jiande Chen
Director

Jim Athanasopoulos
Director

Consolidated Financial Statements (Continued)

 Consolidated Statement of Comprehensive Income (Loss)
 (In thousands of U.S. dollars)

	Notes	Years Ended 31 December	
		2016	2015
Revenues	23	118,532	110,591
Cost of sales	21	(49,235)	(38,311)
Gross profit	23	69,297	72,280
Selling, general and administrative expenses	21	(17,083)	(23,859)
Other operating expenses	27(a), 21	(6,363)	(6,050)
Operating profit		45,851	42,371
Accretion of amortised cost of financial instrument	19	—	(3,790)
Fair value adjustment of conversion option	20	—	(209,884)
Interest income		573	436
Profit (loss) before income tax		46,424	(170,867)
Income tax expense	16	(10,336)	(10,998)
Profit (loss) for the year, attributable to owners of the Company		36,088	(181,865)
Other comprehensive loss:			
Items that may be subsequently reclassified to profit or loss:			
Change in foreign currency translation adjustments		(7,392)	(2,207)
Other comprehensive loss		(7,392)	(2,207)
Total comprehensive income (loss) for the year, attributable to owners of the Company		28,696	(184,072)
Profit (loss) per share attributable to owners of the Company – basic and diluted (expressed in U.S. dollars per share):			
From profit (loss) for the year – basic	18(d)	0.10	(0.62)
From profit (loss) for the year – diluted	18(d)	0.10	(0.62)

(The accompanying notes are an integral part of these consolidated financial statements.)

Consolidated Financial Statements (Continued)

 Consolidated Statement of Changes in Equity
 (In thousands of U.S. dollars)

	Notes	Attributable to the Owners of the Company					Total Equity
		Share Capital	Share Premium	Capital Reserves	Retained Earnings (Accumulated Deficit)	Accumulated Other Comprehensive Loss	
Balance as at 1 January 2015		27	12,311	(36,277)	50,535	(288)	26,308
Comprehensive loss							
Loss for the year		—	—	—	(181,865)	—	(181,865)
Other comprehensive loss		—	—	—	—	(2,207)	(2,207)
Total comprehensive loss		—	—	—	(181,865)	(2,207)	(184,072)
Controlling Shareholder's net investment		—	—	2,478	—	—	2,478
Issuance of ordinary shares related to initial public offering	2	71,289	—	—	—	—	71,291
Issuance costs of ordinary shares charged to share premium		—	(5,131)	—	—	—	(5,131)
Conversion of Redeemable Class C shares into ordinary shares	19	6	55,728	—	—	—	55,734
Exercise of Redeemable Class C Shares bifurcated option		—	235,667	—	—	—	235,667
Special dividend paid to pre-IPO shareholders		—	—	—	(47,558)	—	(47,558)
China long-term incentive plan		—	—	3,005	—	—	3,005
Total transactions with owners, recognised directly in equity		8	357,553	5,483	(47,558)	—	315,486
Balance as at 31 December 2015		35	369,864	(30,794)	(178,888)	(2,495)	157,722
Comprehensive income							
Profit for the year		—	—	—	36,088	—	36,088
Other comprehensive loss		—	—	—	—	(7,392)	(7,392)
Total comprehensive income		—	—	—	36,088	(7,392)	28,696
Exercise of stock options during the year		—	2,267	(585)	—	—	1,682
China long-term incentive plan		—	—	1,053	—	—	1,053
Total transactions with owners, recognised directly in equity		—	2,267	468	—	—	2,735
Balance as at 31 December 2016		35	372,131	(30,326)	(142,800)	(9,887)	189,153

(The accompanying notes are an integral part of these consolidated financial statements.)

Consolidated Financial Statements (Continued)

 Consolidated Statement of Cash Flows
 (In thousands of U.S. dollars)

	Notes	Years Ended 31 December	
		2016	2015
Cash flows from operating activities			
Cash provided by operations	24	59,897	12,188
Income taxes paid		(13,174)	(12,344)
Net cash provided by (used in) operating activities		46,723	(156)
Cash flows from investing activities			
Purchase of property, plant and equipment		(4,624)	(581)
Investment in joint revenue sharing equipment		(24,214)	(13,481)
Net cash used in investing activities		(28,838)	(14,062)
Cash flows from financing activities			
Settlement of share-based payments		(845)	—
Common shares issued — stock options exercised		1,682	—
Proceeds from issue of Redeemable Class C Shares	19	—	40,000
Issuance costs of Redeemable Class C Shares	19	—	(2,000)
Proceeds from issuance of ordinary shares		—	71,291
Issuance costs of ordinary shares charged to share premium		—	(5,131)
Special dividend paid to pre-IPO shareholders		—	(47,558)
Net cash provided by financing activities		837	56,602
Effects of exchange rate changes on cash		(3,508)	(15)
Increase in cash and cash equivalents during year		15,214	42,369
Cash and cash equivalents, beginning of year		90,689	48,320
Cash and cash equivalents, end of year		105,903	90,689

(The accompanying notes are an integral part of these consolidated financial statements.)

Consolidated Financial Statements (Continued)

Notes to the Consolidated Financial Statements

(Tabular amounts in thousands of U.S. dollars unless otherwise stated)

1. General information

IMAX China Holding, Inc. (the “Company”) was incorporated in the Cayman Islands on 30 August 2010, as an exempted company with limited liability under the laws of the Cayman Islands. The ultimate holding company of the Company is IMAX Corporation (the “Controlling Shareholder”), incorporated in Canada. The Company’s registered office is located at Post Office Box 309, Ugland House, Grand Cayman, Cayman Islands, KY1-1104.

The Company is an investment holding company, and its subsidiaries (together the “Group”) are principally engaged in the entertainment industry specialising in digital film technologies in Mainland China, Hong Kong, Taiwan and Macau (“Greater China”).

The Group refers to all the theatres using the IMAX theatre system in Greater China as “IMAX theatres”.

The Company has listed its shares on the Main Board of The Stock Exchange of Hong Kong Limited (the “Stock Exchange”) on 8 October 2015 (the “Listing”).

Pursuant to the reorganisation of the Group (the “Reorganisation”) as set out under the section headed “History and Reorganisation” in the prospectus of the Company dated 24 September 2015, which was completed on 8 October 2015, the Company became the holding company of the Group. The Reorganisation is merely a reorganisation of the Group’s business, with no change in management of such business, and the Controlling Shareholder remains the same. Accordingly, the consolidated financial statements of the Group have been prepared as if the current Group structure had been in existence throughout both years presented.

These consolidated financial statements are presented in United States dollars (“US\$”), unless otherwise stated.

Consolidated Financial Statements (Continued)

2. Summary of significant accounting policies

The principal accounting policies applied in the preparation of the consolidated financial statements are set out below. These policies have been consistently applied to all the years presented, unless otherwise stated.

(a) Basis of preparation

The consolidated financial statements have been prepared in accordance with International Financial Reporting Standards (“IFRS”) and IFRS Interpretations Committee (“IFRIC”) interpretations applicable to companies reporting under IFRS. The consolidated financial statements have been prepared under the historical cost convention, as modified by the revaluation of financial assets and financial liabilities (including derivative instruments) at fair value through profit or loss.

The preparation of consolidated financial statements in conformity with IFRS requires the use of certain critical accounting estimates. It also requires management to exercise its judgment in the process of applying the Group’s accounting policies. The areas involving a higher degree of judgment or complexity, or areas where assumptions and estimates are significant to the consolidated financial statements are disclosed in note 5.

(b) Subsidiaries

Subsidiaries are all entities over which the Group has control. The Group controls an entity when the Group is exposed to, or has rights to, variable returns from its involvement with the entity and has the ability to affect those returns through its power over the entity. Subsidiaries are consolidated from the date on which control is transferred to the Group. They are deconsolidated from the date that control ceases.

Intra-group transactions, balances and unrealised gains on transactions between Group companies are eliminated. Unrealised losses are also eliminated. When necessary, amounts reported by subsidiaries have been adjusted to conform to the Group’s accounting policies.

Investments in subsidiaries are accounted for at cost less impairment. Cost includes direct attributable costs of investment. The results of subsidiaries are accounted for by the company on the basis of dividend received and receivable.

(c) Use of estimates

The preparation of financial statements requires management to make estimates and judgments that affect the reported amounts of assets and liabilities and disclosures of contingent assets and liabilities at the date of financial statements and the reported amounts of revenues and expenses during the reporting year. Actual results could be materially different from these estimates. Significant estimates made by management include, but are not limited to: selling prices associated with the individual elements in multiple element arrangements; residual values of leased theatre systems; economic lives of leased assets; allowances for potential uncollectability of accounts receivable, financing receivables and net investment in finance leases; provisions for inventory obsolescence; anticipated future revenues for film assets; impairment provisions for film assets; depreciable lives of property, plant and equipment; impairment of available-for-sale investments; accruals for contingencies including tax contingencies; recognition of deferred income tax assets; estimates of the fair value of share-based payment awards; and, estimates of the fair value of conversion options.

Consolidated Financial Statements (Continued)

2. Summary of significant accounting policies (Continued)

(d) Foreign currency*(i) Functional and presentation currency*

Items included in the consolidated financial statements of each of the Group's entities are measured using the currency of the primary economic environment in which the entity operates (the "functional currency"). The consolidated financial statements are presented in US\$ which is the Company's functional and the Group's presentation currency.

(ii) Transactions and balances

Foreign currency transactions are translated into the functional currency using the exchange rates prevailing at the annual average rate for the statement of comprehensive income and closing rate for the statement of financial position. Foreign currency gains and losses are recorded in the consolidated statement of comprehensive income.

(iii) Group companies

The results and financial position of all the Group entities that have a functional currency different from the presentation currency are translated into the presentation currency as follows:

- assets and liabilities for each statement of financial position presented are translated at the closing exchange rate at the date of that statement of financial position;
- income and expenses for each statement of comprehensive income are translated at average exchange rates; and
- all resulting exchange differences are recognised in other comprehensive income (loss).

(e) Financial assets*(i) Classification*

The Group classifies its financial assets in the following categories: loans and receivables and available for sale. The classification depends on the purpose for which the financial assets were acquired. Management determines the classification of its financial assets at initial recognition.

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. They are included in current assets, except for the amounts that are settled or expected to be settled more than 12 months after the end of the reporting year. These are classified as non-current assets. The Group's loans and receivables comprise of "cash and cash equivalents", "trade and other receivables" and "financing receivables" in the statement of financial position (notes 2(f) and 2(g)).

Consolidated Financial Statements (Continued)

2. Summary of significant accounting policies (Continued)

(e) Financial assets (Continued)

(i) Classification (Continued)

Available-for-sale financial assets are non-derivatives that are either designated in this category or not classified in any of the other categories. They are included in non-current assets unless the investment matures or management intends to dispose of it within 12 months of the end of the reporting year.

(ii) Recognition and measurement

Regular way purchases and sales of financial assets are recognised on the trade-date, the date on which the Group commits to purchase and sell the asset. Investments are initially recognised at fair value plus transaction costs for all financial assets not carried at fair value through profit or loss. Financial assets carried at fair value through profit or loss are initially recognised at fair value, and transaction costs are expensed in comprehensive income. Financial assets are derecognised when the rights to receive cash flows from the investments are have expired or have been transferred and the Group has transferred substantially all risks and rewards of ownership. Available-for-sale financial assets and financial assets at fair value through profit or loss are subsequently carried at fair value. Loans and receivables are subsequently carried at amortised cost using the effective interest method.

Changes in the fair value of monetary and non-monetary securities classified as available-for-sale are recognised in other comprehensive income.

When securities classified as available-for-sale are sold or impaired, the accumulated fair value adjustments recognised in equity are included in comprehensive income.

(f) Cash and cash equivalents

Cash and cash equivalents comprise cash at bank and on hand and all highly liquid investments convertible to a known amount of cash and with an original maturity to the Group of three months or less. Cash equivalents are carried at amortised cost.

(g) Trade and other receivables

Allowances for doubtful accounts receivable are based on the Group's assessment of the collectability of specific customer balances, which is based upon a review of the customer's credit worthiness, past collection history and the underlying asset value of the equipment, where applicable. Interest on overdue accounts receivable is recognised as income as the amounts are collected.

For trade accounts receivable that have characteristics of both, a contractual maturity of one year or less, and arose from the sale of other goods or services, the Group charges off the balance against the allowance for doubtful accounts when it is known that a provided amount will not be collected.

Consolidated Financial Statements (Continued)

2. Summary of significant accounting policies (Continued)

(g) Trade and other receivables (Continued)

The Group monitors the performance of the theatres to which it has leased or sold theatre systems which are subject to ongoing payments. When facts and circumstances indicate that there is a potential impairment in the net investment in lease or a financing receivable, the Group will evaluate the potential outcome of either renegotiations involving changes in the terms of the receivable or defaults on the existing lease or financed sale agreements. The Group will record a provision if it is considered probable that the Group will be unable to collect all amounts due under the contractual terms of the arrangement.

When the net investment in finance lease or the financing receivable is impaired, the Group will recognise a provision for the difference between the carrying value in the investment and the present value of expected future cash flows discounted using the effective interest rate for the net investment in the finance lease or the financing receivable. If the Group expects to recover the theatre system, the provision is equal to the excess of the carrying value of the investment over the fair value of the equipment.

When the minimum lease receipts are renegotiated and the lease continues to be classified as a finance lease, the reduction in payments is applied to reduce unearned finance income.

These provisions are adjusted when there is a significant change in the amount or timing of the expected future cash flows or when actual cash flows differ from cash flow previously expected.

Once a net investment in finance lease or financing receivable is considered impaired, the Group does not recognise interest income until the collectability issues are resolved. When finance income is not recognised, any payments received are applied against outstanding gross minimum lease receipts or gross receivables from financed sales. Once the collectability issues are resolved, the Group will once again commence the recognition of interest income.

(h) Inventories

Inventories include goods purchased and spare parts, and are carried at the lower of cost, determined on an average cost basis, and net realisable value. Net realisable value is the estimated selling price in the ordinary course of business, less estimated costs of completion and selling expenses. Finished goods are recorded at the purchase price from IMAX Corporation which is determined to be the Controlling Shareholder's cost plus a markup.

The costs related to theatre systems under sales and finance lease arrangements are relieved from inventory to cost of sales when revenue recognition criteria are met. The costs related to theatre systems under operating lease arrangements and joint revenue sharing arrangements are transferred from inventory to assets under construction in property, plant and equipment when allocated to a signed joint revenue sharing arrangement or when the arrangement is first classified as an operating lease.

Consolidated Financial Statements (Continued)

2. Summary of significant accounting policies (Continued)

(h) Inventories (Continued)

The Group records provisions for excess and obsolete inventory based upon current estimates of future events and conditions, including the anticipated installation dates for the current backlog of theatre system contracts, technological developments, signings in negotiation, growth prospects within the customers' ultimate marketplace and anticipated market acceptance of the Group's current and pending theatre systems.

Finished goods inventories can contain theatre systems for which title has passed to the Group's customer (as the theatre system has been delivered to the customer) but the revenue recognition criteria, as discussed in note 2(o), have not been met.

(i) Film assets

Film costs for a Hollywood digital re-mastered film are purchased at a flat fee, and for a local China film are purchased on a cost-plus basis, as governed by the Group's intercompany agreements with IMAX Corporation. These film assets are amortised into cost of sales and participation costs in the same ratio that current gross revenues bear to current and anticipated future revenues over the film exploitation year, which is typically less than 6 months. Estimates of anticipated future revenues are prepared on a title-by-title basis and reviewed regularly by management and revised where necessary to reflect the most current information.

Film exploitation costs, including advertising costs, are expensed as incurred.

(j) Other assets

Other assets include deferred selling costs that are direct and incremental to the acquisition of sales contracts and investments in preferred shares.

Selling costs related to an arrangement incurred prior to recognition of the related revenue are deferred and expensed to cost of sales upon: (i) recognition of the contract's theatre system revenue; or (ii) abandonment of the sale arrangement.

The Group has a preferred share investment in IMAX (Hong Kong) Holding, Limited, a related party, issued pursuant to a subscription agreement, which is classified as an available-for-sale investment. IMAX (Hong Kong) Holding, Limited is a subsidiary of IMAX Corporation. The preferred share is measured at cost as it does not have a quoted price in an active market and its fair value cannot be reliably measured.

Consolidated Financial Statements (Continued)

2. Summary of significant accounting policies (Continued)

(k) Property, plant and equipment

Property, plant and equipment are recorded at historical cost and are depreciated on a straight-line basis over their estimated useful lives as follows:

Theatre system components ⁽¹⁾	—	10 to 12 years
Office and production equipment	—	3 to 5 years
Leasehold improvements	—	over the shorter of the initial term of the underlying leases plus any probable renewal terms, and the useful life of the asset

(1) Includes equipment under joint revenue sharing arrangements.

Equipment and components allocated to be used in future operating leases and joint revenue sharing arrangements, as well as direct labour costs and an allocation of direct production costs, are included in assets under construction until such equipment is installed and in working condition, at which time the equipment is depreciated on a straight-line basis over the lesser of the term of the joint revenue sharing arrangement and the equipment's anticipated useful life.

The assets' residual values and useful lives are reviewed and adjusted on a prospective basis, if appropriate, at the end of each reporting year.

The Group reviews the carrying values of its property, plant and equipment for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset or asset group might not be recoverable. Assets are grouped at the lowest level for which identifiable cash inflows are largely independent when testing for, and measuring for, impairment (cash-generating units). In performing its review of recoverability, the Group compares the carrying values to either the value in use or fair value less costs to dispose and if required an impairment charge is recognised in the consolidated statements of comprehensive income to bring the carrying value to its recoverable value.

(l) Trade and other payables

Trade payables are obligations to pay for goods or services that have been acquired in the ordinary course of business from suppliers. Trade payables are classified as current liabilities if payment is due within one year or less (or in the normal operating cycle of the business if longer). If not, they are presented as non-current liabilities.

(m) Deferred revenue

Deferred revenue represents cash received prior to revenue recognition criteria being met for theatre system sales or leases, film contracts, maintenance and extended warranty services, film related services and film distribution.

Consolidated Financial Statements (Continued)

2. Summary of significant accounting policies (Continued)

(n) Provisions, contingent liabilities and contingent assets

Provisions are recognised when the Group has a present legal or constructive obligation as a result of past events, it is probable that an outflow of resources will be required to settle the obligation, and a reliable estimate of the amount can be made. Where the Group expects a provision to be reimbursed, the reimbursement is recognised as a separate asset but only when the reimbursement is virtually certain.

A contingent liability is a possible obligation that arises from past events and whose existence will only be confirmed by the occurrence or non-occurrence of one or more uncertain future events not wholly within the control of the Group. It can also be a present obligation arising from past events that is not recognised because it is not probable that outflow of economic resources will be required or the amount of obligation cannot be measured reliably.

A contingent asset is a possible asset that arises from past events and whose existence will be confirmed only by the occurrence or non-occurrence of one or more uncertain events not wholly within the control of the Group.

Contingent assets are not recognised but are disclosed in the notes to the financial statements when an inflow of economic benefits is probable. When inflow is virtually certain, an asset is recognised.

(o) Revenue recognition

The amount of revenue is determined in accordance with the fair value of the consideration received or receivable for the sale of goods, lease and services in the ordinary course of the Group's activities, net of discounts, returns and value added taxes.

Revenue is recognised when it is probable that future economic benefits will flow to the entity, the related revenue can be reliably measured, and the specific revenue recognition criteria have been met for each type of the Group's activities as described below.

The Group's revenue arrangements with customers may involve multiple elements consisting of theatre system (projector, sound system, screen system and glasses cleaning machine); services associated with the theatre system (including theatre design support, supervision of installation, and projectionist training); trademark licensing of IMAX; 3D glasses; equipment maintenance and licensing of films. If the elements comprise of separately identifiable components, the revenue in respect of each separable component of the Group's revenue arrangement is measured at its fair value and the consideration is allocated based on the relative fair value of each component.

Consolidated Financial Statements (Continued)

2. Summary of significant accounting policies (Continued)

(o) Revenue recognition (Continued)*Theatre systems*

The Group has identified the projection system, sound system, screen system and glasses cleaning machine, theatre design support, supervision of installation, projectionist training and the use of the IMAX brand to be a single deliverable (the “System Deliverable”). The Group is not responsible for the physical installation of the equipment in the customer’s facility; however, the Group supervises the installation by the customer. The customer has the right to use the IMAX brand from the date the Group and the customer enter into an arrangement.

The Group’s System Deliverable arrangements involve either a lease or a sale of the theatre system. Consideration in the Group’s arrangements, consist of upfront or initial payments made before and after the final installation of the theatre system equipment and ongoing payments throughout the term of the lease or over a period of time, as specified in the arrangement. The ongoing payments are the greater of an annual fixed minimum amount or a certain percentage of the theatre box-office.

Sales of theatre system

For arrangements qualifying as sales, the revenue allocated to the System Deliverable is recognised when all of the following conditions have been met: (a) the projector, sound system and screen system have been installed and are in full working condition, (b) the glasses cleaning machine has been delivered, if applicable, (c) projectionist training has been completed and (d) the earlier date of certificate of acceptance signed by both the theatre and the Group or public opening of the theatre, provided there is significant transfer of risks and rewards, the amount of revenue and costs incurred or to be incurred in respect of the transaction that can be measured reliably and it is probable that the economic benefits associated with the transaction will flow to the Group.

The initial revenue recognised consists of the initial payments received and the present value of any future fixed minimum ongoing payments. Contingent payments in excess of the fixed minimum ongoing payments are recognised when reported by theatre operators, provided the amount can be measured reliably and deemed probable of collection.

The difference between the gross receivable and totals of their present value is recorded as unrealised finance incomes at the beginning of lease term.

Consolidated Financial Statements (Continued)

2. Summary of significant accounting policies (Continued)

(o) Revenue recognition (Continued)*Lease of theatre system*

A lease arrangement that transfers substantially all of the benefits and risks incident to ownership of the equipment is classified as a finance lease based on the criteria established by the accounting standard; otherwise the lease is classified as an operating lease.

For operating leases, initial payments and fixed minimum ongoing payments are recognised as revenue on a straight-line basis over the lease term. For operating leases, the lease term is considered to commence when all of the following conditions have been met: (i) the projector, sound system and screen system have been installed and in full working condition; (ii) the 3D glasses cleaning machine, if applicable, has been delivered; (iii) projectionist training has been completed; and (iv) the earlier of (a) receipt of written customer acceptance certifying the completion of installation and run-in testing of the equipment and the completion of projectionist training or (b) public opening of the theatre. Contingent payments in excess of fixed minimum ongoing payments are recognised as revenue when reported by theatre operators over the lease term, provided it is probable that the economic benefits of such payments will flow to the Group.

Joint revenue sharing arrangements which are classified as operating leases have rental payments which are fully contingent on the box-office results reported by the theatre operators. Revenue is calculated as a percentage of box-office reported by the theatre operator and is recognised when the amounts are deemed probable and the amounts can be measured reliably.

Certain joint revenue sharing arrangements include upfront payments that qualify for classification as sales and finance leases which are recognised in accordance with the sales and finance lease criteria discussed above. The contingent revenues from these arrangements is recognised as box-office results are reported by the theatre operator, when the amounts are deemed probable and the amounts can be measured reliably.

As lessor, the Group classifies a lease as a finance lease based on the criteria set out in paragraph 10 of International Accounting Standard (“IAS”) 17, “Leases”.

For finance leases, the revenue allocated to the System Deliverable is recognised when the lease term commences, which the Group deems to be when all of the following conditions have been met: (a) the projector, sound system and screen system have been installed and are in full working condition, (b) the glasses cleaning machine has been delivered with the significant risks and rewards of ownership being transferred to the customer, if applicable, (c) projectionist training has been completed and (d) the earlier date of certificate of acceptance signed by both the theatre and the Group or public opening of the theatre, provided there is significant transfer of risks and rewards, the amount of revenue and costs incurred or to be incurred in respect of the transaction that can be measured reliably and it is probable that the economic benefits associated with the transaction will flow to the Group.

Consolidated Financial Statements (Continued)

2. Summary of significant accounting policies (Continued)

(o) Revenue recognition (Continued)*Lease of theatre system (Continued)*

The initial revenue is the lower of the asset's fair value or the present value of the minimum lease payments computed at a market rate of interest. Contingent payments in excess of the fixed minimum payments are recognised when reported by theatre operators, provided the amount can be measured reliably and deemed probable of collection. The cost of sale recognised at the commencement of the lease term is the cost (or carrying amount of the asset, if different) less the present value of any unguaranteed residual value.

The difference between the gross receivable and totals of their present value is recorded as unrealised finance incomes at the beginning of lease term. The method for allocating gross earnings to accounting years is referred to as the 'actuarial method'. The actuarial method allocates rentals between finance income and repayment of capital in each accounting year in such a way that finance income will be recognised as a constant rate of return over the lease term.

Minimum lease receipts and unrealised finance income are presented on net basis in long-term receivables.

Improvements and Modifications

Improvements and modifications to the theatre system after installation are treated as separate revenue transactions, if and when the Group is requested to perform these services. Revenue is recognised for these services when the amount of revenue and the costs incurred for the transaction and the costs to complete the transaction can be measured reliably, the stage of completion of the transaction at the end of the reporting year can be measured reliably, and it is probable that the economic benefits associated with the transaction will flow to the Group.

Finance income

Finance income is recognised over the term of the finance lease or financed sales receivable, provided it is probable that the economic benefits associated with the transaction will flow to the Group. Finance income recognition ceases when the Group determines that the flow of the economic benefits is not probable.

Finance income is suspended when the Group identifies a theatre that is delinquent, non-responsive or not negotiating in good faith with the Group. Once the probability of the recovery of the economic benefit issues is resolved the Group will resume recognition of finance income.

Cost of sales arrangements

Theatre systems and other equipment subject to finance leases and sales arrangements includes the cost of the equipment, purchased on a cost-plus basis, from IMAX Corporation and costs related to project management, design, delivery and installation supervision services as applicable. The costs related to theatre systems under sales and finance lease arrangements are relieved from inventory to cost of sales when revenue recognition criteria are met.

Consolidated Financial Statements (Continued)

2. Summary of significant accounting policies (Continued)

(o) Revenue recognition (Continued)

Cost of revenue sharing arrangements

For theatre systems and other equipment subject to an operating lease or placed in a theatre operators' venue under a joint revenue sharing arrangement, the cost of equipment purchased on a cost-plus basis, from IMAX Corporation and those costs that result directly from and are essential to the arrangement, is included within property, plant and equipment. Depreciation and impairment losses, if any, are included in cost of sales based on the accounting policy set out in note 2(k). Commissions are recognised as cost of sales in the month they are earned, which is typically the month of installation. Direct advertising and marketing costs for each theatre are charged to cost of sales as incurred.

Maintenance and Extended Warranty Services

Maintenance and extended warranty services may be provided under a multiple element arrangement or as a separately priced contract. Revenues related to these services are deferred and recognised on a straight-line basis over the contract year and are recognised in services revenues. Maintenance and extended warranty services includes maintenance of the customer's equipment and replacement parts. Under certain maintenance arrangements, maintenance services may include additional training services to the customer's technicians. All costs associated with this maintenance and extended warranty programme are expensed as incurred. A loss on maintenance and extended warranty services is recognised if the expected cost of providing the services under the contracts exceeds the related deferred revenue.

IMAX Digital Re-Mastering (IMAX DMR)

Recoupments, calculated as a percentage of box-office receipts, are recognised as revenue when box-office receipts are reported and it is probable that the economic benefits associated with the transaction will flow to the Group. The Group is entitled to receive a certain percentage of box-office from third parties for domestic IMAX films or the Group's related party for imported IMAX films.

Digital re-mastering services are performed by IMAX Corporation and are based on master distribution and DMR services agreements, where each type of film such as 2D, 3D or other are charged to the Group based on an agreed upon flat-fee, except for China local films. Digital re-mastering services for local films are purchased on a cost-plus basis.

Losses on film performance are recognised as cost of sales in the year when it is determined that the Group's estimate of total revenues to be realised by the Group will not exceed estimated total cost of the respective film asset.

Consolidated Financial Statements (Continued)

2. Summary of significant accounting policies (Continued)

(o) Revenue recognition (Continued)*Others*

Revenue from the sale of 3D glasses is recognised when the 3D glasses have been delivered to the customer, as this is when the transfer of the significant risks and rewards occur and it is deemed probable economic benefits will flow to the Group.

Other service revenues are recognised when the amount of revenue, the stage of completion of the transaction at the end of the reporting year, and the costs incurred for the transaction and the costs to complete the transaction can be measured reliably.

(p) Segment reporting

Operating segments are reported in a manner consistent with the internal reporting provided to the chief operating decision-maker. The chief operating decision-maker, who is responsible for allocating resources and assessing performance of the operating segments, has been identified as the executive directors that make strategic decisions.

(q) Government grants

Grants from the government are recognised at their fair value where there is a reasonable assurance that the grant will be received and the Group will comply with all attached conditions. Government grants are provided to the Group as an incentive to promote trade and foreign investment into the local economy. The grants are determined based on various financial and non-financial measures.

Government grants relating to costs are deferred and recognised in the consolidated statement of comprehensive income over the year necessary to match them with the costs that they are intended to compensate.

Government grants relating to property, plant and equipment are included in non-current liabilities as deferred government grants and are credited to the consolidated statement of comprehensive income on a straight-line basis over the expected lives of the related assets.

(r) Current and deferred income tax

Income tax expense for the year comprises current and deferred tax. Income tax is recognised in comprehensive income, except to the extent that it relates to items recognised directly in equity.

The current income tax charge is calculated on the basis of the tax laws enacted or substantively enacted at the statement of financial position date, where the Group generates taxable income. Management periodically evaluates positions taken in tax returns with respect to situations in which applicable regulation is subject to interpretation. It establishes provisions where appropriate on the basis of amounts expected to be paid to the tax authorities.

Consolidated Financial Statements (Continued)

2. Summary of significant accounting policies (Continued)

(r) Current and deferred income tax (Continued)

Deferred income tax is recognised, using the liability method, on all temporary differences at the statement of financial position date between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes.

Deferred tax liabilities are recognised for all taxable temporary differences.

Deferred tax assets are recognised for all deductible temporary differences, carry forward of unused tax assets and unused tax losses, to the extent that it is probable that taxable profit will be available against which the deductible temporary differences, and the carry forward of unused tax assets and unused tax losses can be utilised.

The carrying amount of deferred tax assets is reviewed at each statement of financial position date and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred tax assets to be utilised. Conversely, previously unrecognised deferred tax assets are recognised to the extent that it is probable that sufficient taxable profit will be available to allow all or part of the deferred tax asset to be utilised.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply to the year when the asset is realised or the liability is settled, based on tax rates and tax laws that have been enacted or substantively enacted at the statement of financial position date.

(s) Leases

Leases in which a significant portion of the risks and rewards of ownership are retained by the lessor are classified as operating leases. Payments made under operating leases (net of any incentives received from the lessor) are charged to comprehensive income on a straight-line basis over the year of the lease.

(t) Employee benefits

Pension obligations

The Group companies in Mainland China participate in defined contribution retirement benefit plans organised by relevant government authorities for its employees in Mainland China and contribute to these plans based on certain percentage of the salaries of the employees on a monthly basis, up to a maximum fixed monetary amount, as stipulated by the relevant government authorities. The government authorities undertake to assume the retirement benefit obligations payable to all existing and future retired employees under these plans.

The Group has no further obligation for post-retirement benefits beyond the contributions made. The contributions to these plans are recognised as employee benefit capitalised as production costs or expensed as incurred.

Consolidated Financial Statements (Continued)

2. Summary of significant accounting policies (Continued)

(t) Employee benefits (Continued)*Other employee social security and benefits*

All Chinese employees of the Group participate in employee social security plans, including medical, housing and other welfare benefits, organised and administered by the governmental authorities. The Group has no other substantial commitments to employees.

According to the relevant regulations, the premiums and welfare benefit contributions that should be borne by the Group are calculated based on percentages of the total salary of employees (or on other basis), subject to a certain ceiling, and are paid to the labour and social welfare authorities. Contributions to the plans are capitalised as production costs or expensed as incurred.

Termination benefits

Termination benefits are payable when employment is terminated by the group before the normal retirement date, or whenever an employee accepts voluntary redundancy in exchange for these benefits. The group recognises termination benefits at the earlier of the following dates: (a) when the group can no longer withdraw the offer of those benefits; and (b) when the entity recognises costs for a restructuring that is within the scope of IAS 37, "Provisions, contingent liabilities and contingent assets" and involves the payment of termination benefits. In the case of an offer made to encourage voluntary redundancy, the termination benefits are measured based on the number of employees expected to accept the offer.

(u) Share-based payments

The Group has both equity-settled and cash settled share-based compensation plans. Share-based payments are recognised in accordance with the IFRS 2, "Share-Based Payments".

Under equity-settled share-based compensation plans, the Group receives services from employees as consideration for equity instruments such as stock options and restricted share units ("RSUs") for either IMAX Corporation or the Company's shares. The fair value of the employee services received in exchange for the grant of the equity instruments is recognised as an expense. The total amount to be expensed is determined by reference to the fair value of the equity instruments granted. IMAX Corporation has the obligation to settle the awards issued by IMAX Corporation and the Company settles the awards issued by the Company.

The Group also issues cash-settled, share-based payments and measures the services acquired and the liability incurred at the fair value of the liability. Until the liability is settled, the Group remeasures the fair value of the liability at the end of each reporting year and at the date of settlement, with any changes in fair value recognised in profit or loss for the year.

The Group estimates the fair value of stock option awards on the date of grant using fair value measurement techniques such as an option-pricing model. The value of the portion of the employee award that is ultimately expected to vest is recognised as expense over the vesting year, which is the year over which all of the specified vesting conditions are to be satisfied, in the Group's comprehensive income.

Consolidated Financial Statements (Continued)

2. Summary of significant accounting policies (Continued)

(u) Share-based payments (Continued)

At the end of each reporting year, the Group revises its estimates of the number of options that are expected to vest based on the service conditions. It recognises the impact of the revision to original estimates, if any, in the comprehensive income statement, with a corresponding adjustment to equity.

Compensation expense for the employee awards is recognised using the graded vesting method. Each vesting installment of the award is treated as a separate grant and compensation cost is separately measured and recognised over the related vesting year as though the award were, in substance, multiple awards.

If the terms of an equity-settled award are modified, at a minimum an expense is recognised as if the terms had not been modified. An additional expense is recognised for any modification that increases the total fair value of the share-based payment arrangement, or is otherwise beneficial to the employee, as measured at the date of modification.

If an equity-settled award is cancelled, it is treated as if it had vested on the date of cancellation, and any expense not yet recognised for the award is recognised immediately. However, if a new award is substituted for the cancelled award, and designated as a replacement award on the date that it is granted, the cancelled and new award are treated as if they were a modification of the original award, as described in the previous paragraph.

If an equity award is cancelled by forfeiture, when the vesting conditions (other than market conditions) have not been met, any expense not yet recognised for that award, as at the date of forfeiture, is treated as if it had never been recognised. At the same time, any expense previously recognised on such cancelled equity awards are reversed from the accounts effective as at the date of forfeiture.

The Group utilises the market yield on U.S. treasury securities (also known as nominal rate) over the contractual term of the instrument being issued.

Stock Options

The Group utilises a lattice-binomial option-pricing model ("Binomial Model") to determine the fair value of stock option awards. See note 18(c) for the details of the assumptions used to determine the fair value of share-based payment awards.

Consolidated Financial Statements (Continued)

2. Summary of significant accounting policies (Continued)

(u) Share-based payments (Continued)*Stock Options (Continued)*

As the Group stratifies its employees into homogeneous groups in order to calculate fair value under the Binomial Model, ranges of assumptions used are presented for expected option life and annual termination probability. IMAX Corporation's historical data is used to estimate option exercise and employee termination within the valuation model; various groups of employees that have similar historical exercise behaviour are considered separately for valuation purposes. The expected volatility rate is estimated based on a blended volatility method which takes into consideration IMAX Corporation's historical share price volatility, IMAX Corporation's implied volatility which is implied by the observed current market prices of IMAX Corporation's traded options and IMAX Corporation's peer group volatility. The Group utilises the Binomial Model to determine the expected option life based on such data as vesting years of awards, historical data that includes past exercise and post-vesting cancellations and stock price history.

Restricted Share Units

The fair value of RSU awards is equal to the closing price of IMAX Corporation's common stock on the date of grant.

(v) Dividend distribution

Dividend distribution to the Company's shareholders is recognised as a liability in the Group's and the Company's financial statements in the year in which the dividends are approved by the Company's shareholders or directors, where appropriate.

(w) Redeemable Class C shares and related conversion option

Redeemable preference shares are accounted for in accordance with IAS 32, "Financial instruments: Presentation" and IAS 39, "Financial instruments: Recognition and measurement". The host instrument was identified as a debt-host at inception and has been accounted for under IAS 32 as a financial liability. Until its redemption in 2015, the instrument's value was accreting to redemption value over the five year term of the instrument using the effective interest rate method. Embedded derivatives meeting the criteria for separation from the host contract have been identified in the instrument. These derivatives are classified as Fair Value, subject to a valuation, through Profit or Loss, and are recorded in Other Liabilities.

Consolidated Financial Statements (Continued)

3. New accounting standards and accounting changes

(a) New and amended standards adopted by the Group

The following amendments to standards have been adopted by the Group for the first time for the financial year beginning on or after 1 January 2016:

- Accounting for acquisitions of interests in joint operations — Amendments to IFRS 11
- Clarification of acceptable methods of depreciation and amortisation — Amendments to IAS 16 and IAS 38
- Annual improvements to IFRSs 2012 — 2014 cycle, and
- Disclosure initiative — amendments to IAS 1.

The adoption of these amendments did not have any impact on the current period or any prior period and is not likely to affect future periods.

(b) New standards, amendments and interpretations not yet adopted

A number of new standards and amendments to standards and interpretations to be adopted in future reporting periods, and have not been applied in preparing this consolidated financial information. None of these are expected to have a significant effect on the consolidated financial information of the Group, except the following set out below:

IFRS 9, “Financial instruments”, addresses the classification, measurement and recognition of financial assets and financial liabilities. The complete version of IFRS 9 was issued in July 2014. It replaces the guidance in IAS 39 that relates to the classification and measurement of financial instruments. IFRS 9 retains but simplifies the mixed measurement model and establishes three primary measurement categories for financial assets: amortised cost, fair value through other comprehensive income (“OCI”) and fair value through profit and loss. The basis of classification depends on the entity’s business model and the contractual cash flow characteristics of the financial asset. Investments in equity instruments are required to be measured at fair value through profit or loss with the irrevocable option at inception to present changes in fair value in OCI not recycling. There is now a new expected credit losses model that replaces the incurred loss impairment model used in IAS 39. For financial liabilities there were no changes to classification and measurement except for the recognition of changes in own credit risk in other comprehensive income, for liabilities designated at fair value through profit or loss. IFRS 9 relaxes the requirements for hedge effectiveness by replacing the bright line hedge effectiveness tests. It requires an economic relationship between the hedged item and hedging instrument and for the ‘hedged ratio’ to be the same as the one management actually use for risk management purposes. Contemporaneous documentation is still required but is different to that currently prepared under IAS 39. The standard is effective for accounting periods beginning on or after 1 January 2018. Early adoption is permitted. The Group is yet to assess IFRS 9’s full impact.

Consolidated Financial Statements (Continued)

3. New accounting standards and accounting changes (Continued)

(b) New standards, amendments and interpretations not yet adopted (Continued)

IFRS 15, “Revenue from contracts with customers” deals with revenue recognition and establishes principles for reporting useful information to users of financial statements about the nature, amount, timing and uncertainty of revenue and cash flows arising from an entity’s contracts with customers. Revenue is recognised when a customer obtains control of a good or service and thus has the ability to direct the use and obtain the benefits from the good or service. The standard replaces IAS 18 ‘Revenue’ and IAS 11 ‘Construction contracts’ and related interpretations. The standard is effective for annual periods beginning on or after 1 January 2018 and earlier application is permitted. The Group is assessing the impact of IFRS 15.

On 13 January 2016, the International Accounting Standards Board (IASB) published a new standard for the accounting of leases, International Financial Reporting Standard 16 — Leases (“IFRS 16”).

The Group is a lessee of various offices, warehouses and apartments which are currently classified as operating leases. The Group’s current accounting policy for such leases is set out in note 2(s) with the Group’s future operating lease commitments, which are not reflected in the consolidated statement of financial position, set out in note 25(b). IFRS 16 provides new provisions for the accounting treatment of leases and will in the future no longer allow lessees to recognise certain leases outside of the statement of financial position. Instead, all non-current leases must be recognised in the form of an asset (for the right of use) and a financial liability (for the payment obligation). Thus each lease will be mapped in the Group’s consolidated statement of financial position. Short-term leases of less than twelve months and leases of low-value assets are exempt from the reporting obligation. The new standard will therefore result in an increase in property, plant and equipment and an increase in financial liabilities in the consolidated statement of financial position. In the income statement, leases will be recognised in the future as capital expenditure on the purchasing side and will no longer be recorded as an operating expense. As a result, the operating expense under otherwise identical circumstances will decrease, while depreciation and amortisation and the interest expense will increase. This will lead to an improvement in EBITDA. The new standard is not expected to apply until the financial year 2019, including the adjustment of prior years.

There are no other IFRSs or IFRIC interpretations that are not yet effective that would be expected to have a material impact on the Group.

4. Financial risk

The Group’s activities expose it to a variety of financial risk: market risk (including foreign exchange risk and interest rate risk), credit risk and liquidity risk. The Group’s overall risk management programme focuses on the unpredictability of the financial markets and seeks to minimise potential adverse effects on the Group’s financial performance.

Risk management is carried out under policies approved by the directors of the Company. The directors provide principles for an overall risk management, as well as policies covering specific areas.

Consolidated Financial Statements (Continued)

4. Financial risk (Continued)

(a) Market risk*Foreign exchange risk*

The Group operates in Greater China and is exposed to foreign exchange risk arising from various currency exposures, primarily with respect to the US\$ and Chinese Yuan Renminbi (“RMB”). Foreign exchange risk arises from future commercial transactions and recognised assets and liabilities which are denominated in a currency that is not the Group’s functional currency.

The Group’s transactions are mainly denominated in US\$, RMB and Hong Kong dollars (“HK\$”). The majority of assets and liabilities are denominated in US\$, RMB and HK\$ and there are no significant assets and liabilities denominated in other currencies.

If the US\$ had strengthened/weakened by 10% against the RMB while all other variables had been held constant, the Group’s net result for 2016 would have been approximately \$0.5 million worse/better (2015: \$1.1 million), for various financial assets and liabilities denominated in RMB.

Interest rate risk

The Group does not carry any borrowings which are exposed to interest rate risk.

Credit risk

The Group is exposed to credit risk in relation to its cash and cash equivalents, trade and other receivables, financing receivables, and amounts due from related companies. The Group’s maximum exposure to credit risk is the carrying amounts of these financial assets.

For the year ended 31 December 2016, 36.4% (2015: 53.6%) of the Group’s revenue was derived from its customers comprising 10% or more of total revenue. See note 23(a) for each significant customer’s revenue by segment. As at 31 December 2016, the Group had concentration of credit risk as 52.0% (2015: 53.9%) of the total trade and other receivables due from the Group’s largest two (2015: three) customers.

To manage this risk, management has monitoring procedures to ensure that follow-up action is taken to recover overdue debts. In addition, management reviews regularly the recoverable amount of each individual trade and other receivable to ensure that adequate impairment provision is made for the irrecoverable amounts.

The credit risk on deposits with banks and amounts due from related companies are limited because deposits are in banks with sound credit ratings and management does not expect any loss from non-performance by related companies.

Consolidated Financial Statements (Continued)

4. Financial risk (Continued)

(a) Market risk (Continued)*Liquidity risk*

Liquidity risk refers to the risk that an entity will encounter difficulty in meeting obligations associated with financial liabilities that are settled by delivering cash or another financial assets.

The Group monitors rolling forecasts of the Group's short-term and long-term liquidity requirements to ensure it has sufficient cash and securities that are readily convertible to cash to meet operational needs, while maintaining sufficient committed borrowing facilities from the Group's Controlling Shareholder.

The Group's financial liabilities, specifically trade and other payables, in relevant maturity groupings based on the remaining period at the statement of financial position date to the contractual maturity date are disclosed in note 14. Accrued and other liabilities are expected to be settled within one year from the date accrued. There are no other borrowings to disclose.

(b) Capital management

The Group's objectives when managing capital are to safeguard the Group's ability to continue as a going concern in order to provide returns for shareholders and benefits for other stakeholders and to maintain an optimal capital structure to reduce the cost of capital.

The Group considers its capital structure as the aggregate of total equity and long-term debt less cash and short-term deposits. The Group manages its capital structure and makes adjustments to it in order to have funds available to support the business activities which the Board of Directors intends to pursue in addition to maximising the return to shareholders. The Board of Directors does not establish quantitative return on capital criteria for management, but rather relies on the expertise of the Group's management to sustain future development of the business.

In order to carry out current operations and pay for administrative costs, the Group will spend its existing working capital and raise additional amounts as needed. Management reviews its capital management approach on an on-going basis and believes that this approach, given the relative size of the Group, is reasonable.

(c) Fair value estimation

The carrying amount of the Group's financial assets and liabilities, including cash and cash equivalents, trade receivables and trade payables including amounts due to IMAX Corporation approximate their fair values, which are either due to their short-term maturities, or that they are subject to floating rates. See note 20 for additional disclosures.

Consolidated Financial Statements (Continued)

5. Critical accounting estimates and judgements

Estimates and judgment are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

The Group makes estimates and assumptions concerning the future. The resulting accounting estimates will, by definition, seldom equal the related actual results. The estimates and assumptions that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are discussed below.

(a) Deferred income tax

In normal operating activities, the final tax treatments of transactions and events are uncertain. The Group assesses the tax implications of transactions, and records income tax. The Group regularly re-assesses the tax implications of transactions according to updates in tax regulations. Deferred income tax assets are recognised based on deductible tax losses and deductible temporary differences. Deferred income tax assets are recognised if such amounts can be offset by future taxable income, and as a result, management judges the possibility of future taxable income. The Group continues to review the judgment of deferred income tax, and recognise deferred income tax assets if it is possible to realise taxable income in the future (note 9).

(b) Share-based compensation

Accounting estimates and assumptions made to determine share-based compensation is included in note 18(c).

At each statement of financial position date, the Group will estimate and adjust the number of vested equity instruments based on the subsequent information such as the latest change in the number of vesting employees. Based on the fair value of above equity instruments and the estimated number of stock options expected to vest, the Group recognises the compensation costs for the current year in the consolidated statement of comprehensive income by deducting the cumulative compensation costs recognised as of the prior year end from the cumulative compensation costs as of current year end.

(c) Revenue recognition

Revenue recognition is critical for the Group's consolidated financial statements as net profit/loss is directly affected by the timing of revenue recognition. Details of the Group's accounting policy for revenue recognition is included in note 2(o).

(d) Fixed assets depreciation

Management estimates include future profit period, useful lives, residual rates and depreciation of fixed assets. If the estimates change, management will modify depreciation prospectively (note 6).

Consolidated Financial Statements (Continued)

5. Critical accounting estimates and judgements (Continued)

(e) Impairment of receivables

The Group reviews the receivables recognised at amortised cost, which are tested for impairment if there is any indication that the assets may be impaired at the statement of financial position date. If the result of the impairment test indicates that the recoverable amount of an asset is less than its carrying amount, a provision for impairment and an impairment loss are recognised (note 8). The objective evidence of impairment includes observable data indicating the estimated future cash flows of individual or a portfolio of receivables has met substantial decline, or the debtor's financial condition has switched to a significant negative change. If there is objective evidence that the value of the financial asset recovered and the recovery is related objectively to an event occurring after the impairment was recognised, the previously recognised impairment loss.

(f) Provision for inventory

The Group regularly estimates the net realisable value of inventory to determine whether the difference between the cost of inventory and the net realisable value results in an impairment (note 11). When assessing the net realisable value, the Group considers the purpose of holding inventory. The assessment is based on the available information which includes the market price of the inventory and the former operative cost of the Group. The actual selling price, selling expense and tax may vary with changes in market conditions or actual use which results in the changes in the price of inventory. The adjustment of the impairment losses of inventory will affect current profit or loss.

(g) Impairment of available-for-sale investments

The Group follows the guidance of IAS 39 to determine when an available-for-sale investment is impaired. This determination requires significant judgment. In making this judgment, the Group evaluates, among other factors, the duration and extent to which the fair value of an investment is less than its cost; and the financial health of and short-term business outlook for the investee, including factors such as industry and sector performance, changes in technology and operational and financing cash flow.

(h) Bifurcated conversion option – Class C Shares

The Company identified a conversion option embedded in the Class C share agreement that required bifurcation from its host contract. The option was valued using a Monte Carlo simulation. The loss was a result of an increase in the equity value of the Group, which is the key assumption used in the valuation and is not based on observable inputs. The equity value of the Group was determined using a discounted cash flow with consideration given to implied market multiples to other comparable companies, including IMAX Corporation (the Controlling Shareholder). See note 20 for further information.

Consolidated Financial Statements (Continued)

6. Property, plant and equipment

	Theatre System Components	Office and Production Equipment	Leasehold Improvements	Construction in Process	Total
As at 1 January 2015					
Cost	51,600	651	565	26	52,842
Accumulated depreciation	(9,195)	(299)	(532)	—	(10,026)
Net book amount	42,405	352	33	26	42,816
Year ended 31 December 2015					
Opening net book amount	42,405	352	33	26	42,816
Exchange differences	(115)	(2)	(3)	(5)	(125)
Additions	—	321	416	13,449	14,186
Transfers	13,016	—	—	(13,016)	—
Disposals	(133)	—	—	—	(133)
Depreciation charge	(4,513)	(101)	(140)	—	(4,754)
Closing net book amount	50,660	570	306	454	51,990
As at 1 January 2016					
Cost	64,368	970	978	454	66,770
Accumulated depreciation	(13,708)	(400)	(672)	—	(14,780)
Net book amount	50,660	570	306	454	51,990
Year ended 31 December 2016					
Opening net book amount	50,660	570	306	454	51,990
Exchange differences	(5,075)	(216)	(54)	(131)	(5,476)
Additions	567	541	681	28,436	30,225
Transfers	25,034	284	399	(25,717)	—
Disposals	(389)	—	—	—	(389)
Depreciation charge	(5,865)	(269)	(465)	—	(6,599)
Closing net book amount	64,932	910	867	3,042	69,751
As at 31 December 2016					
Cost	82,408	1,514	1,905	3,042	88,869
Accumulated depreciation	(17,476)	(604)	(1,038)	—	(19,118)
Net book amount	64,932	910	867	3,042	69,751

Consolidated Financial Statements (Continued)

6. Property, plant and equipment (Continued)

Depreciation charges of the amounts below were included in the following categories in the consolidated statement of comprehensive income:

	Years Ended 31 December	
	2016	2015
Cost of sales	5,871	4,513
Selling, general and administrative expenses	728	241
	6,599	4,754

During the year ended 31 December 2016, the Group recorded disposal charges of \$0.4 million (2015: \$0.1 million) related to theatre system components.

7. Other assets

The Group's other assets balance is comprised of the following:

	As at 31 December	
	2016	2015
Commissions and other deferred selling expenses	1,489	1,322
Deposits	102	199
Other	205	215
Other assets, current	1,796	1,736
Investment in preferred share (note 27(c))	4,000	4,000
Deposits over one year	355	362
Other	386	—
Other assets, non-current	4,741	4,362
Other assets	6,537	6,098

Consolidated Financial Statements (Continued)

8. Trade and other receivables

	As at 31 December	
	2016	2015
Trade receivables	18,979	18,225
Less: provision for impairment of trade receivables	(176)	(49)
Trade receivables — net	18,803	18,176
Receivables from IMAX Corporation (note 27(b))	14,879	14,991
Other accrued receivables	4,293	2,473
	37,975	35,640

The fair value of trade and other receivables approximates the carrying value.

The aging analysis of the trade receivables, including receivables from IMAX Corporation, based on invoice date is as follows:

	As at 31 December	
	2016	2015
0–30 days	7,905	11,401
31–60 days	1,541	1,080
61–90 days	1,350	2,216
Over 90 days	23,062	18,519
	33,858	33,216

As at 31 December 2016, trade receivables of \$33.9 million (2015: \$33.2 million) were fully performing.

Consolidated Financial Statements (Continued)

8. Trade and other receivables (Continued)

As at 31 December 2016, trade receivables of \$22.9 million (2015: \$18.5 million) were past due but not impaired. These relate to a number of independent customers for whom there is no significant financial difficulty and from whom the Company, based on past experience, believes the overdue amounts can be recovered, as well as related party receivables. The aging analysis of these trade receivables, including receivables from IMAX Corporation, is as follows:

	As at 31 December	
	2016	2015
Over 90 days	22,886	18,470

The aging of the Group's impaired trade receivables is as follows:

	As at 31 December	
	2016	2015
Over 90 days	176	49

At 31 December 2016, 32% (2015: 64%) of the Group's over 90 days trade and other receivables balance relates to receivables aged over one year, 68% (2015: 78%) of which do not bear interest, have no fixed repayment terms and are due on demand from IMAX Corporation.

The carrying amounts of the Group's trade and other receivables are denominated in the following currencies:

	As at 31 December	
	2016	2015
US\$	15,630	18,219
RMB	22,269	17,347
Other currencies	76	74
	37,975	35,640

Consolidated Financial Statements (Continued)

8. Trade and other receivables (Continued)

Movements in the Group's allowance for impairment of trade receivables are as follows:

	As at 31 December	
	2016	2015
As at 1 January	49	41
Provision for receivables impairment	146	8
Write-off	(19)	—
As at 31 December	176	49

During the year ended 31 December 2016, the Group recorded a net provision of less than \$0.1 million (2015: less than \$0.1 million) related to trade receivables.

9. Deferred income tax

The analysis of deferred income tax assets and deferred income tax liabilities is as follows:

	As at 31 December	
	2016	2015
Deferred income tax assets		
Deferred income tax asset to be recovered after more than 12 months	1,135	872
Deferred income tax asset to be recovered within 12 months	695	437
Deferred income tax assets	1,830	1,309
Deferred income tax liabilities		
Deferred income tax liability to be recovered after more than 12 months	—	—
Deferred income tax liability to be recovered within 12 months	—	—
Deferred income tax liabilities	—	—

Consolidated Financial Statements (Continued)

9. Deferred income tax (Continued)

The gross movement in the deferred income tax asset is as follows:

	As at 31 December	
	2016	2015
Opening balance	1,309	805
Exchange differences	(192)	7
Income statement charge (note 16)	713	497
Closing balance	1,830	1,309

The movement in deferred income tax assets and liabilities during the year, without taking into consideration the offsetting of balances within the same tax jurisdiction, is as follows:

	Fixed assets, inventory and other property	Share-based compensation	Accrued reserves	Others	Total
As at 1 January 2015	66	650	(47)	136	805
Credited (charged) to the income statement	4	261	245	(13)	497
Exchange difference	(2)	(76)	239	(154)	7
As at 31 December 2015	68	835	437	(31)	1,309
Credited to the income statement	13	352	317	31	713
Exchange difference	(6)	(127)	(59)	—	(192)
As at 31 December 2016	75	1,060	695	—	1,830

Deferred income tax assets are recognised to the extent that the realisation of the related tax benefit through future taxable profits is probable.

No deferred income tax liability has been provided for the People's Republic of China ("PRC") withholding tax that would be payable on the unremitted earnings totalling \$88.2 million at 31 December 2016 (2015: \$56.6 million). Such earnings are expected to be retained by the PRC subsidiaries and not be remitted to a foreign investor in the foreseeable future based on management's estimation of overseas funding requirements.

Consolidated Financial Statements (Continued)

10. Film assets

	Completed released films
<hr/>	
As at 1 January 2015	
Cost	14,329
Accumulated depreciation	(14,244)
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Net book amount	85
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Year ended 31 December 2015	
Opening net book amount	85
Additions	5,425
Depreciation charge	(5,475)
<hr/>	
Closing net book amount	35
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Year ended 31 December 2016	
Opening net book amount	35
Exchange differences	(21)
Additions	6,839
Depreciation charge	(6,843)
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Closing net book amount	10
<hr/>	
As at 31 December 2016	
Cost	26,512
Accumulated depreciation	(26,502)
<hr/>	
Net book amount	10
<hr/>	

The Company expects to amortise film costs of less than \$0.1 million for released films within three years from 31 December 2016. The Company does not expect to pay any participation payments to third parties related to these films.

Consolidated Financial Statements (Continued)

11. Inventories

	As at 31 December	
	2016	2015
Finished goods	5,731	6,364
	5,731	6,364

There were no provisions for excess and obsolete inventory based upon current estimates of net realisable value considering future events and conditions for the year ended 31 December 2016 (2015: \$nil).

The costs of inventories recognised as an expense and included in “cost of sales” amounted to \$23.9 million for the year ended 31 December 2016 (2015: \$20.5 million).

12. Financing receivables

Some of the Group’s leases are classified as finance leases. The customer’s rights under the Group’s lease arrangements are described in note 2(o). The Group classifies its lease arrangements at inception of the arrangement and, if required, after a modification of the lease arrangement, to determine whether they are finance leases or operating leases. Under the Group’s lease arrangements, the customer has the ability and the right to operate the hardware components or direct others to operate them in a manner determined by the customer. The Group’s lease portfolio terms are typically non-cancellable for 10 to 12 years with renewal provisions from inception. The Group’s leases generally do not contain an automatic transfer of title at the end of the lease term. The Group’s lease arrangements do not contain a guarantee of residual value at the end of the lease term. The customer is required to pay for executory costs such as insurance and taxes and is required to pay the Group for maintenance and extended warranty generally after the first year of the lease until the end of the lease term. The customer is responsible for obtaining insurance coverage for the theatre systems commencing on the date specified in the arrangement’s shipping terms and ending on the date the theatre systems are delivered back to the Group.

Consolidated Financial Statements (Continued)

12. Financing receivables (Continued)

Financing receivables, consisting of net investment in finance leases and receivables from financed sales of theatre systems are as follows:

	As at 31 December	
	2016	2015
Gross minimum finance lease payments receivable	471	1,556
Unearned finance income	(40)	(208)
Minimum finance lease payments receivable	431	1,348
Accumulated allowance for uncollectible amounts	—	—
Net investment in finance leases	431	1,348
Gross financed sales receivables	48,037	38,661
Unearned finance income	(12,328)	(10,956)
Financed sales receivables	35,709	27,705
Accumulated allowance for uncollectible amounts	—	—
Net financed sales receivables	35,709	27,705
Total financing receivables	36,140	29,053

Consolidated Financial Statements (Continued)

12. Financing receivables (Continued)

	As at 31 December	
	2016	2015
Gross investment in finance leases may be analysed as follows:		
No later than one year	110	212
Later than one year and no later than five years	361	848
Later than five years	—	496
Total gross investment in finance leases	471	1,556
Gross financed sales receivables may be analysed as follows:		
No later than one year	8,464	5,987
Later than one year and no later than five years	23,969	20,082
Later than five years	15,604	12,592
Total financed sales receivables	48,037	38,661
Net investment in finance leases may be analysed as follows:		
No later than one year	96	154
Later than one year and no later than five years	335	1,132
Later than five years	—	62
Total net investment in finance leases	431	1,348
Net financed sales receivables may be analysed as follows:		
No later than one year	5,735	3,629
Later than one year and no later than five years	16,611	13,574
Later than five years	13,363	10,502
Total net financed sales receivables	35,709	27,705

As at 31 December 2016, the financed sales receivables had a weighted average effective interest rate of 8.9% (2015: 9.5%).

Contingent rents that meet the Group's revenue recognition policy, from customers under financing arrangements, were \$0.4 million for the year ended 31 December 2016 (2015: \$0.9 million).

Consolidated Financial Statements (Continued)

12. Financing receivables (Continued)

The Group classifies its customers into four categories to indicate the credit quality worthiness of its financing receivables for internal purposes only:

Good standing — theatre continues to be in good standing with the Group as the client's payments and reporting are up-to-date.

Credit watch — theatre operator has begun to demonstrate a delay in payments, has been placed on the Group's credit watch list for continued monitoring, but active communication continues with the Group. Depending on the size of outstanding balance, length of time in arrears and other factors, transactions may need to be approved by management. These financing receivables are considered to be in better condition than those receivables related to theatres in the "Pre-approved transactions" category, but not in as good of condition as those receivables in "Good standing".

Pre-approved transactions only — theatre operator is demonstrating a delay in payments with little or no communication with the Group. All service or shipments to the theatre must be reviewed and approved by management. These financing receivables are considered to be in better condition than those receivables related to theatres in the "All transactions suspended" category, but not in as good of condition as those receivables in "Credit watch". Depending on the individual facts and circumstances of each customer, finance income recognition may be suspended if management believes the receivable to be impaired.

All transactions suspended — theatre is severely delinquent, non-responsive or not negotiating in good faith with the Group. Once a theatre is classified as "All transactions suspended", the theatre is placed on nonaccrual status and all revenue recognitions related to the theatre are stopped.

As at 31 December 2016, 99% (2015: 99%) of the Group's financing receivables were in good standing.

13. Cash and cash equivalents

	As at 31 December	
	2016	2015
Cash at bank and on hand	91,488	82,979
Short-term bank deposits	14,415	7,710
Cash and cash equivalents	105,903	90,689

Consolidated Financial Statements (Continued)

13. Cash and cash equivalents (Continued)

The Group has cash and cash equivalents balances denominated in various currencies. The following is a breakdown of the Group's cash and cash equivalents balances by currency as at the end of each year:

	As at 31 December	
	2016	2015
Cash and cash equivalents denominated in US\$	\$70,376	\$66,041
Cash and cash equivalents denominated in RMB (in thousands)	¥218,253	¥158,498
Cash denominated in Hong Kong dollars HK\$ (in thousands)	\$31,520	\$1,430

14. Trade and other payables

	As at 31 December	
	2016	2015
Trade payables	4,943	1,272
Other payables	1,097	—
Amounts due to IMAX Corporation (note 27(b))	22,419	10,900
	28,459	12,172

The aging analysis of trade and other payables based on recognition date is as follows:

	As at 31 December	
	2016	2015
0–30 days	13,205	1,858
31–60 days	1,745	4,023
61–90 days	1,288	622
Over 90 days	12,221	5,669
	28,459	12,172

As at 31 December 2016 and 2015, the carrying amounts of trade and other payables approximated their fair values due to short maturity. Trade and other payables over 90 days primarily consist of amounts due to IMAX Corporation.

Consolidated Financial Statements (Continued)

14. Trade and other payables (Continued)

The carrying amounts of the Group's trade and other payables (excluding advances from customers) are denominated in the following currencies:

	As at 31 December	
	2016	2015
RMB	19,142	5,634
US\$	8,675	4,430
Other	642	2,108
	28,459	12,172

15. Accruals and other liabilities

	As at 31 December	
	2016	2015
Accrued salaries and benefits	1,254	1,458
Accrued selling expenses	1,080	802
Accrued marketing and advertising expenses	825	631
Accrued audit fees	521	775
Accrued legal fees	325	121
Other accrued expenses	6,815	365
Accruals and other liabilities, total	10,820	4,152

Consolidated Financial Statements (Continued)

16. Income tax expense

	Years Ended 31 December	
	2016	2015
Current income tax:		
Current tax on profits for the year	(11,001)	(11,476)
Adjustments in respect of prior years	(48)	(19)
Total current income tax	(11,049)	(11,495)
Deferred income tax (note 9)		
Origination and reversal of temporary differences	713	497
Total deferred income tax	713	497
Income tax expense	(10,336)	(10,998)

The tax on the Group's profit before tax differs from the theoretical amount that would arise using the weighted average tax rate applicable to profits of the Group as follows:

	Years Ended 31 December	
	2016	2015
Profit (loss) before tax	46,424	(170,867)
Tax calculated at domestic tax rates applicable to profits in all respective countries	(10,410)	(11,074)
Tax effects of:		
Income not subject to tax	978	842
Expenses not deductible for tax purposes	(128)	(75)
Withholding taxes	(673)	(671)
Other	(55)	(1)
Adjustment in respect of prior years	(48)	(19)
Tax charge	(10,336)	(10,998)

For the year ended 31 December 2016, the weighted average applicable tax rate was 22.3% (2015: negative 6.5%). The change is caused by a change in the profitability of the Group's subsidiaries in the respective countries and in particular, a significant pre-tax loss for the Company for the year ended 31 December 2015 due to charges relating to the fair value of the conversion option and accretion which is taxed at 0%.

Consolidated Financial Statements (Continued)

17. Deferred revenue

	As at 31 December	
	2016	2015
Theatre system deposits	29,486	38,482
Maintenance prepayments	4,526	3,235
Other deferred revenue	80	182
	34,092	41,899
Deferred revenue, current	13,025	12,762
Deferred revenue, non-current	21,067	29,137
	34,092	41,899

18. Share capital and reserves

(a) Authorised
Common Shares

Prior to Reorganisation on 21 September 2015, the authorised capital of the Company consisted of 6,256,250 common shares with a total par value of US\$62,562.50 as detailed below:

Common A Shares – 4,700,000 voting Common A shares of a par value of US\$0.01

Common B Shares – 300,000 non-voting Common B shares of a par value of US\$0.01

Redeemable Class C Shares – 750,000 voting common C shares of a par value of US\$0.01

Common D Shares – 506,250 voting Common D shares of a par value of US\$0.01

	As at 21 September 2015
Common A Shares issued	2,700,000
Common B Shares issued	—
Redeemable Class C Shares issued	675,000
Common D Shares issued	—
	3,375,000

Consolidated Financial Statements (Continued)

18. Share capital and reserves (Continued)

(a) Authorised (Continued)

Common Shares (Continued)

On 21 September 2015, the following resolutions were passed as written resolutions to redesignate all the issued and unissued Common A Shares, Common B Shares, Redeemable Class C Shares and Common D Shares into one class of shares (“Share Redesignation”) with effect from and conditional upon the listing of the Company.

- (a) Variation of class rights by passing a shareholder’s resolution of holders of Common A Shares and a shareholder’s resolution of holders of Redeemable Class C Shares;
- (b) Redesignation of issued and unissued shares into one class of shares by passing a shareholders’ ordinary resolution; and
- (c) Amendment of the Articles to reflect the change in classes of shares by passing a shareholders’ special resolution.

Immediately prior to Listing, the Common A Shares and Redeemable Class C Shares (collectively, the “Shares”) held by the existing shareholders, namely IMAX (Barbados) Holding, Inc., China Movie Entertainment FV Limited, CMCCP Dome Holdings Limited and China Movie Entertainment CMC Limited, were redesignated to the same number of shares (the “Class”) in the Company.

Reorganisation – Share Subdivision

Immediately upon completion of the Share Redesignation, the Company underwent a share subdivision (“Share Subdivision”) pursuant to which all the Shares were subdivided at a ratio of 1:100, whereby one Share of par value of US\$0.01 was subdivided into 100 Shares of par value of US\$0.0001 each. Upon the completion of the Share Subdivision, the authorised share capital of the Company is US\$62,562.50 divided into 625,625,000 Shares of US\$0.0001 each. The remainder of the financial statements will reflect the Company shares and per share amounts based on the 1:100 Share Subdivision which occurred on 21 September 2015. The following summarizes the movement in the number of shares issued by the Company:

Number of shares as at 1 January 2015	303,750,000
Redeemable Class C Shares issued	33,750,000
Common shares issued upon initial public offering	17,825,000
<hr/>	
Number of shares as at 31 December 2015	355,325,000
Exercise of stock options	1,240,100
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Number of shares as at 31 December 2016	356,565,100
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Consolidated Financial Statements (Continued)

18. Share capital and reserves (Continued)

(a) Authorised (Continued)

Reorganisation – Share Subdivision (Continued)

The holders of common shares are entitled to receive dividends if, as and when declared by the directors of the Group. The holders of the common shares are entitled to one vote for each common share held at all meetings of the shareholders.

(b) Changes during the year

In February 2015, the Company issued Redeemable Class C Shares. The Class C Shares were subsequently redesignated into common shares as discussed above under Reorganisation.

The Company issued 17,825,000 shares pursuant to the global offering in October 2015.

IMAX Corporation issued 2,987 common shares in the year ended 31 December 2016 (2015: 29,251 common shares), pursuant to the exercise of stock options for cash proceeds of less than \$0.1 million (2015: \$0.5 million).

The Company issued 1,240,100 common shares in the year ended 31 December 2016 (2015: nil) pursuant to the exercise of stock options for cash proceeds of \$1.7 million (2015: \$nil).

(c) Share-based payments

IMAX Corporation issued share-based compensation to eligible Group employees under IMAX Corporation's 2013 Long-Term Incentive Plan and the China Long-Term Incentive Plan, as described below.

On 11 June 2013, IMAX Corporation's shareholders approved the IMAX 2013 Long-Term Incentive Plan ("IMAX LTIP") at IMAX Corporation's Annual and Special Meeting. Awards to employees under the IMAX LTIP may consist of stock options, restricted share units ("RSUs") and other awards.

IMAX Corporation's Stock Option Plan ("SOP") which shareholders approved in June 2008, permitted the grant of stock options to employees. As a result of the implementation of the IMAX LTIP on 11 June 2013, stock options will no longer be granted under the SOP.

A separate China Long-Term Incentive Plan (the "China LTIP") was adopted by the Group in October 2012. Each stock option issued prior to the IPO ("China IPO Option"), stock options issued after the IPO ("China Option"), RSU ("China RSUs") or cash settled share-based payment ("CSSBP") issued under the China LTIP represents an opportunity to participate economically in the future growth and value creation of the Company.

The compensation costs recorded in the consolidated statement of comprehensive income for these plans were \$1.9 million in the year ended 31 December 2016 (2015: \$3.0 million).

Consolidated Financial Statements (Continued)

18. Share capital and reserves (Continued)

(c) Share-based payments (Continued)*SOP and IMAX LTIP*

The Group utilises a lattice-binomial option-pricing model (“Binomial Model”) to determine the fair value of share-based payment awards. The fair value determined by the Binomial Model is affected by IMAX Corporation’s stock price as well as assumptions regarding a number of highly complex and subjective variables. These variables include, but are not limited to, IMAX Corporation’s expected stock price volatility over the term of the awards, and actual and projected employee stock option exercise behaviours. The Binomial Model also considers the expected exercise multiple which is the multiple of exercise price to grant price at which exercises are expected to occur on average. Expected volatility rate is estimated based on a blended volatility method which takes into consideration IMAX Corporation’s historical stock price volatility, IMAX Corporation’s implied volatility which is implied by the observed current market prices of IMAX Corporation’s traded options and IMAX Corporation’s peer group volatility. Option-pricing models were developed for use in estimating the value of traded options that have no vesting or hedging restrictions and are fully transferable. Because IMAX Corporation’s employee stock options have certain characteristics that are significantly different from traded options, and because changes in the subjective assumptions can materially affect the estimated value, in management’s opinion, the Binomial Model provides the best measure of the fair value of IMAX Corporation’s employee stock options.

All awards of stock options under the IMAX LTIP and SOP are made at fair market value of IMAX Corporation’s common shares on the date of grant. The fair market value of a common share on a given date means the higher of the closing price of a common share on the grant date (or the most recent trading date if the grant date is not a trading date) on the New York Stock Exchange (“NYSE”) or such national exchange, as may be designated by IMAX Corporation’s Board of Directors (the “Fair Market Value”). The stock options vest within 5 years and expire 7 years or less from the date granted. The SOP and IMAX LTIP provide that vesting will be accelerated if there is a change of control, as defined in each plan and upon certain conditions.

The Group recorded an expense of \$0.1 million in the year ended 31 December 2016 (2015: \$0.1 million) related to stock option grants issued to Group employees in the IMAX LTIP and SOP plans.

Consolidated Financial Statements (Continued)

18. Share capital and reserves (Continued)

(c) Share-based payments (Continued)
SOP and IMAX LTIP (Continued)

The weighted average fair value of all stock options, granted to Group employees in the year ended 31 December 2016 at the measurement date was \$8.57 per share (2015: \$7.14 per share). The following inputs were used to estimate the average fair value of the stock options:

	Years Ended 31 December	
	2016	2015
Grant date share price	\$31.85	\$33.80
Exercise price	\$31.85	\$33.80
Average risk-free interest rate	1.72%	1.90%
Expected option life (in years)	4.88	4.51
Expected volatility	30%	30%
Dividend yield	0%	0%
Early exercise multiple	1.28	1.28

SOP and IMAX LTIP Summary

The following table summarizes certain information in respect of option activity related to employees of the Group, in IMAX Corporation options issued under the SOP and IMAX LTIP:

For the years ended 31 December:

	Number of Shares		Weighted Average Exercise Price Per Share	
	2016	2015	2016	2015
Options outstanding, beginning of year	57,645	246,022	29.93	24.03
Granted	4,376	1,904	31.85	33.80
Transferred in	7,877	25,416	32.01	28.03
Exercised	(2,987)	(29,251)	15.01	18.58
Forfeited	—	(186,446)	—	23.70
Options outstanding, end of year	66,911	57,645	30.97	29.93
Options exercisable, end of year	49,570	31,533	31.17	30.01

No stock options were surrendered or cancelled by Group employees in the year ended 31 December 2016 (2015: none).

Consolidated Financial Statements (Continued)

18. Share capital and reserves (Continued)

(c) Share-based payments (Continued)*SOP and IMAX LTIP (Continued)**SOP and IMAX LTIP Summary (Continued)*

In respect of the stock options exercised during the year, the weighted average stock price at the dates of exercise is \$32.70 (2015: \$40.70). As at 31 December 2016, the weighted average remaining contractual life of options outstanding is 2.3 years (2015: 2.6 years).

*China Long-Term Incentive Plan ("China LTIP")**China IPO Options Summary*

The China IPO Options issued under China LTIP vest and become exercisable only upon specified events, including upon the likely event of a qualified initial public offering or upon a change in control on or prior to the fifth anniversary of the grant date. If such a specified event is likely to occur, the China IPO Options vest over a 5 year period beginning on the date of grant. In addition to China IPO Options, the Group has granted options to certain employees that operate in tandem with options granted under the IMAX Corporation's SOP and IMAX LTIP ("Tandem Options"). The Group would recognise the Tandem Options expense over a 5 year period if it is determined that a qualified initial public offering is unlikely. Upon vesting of the China IPO Options, the Tandem Options would not vest and be forfeited.

During the year ended 31 December 2015, 1,113,700 China IPO Options were granted to certain employees in accordance with the China LTIP. No China IPO Options were granted after 2015. Both the China IPO Options and Tandem Options have a maximum contractual life of 7 years.

During the year ended 31 December 2016, the Group recorded an expense of \$0.5 million (2015: \$1.3 million) related to equity-settled China IPO Options issued under the China LTIP.

The Group did not record any expense related to Tandem Options issued under the China LTIP, since it was likely that a qualified initial public offering would occur. The Tandem Options were forfeited on 8 October 2015, as an initial public offering occurred. An expense has been recorded for China IPO Options as discussed in the section below.

Consolidated Financial Statements (Continued)

18. Share capital and reserves (Continued)

(c) **Share-based payments (Continued)**

China Long-Term Incentive Plan ("China LTIP") (Continued)

The weighted average fair value of China IPO Options granted in the year ended 31 December 2015 at the measurement date was \$0.43 per share. China IPO Options were priced using Binomial Model. Expected volatility rate is estimated based on a blended volatility method which takes into consideration IMAX Corporation's historical stock price volatility, IMAX Corporation's implied volatility which is implied by the observed current market prices of IMAX Corporation's traded options and IMAX Corporation's peer group volatility. The following inputs were used to estimate the fair value of the options:

	Years Ended 31 December	
	2016	2015
Exercise price	n/a	\$1.33
Average risk-free interest rate	n/a	1.74%
Expected option life (in years)	n/a	4.27
Expected volatility	n/a	30%
Dividend yield	n/a	0%
Early exercise multiple	n/a	1.28

The following table summarizes certain information in respect of China IPO Option activity in the Group:

Equity-settled China IPO Options
For the years ended 31 December:

	Number of Shares		Weighted Average Exercise Price Per Share	
	2016	2015	2016	2015
Options outstanding, beginning of year	8,977,500	7,863,800	1.41	1.42
Granted	—	1,113,700	—	1.33
Exercised	(1,240,100)	—	1.36	—
Options outstanding, end of year	7,737,400	8,977,500	1.42	1.41
Options exercisable, end of year	4,635,760	3,538,700	1.43	1.42

In respect of China IPO Options exercised during the year, the weighted average stock price at the dates of exercise is \$5.67 (2015: \$nil). As at 31 December 2016, the weighted average remaining contractual life of options outstanding is 3.6 years (2015: 4.5 years).

Consolidated Financial Statements (Continued)

18. Share capital and reserves (Continued)

(c) **Share-based payments (Continued)**

China Long-Term Incentive Plan (“China LTIP”) (Continued)

China Options Summary

During the year ended 31 December 2016, 139,579 (2015: nil) China Options were granted to certain employees in accordance with the China LTIP. The China Options vest between a three and four year period beginning on the date of grant. The China Options have a maximum contractual life of 7 years.

During the year ended 31 December 2016, the Group recorded an expense of less than \$0.1 million (2015: \$nil) related to China Options issued under the China LTIP.

The weighted average fair value of China Options granted in the year ended 31 December 2016 at the measurement date was \$1.52 per share. China Options were priced used Binomial Model. Expected volatility is based on the historical volatility of IMAX Corporation’s stock price over the past years and the industry average historical volatility. The following inputs were used to estimate the average fair value of the options:

	Years Ended 31 December	
	2016	2015
Grant date share price	HK\$45.05	n/a
Exercise price	HK\$45.31	n/a
Average risk-free interest rate	1.13%	n/a
Expected option life (in years)	4.27	n/a
Expected volatility	30%	n/a
Dividend yield	0%	n/a
Early exercise multiple	1.28	n/a

The following table summarizes certain information in respect of China Options activity in the Group:

	Number of Shares		Weighted Average Exercise Price Per Share	
	2016	2015	2016	2015
	Options outstanding, beginning of year	—	—	—
Granted	139,579	—	5.84	—
Options outstanding, end of year	139,579	—	5.84	—
Options exercisable, end of year	—	—	—	—

Consolidated Financial Statements (Continued)

18. Share capital and reserves (Continued)

(c) Share-based payments (Continued)

China Long-Term Incentive Plan (“China LTIP”) (Continued)

China Options Summary (Continued)

As at 31 December 2016, the weighted average remaining contractual life of options outstanding is 6.2 years (2015: nil).

Cash Settled China Awards

In 2012, certain employees of the Group were given CSSBP which are tied to the appreciation in the value of the Group. The CSSBP represent the right to receive cash payments in an amount equal to 0.3% of the excess of the total equity value of the Group based on the per share price in the Qualified IPO or Change in Control over the strike price of the CSSBP. The CSSBP were issued in conjunction with the China LTIP, with similar terms and conditions as the China IPO Options. During the year ended 31 December 2016, the Group recorded an expense of \$0.2 million (2015: \$1.5 million) related to the CSSBP.

The carrying amount of the liability relating to the CSSBP transactions as of 31 December 2016 is \$0.5 million (2015: \$0.8 million). During the year ended 31 December 2016, a portion of the CSSBP awards vested and were settled in cash for \$0.5 million (2015: \$1.0 million).

Restricted Share Units

RSUs have been granted to employees of the Group under the IMAX LTIP. Each RSU represents a contingent right to receive one common share of IMAX Corporation and is the economic equivalent of one common share of IMAX Corporation. RSUs were not issued before 2013. The grant date fair value of each RSU is equal to the share price of IMAX Corporation’s stock at the grant date. The Group recorded an expense of \$0.3 million for the year ended 31 December 2016 (2015: \$0.1 million) related to RSU grants issued to employees in the plan. The annual termination probability assumed for the year ended 31 December 2016 was 8.08% (2015: 8.07%).

RSUs granted under the IMAX LTIP vest between one and four years. Vesting of the RSUs is subject to continued employment or service with the Group or IMAX Corporation.

RSUs Summary

The following table summarizes certain information in respect of RSUs activity under the IMAX LTIP:

Consolidated Financial Statements (Continued)

18. Share capital and reserves (Continued)

(c) Share-based payments (Continued)
Restricted Share Units (Continued)

For the years ended 31 December:

	Number of Awards		Weighted Average Grant Date Fair Value Per Share	
	2016	2015	2016	2015
RSUs outstanding, beginning of year	11,823	4,909	31.48	27.26
Granted	3,533	5,525	31.85	36.31
Transferred in	9,045	2,572	34.64	27.16
Vested and settled	(6,125)	(1,183)	31.21	27.09
RSUs outstanding, end of year	18,276	11,823	33.21	31.48

China RSUs

China RSUs have been granted to employees of the Group under the IMAX China LTIP. Each China RSU represents a contingent right to receive one common share of the Company and its economic equivalent of one common share of the Company. China RSUs were not issued before 2015. The grant date fair value of each China RSU is equal to the share price of the Company's stock at the grant date. The Group recorded an expense of \$0.7 million for the year ended 31 December 2016 (2015: \$nil) related to China RSU grants issued to employees in the plan. The annual termination probability assumed for the year ended 31 December 2016 was nil (2015: nil).

RSUs granted under the China LTIP vest between immediately and four years. Vesting of the RSUs is subject to continued employment or service with the Group or IMAX Corporation.

Consolidated Financial Statements (Continued)

18. Share capital and reserves (Continued)

(c) Share-based payments (Continued)
Restricted Share Units (Continued)

China RSUs Summary

The following table summarizes certain information in respect of China RSUs activity under the China LTIP:

For the years ended 31 December:

	Number of Awards		Weighted Average Grant Date Fair Value Per Share	
	2016	2015	2016	2015
RSUs outstanding, beginning of year	—	—	—	—
Granted	239,821	—	5.65	—
Vested and settled	(58,254)	—	5.16	—
Forfeited	(6,592)	—	5.81	—
RSUs outstanding, end of year	174,975	—	5.81	—

(d) Profit (loss) per share

Reconciliations of the numerator and denominator of the basic and diluted per-share computations are comprised of the following:

	Years Ended 31 December	
	2016	2015
Profit (loss) for the year	36,088	(181,865)
Weighted average number of common shares (in '000s):		
Issued and outstanding, beginning of year	355,325	270,000
Weighted average number of shares issued during the year	509	22,780
Weighted average number of shares used in computing basic earnings per share	355,834	292,780
Assumed exercise of stock options, net of shares assumed	6,226	—
Weighted average number of shares used in computing diluted earnings per share	362,060	292,780

Assumed exercise of stock options have not been included in the computation of diluted earnings per share as they are anti-dilutive for the year ended 31 December 2015.

Consolidated Financial Statements (Continued)

18. Share capital and reserves (Continued)

(e) Reserves

The Group's reserves and movement therein for the current and prior years are presented in the consolidated statement of changes in equity of the consolidated financial statements.

Share premium

The application of the share premium account is governed by Section 34(2) of the Companies Law (2013 Revision) of the Cayman Islands. Under the Companies Law of the Cayman Islands, the funds in the share premium account of the Company are distributable to shareholders of the Company provided that immediately following the date on which the dividend is proposed to be distributed, the Company will be in a position to pay off its debts as they fall due in the ordinary course of the business.

Capital reserve

The Group's capital reserve represents the net contributions from the Controlling Shareholder and share-based payment expenses.

Statutory reserves

The PRC laws and regulations require companies registered in the PRC to provide certain statutory reserves, which are to be appropriated from the net profit (after offsetting accumulated losses from prior years) as reported in their respective statutory financial statements, before profit distributions to equity holders. All statutory reserves are created for specific purposes. PRC companies are required to appropriate 10% of statutory net profits to statutory surplus reserves, upon distribution of their post-tax profits. A company may discontinue the contribution when the aggregate sum of the statutory surplus reserve is more than 50% of its registered capital. The statutory surplus reserves shall only be used to make up losses of the companies, to expand the companies' production operations, or to increase the capital of the companies. In addition, a company may make further contribution to the discretionary surplus reserve using its post-tax profits in accordance with resolutions of the Board of Directors. The PRC companies of the Group had not distributed any of their post-tax profits up to 31 December 2016, accordingly, no statutory reserves were appropriated (31 December 2015: \$nil).

Consolidated Financial Statements (Continued)

19. Redeemable Class C Shares

On 8 April 2014, IMAX Corporation announced the investment (“the “IMAX China Investment”) in the Company by CMC Capital Partners (“CMC”), an investment fund that is focused on media and entertainment, and FountainVest Partners (“FountainVest”), a China-focused private equity firm. The IMAX China Investment provided for the sale and issuance of 20% of the shares of the Company to entities owned and controlled by CMC and FountainVest.

Pursuant to the transaction, the Company issued the investors 337,500 Common C Shares of par value \$0.01 each in the authorised capital of the Company (the “Class C Shares”) for an aggregate subscription price of \$40.0 million on 8 April 2014, and issued the investors another 337,500 Class C Shares for an aggregate subscription price of \$40.0 million on 10 February 2015.

The parties entered into a shareholders’ agreement (the “Shareholders’ Agreement”) in connection with the IMAX China Investment, which terminated upon completion of the IMAX China IPO on 8 October 2015. However, while the Shareholders’ Agreement was in effect, the Class C shareholders had certain redemption rights. Specifically, if a qualified IPO (as defined in the shareholders’ agreement) had not occurred by 8 April 2019, each holder of Class C Shares would have been entitled to request that all of such holders’ Class C Shares be, at their election, either: (i) redeemed by the Company at par value together with the issuance of 2,846,000 of IMAX Corporation’s common shares, (ii) redeemed by the Company at par value together with the payment by IMAX Corporation in cash of the consideration paid by the holders of the Class C Shares, or (iii) exchanged and/or redeemed by the Company in a combination of cash and the shares of the Company equal to the pro rata fair market value of the Company. These rights terminated as a result of the IMAX China IPO, which was a qualified initial public offering for purposes of the shareholders’ agreement. All of the Company’s shares have been re-designated into a single class of shares.

The board of directors of the Company previously consisted of nine members, one of whom was appointed by CMC, one of whom was appointed by FountainVest, and one of whom was independent. On 27 May 2015, in connection with IMAX China’s submission of an application on Form A1 for the purposes of the IMAX China IPO, and conditional upon completion of such initial public offering, five of the nine members of the board of directors of IMAX China resigned with effective on 26 May 2015 and three new board members were appointed. Two additional independent board members were appointed on 21 September 2015.

The Shareholders’ Agreement automatically terminated following completion of the IMAX China IPO.

Consolidated Financial Statements (Continued)

19. Redeemable Class C Shares (Continued)

The following summarises the movement related to the redeemable shares host liability in the Company:

Balance as at 1 January 2015	26,785
Proceeds from Second Closing	40,000
Adjusted for:	
Fair value of conversion option	(12,841)
Transaction costs	(2,000)
Accretion of amortised costs of financial instrument	3,790
Conversion of redeemable preferred shares to ordinary shares	(55,734)
<hr/>	
Balance as at 31 December 2015	—

On 8 October 2015, the Company completed the Listing and offering of its shares. The global offering comprised 71,300,000 shares, or approximately 20% of the enlarged issued share capital of the Group, after exercise in full of the underwriters' over-allotment option. As part of the offering, the Company received net proceeds of approximately \$66.2 million, after deducting commissions, from the issuance of 17,825,000 new ordinary shares. Following completion of the offering, the Controlling Shareholder indirectly owned approximately 68.5% of the Company.

On 15 October 2015, in satisfaction of its obligations under the Shareholders' Agreement, the Company paid a special dividend to its pre-IPO shareholders, of which \$38.1 million was paid to the Controlling Shareholder.

20. Financial instruments

(a) **Financial instruments**

The Group maintains cash with various major financial institutions.

The Group's accounts receivables and financing receivables are subject to credit risk. The Group's accounts receivable and financing receivables are concentrated with the theatre exhibition industry and film entertainment industry. To minimise the Group's credit risk, the Group retains title to underlying theatre systems leased, performs initial and ongoing credit evaluations of its customers and makes ongoing provisions for its estimate of potentially uncollectible amounts. The Group believes it has adequately provided for related exposures surrounding receivables and contractual commitments.

Consolidated Financial Statements (Continued)

20. Financial instruments (Continued)

(b) Fair value measurements

The carrying values of the Group's cash and cash equivalents, trade and other receivables, trade and other payables and accruals and other liabilities due within one year approximate fair values due to the short-term maturity of these instruments. The Group's other financial instruments at the following year ends are comprised of the following:

	As at 31 December 2016		As at 31 December 2015	
	Carrying Amount	Estimated Fair Value	Carrying Amount	Estimated Fair Value
Net financed sales receivable	35,709	36,901	27,705	28,914
Net investment in finance leases	431	431	1,348	1,297
Available-for-sale investment	4,000	n/a	4,000	n/a

	Loans and receivables	Available-for-sale	Total
31 December 2016			
Assets as per statement of financial position			
Available-for-sale investment	—	4,000	4,000
Net financed sales receivable	35,709	—	35,709
Net investment in finance leases	431	—	431
Trade and other receivables	37,975	—	37,975
Cash and cash equivalents	105,903	—	105,903
	180,018	4,000	184,018

	Liabilities at fair value through profit or loss	Liabilities at amortised cost	Total
Liabilities as per statement of financial position			
Trade and other payables	—	28,459	28,459
	—	28,459	28,459

Consolidated Financial Statements (Continued)

20. Financial instruments (Continued)

(b) Fair value measurements (Continued)

	Loans and receivables	Available-for- sale	Total
31 December 2015			
Assets as per statement of financial position			
Available-for-sale investment	—	4,000	4,000
Net financed sales receivable	27,705	—	27,705
Net investment in finance leases	1,348	—	1,348
Trade and other receivables	35,640	—	35,640
Cash and cash equivalents	90,689	—	90,689
	155,382	4,000	159,382
Liabilities as per statement of financial position			
Trade and other payables	—	12,172	12,172
	—	12,172	12,172

Cash and cash equivalents are comprised of cash and interest-bearing investments with original maturity dates of 90 days or less. Cash and cash equivalents are recorded at cost, which approximates fair value as at 31 December 2016 and 2015, respectively.

In 2014, the Company purchased one preferred share of IMAX (Hong Kong) Holdings, Limited at a cost of \$4.0 million. The investment is classified as available-for-sale. The preferred share does not have a quoted price in an active market and its fair value cannot be reliably measured, accordingly, it is measured at cost.

The estimated fair values of the net financed sales receivable and net investment in finance leases are estimated based on discounting future cash flows at currently available interest rates with comparable terms as at 31 December 2016 and 2015, respectively.

Consolidated Financial Statements (Continued)

20. Financial instruments (Continued)

(b) Fair value measurements (Continued)

The Company identified a conversion option embedded in the Class C share agreement that required bifurcation from its host contract. On issuance of the Class C Shares in April 2014, the Company valued the option at \$12.4 million. On issuance of the additional Class C Shares in February 2015, the Company valued the additional option at \$12.8 million. Immediately prior to the completion of the IPO, the Company marked the options to market, increasing the value of the Group's capital by \$209.9 million with a corresponding loss through Fair Value Adjustments in the consolidated statement of comprehensive loss during the year ended 31 December 2015. The option was valued using a Monte Carlo simulation. The loss was a result of an increase in the equity value of the Group, which is the key assumption used in the valuation and is not based on observable inputs. The conversion option expired unexercised as a result of the reorganisation and IPO transactions in the year ended 31 December 2015.

There were no significant transfers between Level 1 and Level 2 during the year ended 31 December 2016 (2015: none). When a determination is made to classify an asset or liability within Level 3, the determination is based upon the significance of the unobservable inputs to the overall fair value measurement.

Consolidated Financial Statements (Continued)

21. Expenses by nature

A breakdown of the Group's expenses is provided in the table below:

	Years Ended 31 December	
	2016	2015
Cost of theatre system sales and finance leases	24,207	20,342
Depreciation, including joint revenue sharing arrangements and film cost	13,442	10,229
Employee salaries and benefits	8,327	6,923
Theatre maintenance fees	3,009	2,751
Other employee expenses	3,855	1,801
Advertising and marketing expenses	5,046	3,923
Technology and trademark fees	6,175	5,964
Travel and transportation expenses	1,244	1,128
Professional fees	1,641	488
Operating lease rentals in respect of office buildings	1,347	882
Share-based compensation expenses	1,890	3,020
Provision for receivables impairment	146	—
Foreign exchange loss	500	599
Other business expenses	861	745
Other film recovery	(29)	(170)
Auditor's remuneration		
— Non-audit services	169	23
— Audit services	656	357
Utilities and maintenance expenses	195	48
Listing expenses	—	9,167
Total costs of sales, selling, general and administrative expenses and other operating expenses	72,681	68,220

Consolidated Financial Statements (Continued)

22. Employee benefit expense

(a) Employee benefit expense

Staff costs during the year were as follows:

	Years Ended 31 December	
	2016	2015
Wages and salaries	7,685	6,365
Social security costs	224	198
Stock options granted to employees	1,890	3,020
Pension and other costs	418	360
	10,217	9,943

(b) Directors' emoluments

The remuneration of the directors for the year ended 31 December 2016 are set out below:

	Year Ended 31 December 2016						
	Fee	Salaries	Bonus	Share-based compensation	Pension	Other ³	Total
Executive Directors							
Jiande Chen ¹	—	400	157	57	6	207	827
Jim Athanasopoulos ¹	—	267	81	265	13	422	1,048
Mei-Hui Chou (Jessie) ¹	—	317	95	117	—	189	718
Non-executive Directors							
Richard Gelfond	—	—	—	—	—	—	—
Greg Foster	—	—	—	—	—	—	—
Ruigang Li	—	—	—	—	—	—	—
Independent Non-executive Directors							
Yue-Sai Kan	60	—	—	100	—	—	160
John Davison ²	65	—	—	100	—	—	165
Dawn Taubin ²	60	—	—	100	—	—	160

Consolidated Financial Statements (Continued)

22. Employee benefit expense (Continued)

(b) Directors' emoluments (Continued)

The remuneration of the directors for the year ended 31 December 2015 are set out below:

	Year Ended 31 December 2015						Total
	Fee	Salaries	Bonus	Share-based compensation	Pension	Other ³	
Executive Directors							
Jiande Chen ¹	—	400	138	134	5	255	932
Jim Athanasopoulos ¹	—	269	69	586	15	431	1,370
Mei-Hui Chou (Jessie) ¹	—	282	78	166	—	114	640
Non-executive Directors							
Richard Gelfond	—	—	—	—	—	—	—
Greg Foster	—	—	—	—	—	—	—
Ruigang Li	—	—	—	—	—	—	—
Independent Non-executive Directors							
Yue-Sai Kan	12	3	—	—	—	—	15
John Davison ²	12	4	—	—	—	—	16
Dawn Taubin ²	12	3	—	—	—	—	15

1 Joined 27 May 2015.

2 Joined 21 September 2015.

3 Includes perquisites such as educational reimbursements of minor children, housing, car, and relocation allowances.

The remuneration of certain non-executive directors of the Company was borne by IMAX Corporation and other related parties. No allocation of the remuneration between these related parties and the Group have been made during the years presented.

Directors' remuneration includes any emoluments paid to or receivable in respect of services as a director of the Company or in connection with the management of the affairs of the Group.

No significant transactions, arrangements and contracts in relation to the Group's business to which the Company was a party and in which a director of the Company had a material interest, whether directly or indirectly, subsisted at the end of the year or at any time during the year.

Consolidated Financial Statements (Continued)

22. Employee benefit expense (Continued)

(c) Five highest paid individuals

For the year ended 31 December 2016, the five individuals whose emoluments were the highest in the Group which includes 2 directors (2015: 2) whose emoluments are reflected in the analysis above, are as follows:

	Years Ended 31 December	
	2016	2015
Basic salary and allowance	1,150	1,172
Bonus	3,562	3,025
Share-based compensation	830	2,100
Other ¹	1,021	1,018
Pension	27	33
	6,590	7,348

1 Includes perquisites such as educational reimbursements of minor children, housing, car, and relocation allowances.

The emoluments of the five individuals fell within the following bands:

	Number of individuals Years Ended 31 December	
	2016	2015
In HK\$'000		
4,500–5,000	1	—
5,500–6,000	1	1
6,000–6,500	1	—
7,000–7,500	—	1
10,000–10,500	1	1
16,000–16,500	—	1
17,000–17,500	1	1
	5	5

During the years presented, no emolument was paid by the Group to any of the directors or the five highest paid individuals as an inducement to join or upon joining the Group or as compensation for the loss of office.

Consolidated Financial Statements (Continued)

22. Employee benefit expense (Continued)

(d) **Senior management remuneration by band**

The emoluments of the senior management fell within the following band:

In HK\$'000	Number of individuals	
	Years Ended 31 December	
	2016	2015
2,500–3,000	1	—
4,500–5,000	2	1
5,500–6,000	1	1
6,000–6,500	1	—
7,000–7,500	—	1
10,000–10,500	1	1
16,000–16,500	—	1
17,000–17,500	1	1
	7	6

23. Segment information

The Group has five reportable segments identified by category of product sold or service provided: sales arrangements; theatre system maintenance; revenue sharing arrangements; film business; and other. The sales arrangements segment sells or leases IMAX theatre projection system equipment. The theatre system maintenance segment maintains IMAX theatre projection system equipment in the IMAX theatre network. The revenue sharing arrangements segment provides IMAX theatre projection system equipment to an exhibitor in exchange for a share of the box-office. The film segment absorbs its costs to purchase the film from IMAX Corporation and then recoups this cost from a percentage of the gross box-office receipts of the film, which generally range from 9.5–12.5%. The other segment sells glasses and other miscellaneous items. The accounting policies of the segments are the same as those described in note 2.

Management, including the Group's executive directors, assesses segment performance based on segment revenues, gross margins and film performance. Selling, general and administrative expenses, other operating expenses, interest income and income tax expense are not allocated to the segments.

Inter-segment profits are eliminated upon consolidation, as well as for the disclosures below.

Transactions between the other segments are not significant.

Consolidated Financial Statements (Continued)

23. Segment information (Continued)

(a) Operating segments

	Years Ended 31 December	
	2016	2015
Revenue		
Theatre Business		
Sales arrangements	47,869	37,038
Theatre system maintenance	11,702	9,346
Revenue sharing arrangements	30,927	34,498
Other	1,224	1,237
	91,722	82,119
Film Business	26,810	28,472
Total	118,532	110,591
Gross profit		
Theatre Business		
Sales arrangements	30,360	25,570
Theatre system maintenance	6,503	5,357
Revenue sharing arrangements	14,423	19,202
Other	416	418
	51,702	50,547
Film Business	17,595	21,733
Total gross profit	69,297	72,280
Selling, general and administrative expenses	(17,083)	(23,859)
Other operating expenses	(6,363)	(6,050)
Accretion of amortised cost of financial instrument	—	(3,790)
Fair value adjustment of conversion option	—	(209,884)
Interest income	573	436
Profit (loss) before income tax	46,424	(170,867)

Consolidated Financial Statements (Continued)

23. Segment information (Continued)

(a) Operating segments (Continued)

The Group's operating assets and liabilities located in Greater China. All revenue earned by the Group is generated by the activity of IMAX theatres operating in Greater China.

Sales arrangements included \$0.4 million of contingent rent recognised as income in 2016 (2015: \$0.9 million). Revenue sharing arrangements included contingent rent recognised as income of \$21.1 million in 2016 (2015: \$24.3 million).

Significant Customers

Revenue from the Group's significant customers (individually defined as greater than 10% of total revenues) as reported in segments are as follows:

Customer A

Revenues of approximately \$23.8 million in 2016 (2015: \$27.0 million) are derived from a single external customer. These revenues are attributable to sales arrangements, theatre system maintenance, revenue sharing arrangements, and other segments.

Customer B

Revenues of approximately \$19.3 million in 2016 (2015: \$20.6 million) are derived from a related party. These revenues are attributable to theatre system maintenance, film and other segments.

Customer C

Revenues of approximately \$11.5 million in 2016 (2015: \$11.7 million) are derived from a single external customer. These revenues are attributable to sales arrangements, theatre system maintenance and other segments.

No other single customers comprises of more than 10% of total revenues in 2016 or 2015.

Consolidated Financial Statements (Continued)

23. Segment information (Continued)

Supplemental Information
(b) Depreciation and amortisation

	Years Ended 31 December	
	2016	2015
Sales arrangements	8	48
Theatre system maintenance	212	135
Revenue sharing arrangements	5,857	4,465
Film business	6,843	5,475
Corporate and other non-segment specific assets	522	106
Total	13,442	10,229

(c) Loss on disposal of property, plant and equipment

	Years Ended 31 December	
	2016	2015
Sales arrangements	353	—
Revenue sharing arrangements	36	133
Total	389	133

Consolidated Financial Statements (Continued)

24. Statement of cash flow supplemental information

Cash provided by operations

	Notes	Years ended 31 December	
		2016	2015
Profit (loss) before income tax for the year		46,424	(170,867)
Adjustment for:			
Amortisation of film assets	10	6,843	5,475
Depreciation of property, plant and equipment	6	6,599	4,754
Accretion of amortised cost of financial instrument	19	—	3,790
Fair value adjustment of conversion option	20(b)	—	209,884
Equity settled and other non-cash compensation		1,890	3,020
Loss on disposal of property, plant and equipment		389	—
Write-downs		166	133
Foreign exchange loss		484	301
Investment in film assets		(6,839)	(5,425)
Changes in working capital			
Trade and other receivables		(1,339)	(10,353)
Inventories		106	(2,932)
Financing receivables		(8,368)	(4,892)
Trade and other payables		15,140	(27,728)
Accruals and other liabilities		3,585	(3,250)
Deferred revenue		(4,678)	11,090
Prepayments		(108)	(160)
Other assets		(397)	(652)
Cash provided by operations		59,897	12,188

Consolidated Financial Statements (Continued)

25. Commitments

(a) Capital commitments

As at the end of the year, the Group's capital expenditure commitment is shown below:

	As at 31 December	
	2016	2015
Capital expenditure contracted for but not provided in the consolidated financial statements in respect of:		
Acquisition of property, plant and equipment	1,426	700
Capital injection to a film fund	25,000	—
Capital expenditure authorised but not contracted in respect of:		
Investment in a virtual reality fund	5,000	—

(b) Operating lease commitments – Group as lessee

The Group leases various offices, apartments, and warehouses under non-cancellable operating lease agreements. The lease terms are between 1 and 3 years, and the majority of lease agreements are renewable at the end of the lease period at market rate. The future aggregate minimum lease payments under non-cancellable operating leases are as follows:

	As at 31 December	
	2016	2015
Within one year	1,729	2,054
Between 1 and 2 years	1,341	1,579
Between 2 and 3 years	144	1,336
Thereafter	—	104
	3,214	5,073

Rent expense was \$1.3 million for the year ended 31 December 2016 (2015: \$1.2 million).

Consolidated Financial Statements (Continued)

26. Contingencies and guarantees

The Group is involved in lawsuits, claims, and proceedings, including those identified below, which arise in the ordinary course of business. In accordance with the Group's policies, the Group will make a provision for a liability when it is both probable that a loss has been incurred and the amount of the loss can be reasonably estimated. The Group believes it has adequate provisions for any such matters. The Group reviews these provisions in conjunction with any related provisions on assets related to the claims at least quarterly and adjusts these provisions to reflect the impacts of negotiations, settlements, rulings, advice of legal counsel and other pertinent information related to the case. Should developments in any of these matters outlined below cause a change in the Group's determination as to an unfavourable outcome and result in the need to recognise a material provision, or, should any of these matters result in a final adverse judgment or be settled for significant amounts, they could have a material adverse effect on the Group's results of operations, cash flows, and financial position in the year or years in which such a change in determination, settlement or judgment occurs.

The Group expenses legal costs relating to its lawsuits, claims and proceedings as incurred.

In March 2013, IMAX (Shanghai) Multimedia Technology Co., Ltd. ("IMAX Shanghai Multimedia"), the Company's wholly-owned subsidiary in the PRC, received notice from the Shanghai office of the General Administration of Customs ("Customs Authority") that it had been selected for a customs audit (the "Audit"). A key issue raised by the Audit is the transfer pricing policy basis for the importation of IMAX theatre systems by IMAX Shanghai Multimedia into the PRC and the applicability of customs duties and taxes to the trademark and technology license fees paid by IMAX Shanghai Multimedia to IMAX Corporation. In December, 2016, the Customs Authority conclusively determined any trademark, technology and warranty fees paid by IMAX Shanghai Multimedia on systems revenue directly related to imported systems should be included as part of the tax cost base of these systems and subject to applicable duties and taxes. In connection with the conclusion, for the period beginning 1 January 2012 through 31 October 2016, IMAX Shanghai Multimedia recorded \$2.95 million in duties and taxes on the trademark, technology and warranty fees applicable to systems imported during that period and settled the payment in January, 2017. In the course of the Audit, the Customs Authority discovered the underpayment by IMAX Shanghai Multimedia of approximately \$0.1 million of the freight and insurance portion of the customs duties and taxes applicable to the importation of certain IMAX theatre systems during the period from October, 2011 through March, 2013. Though IMAX Shanghai Multimedia's importation agent accepted responsibility for the error giving rise to the underpayment, the matter has been transferred to the Anti-Smuggling Bureau of the Customs Authority for further review. The Group is unable to assess the potential impact, if any, of this outstanding matter at this time.

Financial guarantees

The Group has not provided any significant financial guarantees to third parties.

Consolidated Financial Statements (Continued)

27. Related party transactions

Parties are considered to be related if one party has the ability, directly or indirectly, to control the other party or exercise significant influence over the other party in making financial and operation decisions. Parties are also considered to be related if they are subject to common control.

The Controlling Shareholder of the Company is IMAX Corporation (incorporated in Canada) which holds 68.22% of the Company's shares as at 31 December 2016.

The following continuing transactions were carried out with related parties:

(a) *Purchases and sales of goods and services*

	Years ended 31 December	
	2016	2015
Purchase of goods:		
IMAX Corporation (theatres systems)	41,303	29,977
Purchase of services:		
IMAX Corporation (film related transactions)	6,802	5,548
IMAX Corporation (management fees — legal and administration services)	537	634
Other transactions:		
IMAX Corporation (Reimbursement of compensation of Company employees paid by IMAX Corporation)	2,644	3,122
IMAX Corporation (trademark and technology fees)	6,175	5,749
Revenue earned from film services through IMAX Corporation	19,014	20,370
Revenue earned from maintenance services provided to IMAX Corporation	306	121

Goods are bought from IMAX Corporation (the Controlling Shareholder) on a cost-plus basis. Management services, trademark and technology fees are bought from IMAX Corporation (the Controlling Shareholder) based on service and fee agreements.

Consolidated Financial Statements (Continued)

27. Related party transactions (Continued)

(b) Year-end balances arising from sales/purchases of goods/services

	As at 31 December	
	2016	2015
Receivables from related parties (note 8):		
IMAX Corporation	14,879	14,991
Payables to related parties (note 14):		
IMAX Corporation	22,419	10,900

The receivables and payables from related parties arise mainly from purchase, sale, service and fee transactions and do not bear interest nor have fixed repayment terms and are due on demand.

(c) Other related party transactions

	As at 31 December	
	2016	2015
Investment in IMAX (Hong Kong) Holding, Limited	4,000	4,000

The Group has a preferred share investment in IMAX (Hong Kong) Holding, Limited, an entity owned by one of the Controlling Shareholder's subsidiaries, which holds an investment in a joint venture and is accounted for as available-for-sale investment at cost (note 20(b)). The Group legally transferred a note receivable as consideration for the preferred share investment. The agreement's key terms, which will be fully defined in a subsequent agreement, currently provide the Group with right to dividends and other distributions, redemption rights should IMAX Corporation sell all or part of its interest in the investment and the right to nominate one representative to the Board of Directors.

Consolidated Financial Statements (Continued)

27. Related party transactions (Continued)

(d) Key management compensation

Key management includes members of the executive committee. The compensation paid or payable to key management for employee services is shown below:

	Years Ended 31 December	
	2016	2015
Salaries and other short-term employee benefits	5,305	4,557
Post-employment benefits	26	33
Other benefits ¹	1,376	1,131
Share-based compensation	1,263	2,267
	7,970	7,988

¹ Includes perquisites such as educational reimbursements of minor children, housing, car, and relocation allowances.

28. Government grants

The following government grants have been recognised in comprehensive income (loss):

	Years Ended 31 December	
	2016	2015
Cost of sales	1,605	1,531
Selling, general and administrative expenses	599	341
Income tax expense	1,108	1,340
	3,312	3,212

Consolidated Financial Statements (Continued)

29. Balance sheet and reserve movement of the Company

(a) Balance sheet

	As at 31 December	
	2016	2015
ASSETS		
Non-current assets		
Investment in subsidiaries	32,538	32,538
Other assets	462	35
	33,000	32,573
Current assets		
Prepayments	131	91
Trade and other receivables	20,642	19,230
Cash and cash equivalents	56,239	53,512
	77,012	72,833
Total Assets	110,012	105,406
LIABILITIES		
Current liabilities		
Trade and other payables	8,137	4,415
Accrued and other liabilities	506	2,118
	8,643	6,533
Total Liabilities	8,643	6,533
EQUITY		
Share capital	35	35
Share premium	372,131	369,864
Capital reserve	2,493	349
Accumulated deficit	(273,290)	(271,375)
Total Equity	101,369	98,873
Total Equity and Liabilities	110,012	105,406

Balance sheet of the Company was approved by the board of directors on 23 February 2017 and was signed on its behalf

Jiande Chen
Director

Jim Athanasopoulos
Director

Consolidated Financial Statements (Continued)

29. Balance sheet and reserve movement of the Company (Continued)

(b) Reserve movement

	Share Capital	Share Premium	Capital Reserve	Accumulated Deficit	Total Equity
Balance as at 1 January 2015	27	12,311	—	(2,353)	9,985
Comprehensive loss					
Loss for the year	—	—	—	(221,464)	(221,464)
Total comprehensive income	—	—	—	(221,464)	(221,464)
Controlling Shareholder's net investment	—	—	(2,656)	—	(2,656)
Issuance of ordinary shares related to initial public offering	2	71,289	—	—	71,291
Issuance costs of ordinary shares charged to share premium	—	(5,131)	—	—	(5,131)
Conversion of Redeemable Class C Shares into ordinary shares	6	55,728	—	—	55,734
Exercise of redeemable Class C Shares bifurcated options	—	235,667	—	—	235,667
Special dividend paid to pre-IPO shareholders	—	—	—	(47,558)	(47,558)
China long-term incentive plan	—	—	3,005	—	3,005
Total transactions with owners, recognised directly in equity	8	357,553	349	(47,558)	310,352
Balance as at 31 December 2015	35	369,864	349	(271,375)	98,873
Comprehensive loss					
Loss for the year	—	—	—	(1,915)	(1,915)
Total comprehensive income	—	—	—	(1,915)	(1,915)
Controlling Shareholder's net investment	—	—	1,676	—	1,676
Exercise of stock options during the year	—	2,267	(585)	—	1,682
China long-term incentive plan	—	—	1,053	—	1,053
Total transactions with owners, recognised directly in equity	—	2,267	2,144	—	4,411
Balance as at 31 December 2016	35	372,131	2,493	(273,290)	101,369

Consolidated Financial Statements (Continued)

29. Balance sheet and reserve movement of the Company (Continued)

(c) **Subsidiaries**

The following is a list of the principal subsidiaries as at 31 December 2016:

Name of the Company	Place of incorporation, kind of legal entity and date of incorporation	Principal activities and place of operation	Issued shares and paid up capital	Proportion of ordinary shares directly held by parent (%)	Proportion of ordinary shares held by the Group (%)
IMAX China (Hong Kong), Limited	Hong Kong S.A.R Limited Liability Company 12 November 2010	Sale and lease of theatre systems and associated film performance in Greater China	2 ordinary shares for HK\$39,000,000 12 ordinary shares for US\$ 27,538,341	100%	100%
IMAX (Shanghai) Multimedia Technology Co., Ltd.	The PRC Wholly owned foreign-enterprise 31 May 2011	Sale and lease of theatre systems and associated film performance in Mainland China	Paid in capital of US\$ 11,500,000	—	100%
IMAX (Shanghai) Theatre Technology Services Co., Ltd.	The PRC Wholly owned foreign-enterprise 9 November 2011	Technological development of theatre systems, provision of after-sales services (including installation), maintenance and repair of theatre systems and equipment in the PRC	Paid in capital of US\$ 200,000	—	100%
IMAX (Shanghai) Digital Media Co., Ltd.	The PRC Wholly owned foreign-enterprise 23 December 2016	Technological development, technological transfer, technological consultation and technological services in the fields of digital media technology	Registered capital of RMB100,000	—	100%

(d) **Dividends**

On 15 October 2015, the Company paid a special dividend to its pre-IPO shareholders of \$47.6 million. No dividends in respect of the year ended 31 December 2016 have been proposed.

Financial Summary

	FY2016		FY2015		FY2014		FY2013		FY2012	
	US\$'000	%	US\$'000	%	US\$'000	%	US\$'000	%	US\$'000	%
Revenues	118,532	100.0%	110,591	100.0%	78,218	100.0%	55,949	100.0%	46,639	100.0%
Cost of sales	(49,235)	(41.5)%	(38,311)	(34.60)%	(31,758)	(40.6)%	(23,701)	(42.4)%	(22,294)	(47.8)%
Gross profit	69,297	58.5%	72,280	65.4%	46,460	59.4%	32,248	57.6%	24,345	52.2%
Selling, general and administrative expenses	(17,083)	(14.4)%	(23,859)	(21.6)%	(11,251)	(14.4)%	(8,867)	(15.8)%	(7,947)	(17.0)%
Other operating expenses	(6,363)	(5.4)%	(6,050)	(5.5)%	(4,045)	(5.2)%	(2,445)	(4.4)%	(1,019)	(2.2)%
Operating profit	45,851	38.7%	42,371	38.3%	31,164	39.8%	20,936	37.4%	15,379	33.0%
Accretion of amortised cost of financial instrument	—	—	(3,790)	(3.4)%	(1,732)	(2.2)%	—	—	—	—
Fair value adjustment of conversion option	—	—	(209,884)	(189.8)%	(577)	(0.7)%	—	—	—	—
Interest income	573	0.5%	436	0.4%	221	0.3%	14	0.0%	11	0.0%
Interest expense	—	—	—	—	(10)	(0.0)%	—	—	—	0.0%
Profit (loss) before income tax	46,424	39.2%	(170,867)	(154.5)%	29,066	37.2%	20,950	37.4%	15,390	33.0%
Income tax expense	(10,336)	(8.8)%	(10,998)	(9.9)%	(6,285)	(8.0)%	(3,495)	(6.2)%	(2,523)	(5.4)%
Profit (loss) for the year, attributable to owners of the Company	36,088	30.4%	(181,865)	(164.4)%	22,781	29.2%	17,455	31.2%	12,867	27.6%
Other comprehensive loss: Items that may be subsequently reclassified to profit or loss:										
Change in foreign currency translation adjustments	(7,392)	(6.2)%	(2,207)	(2.0)%	(199)	(0.3)%	(89)	(0.2)%	—	—
Other comprehensive loss, net of tax	(7,392)	(6.2)%	(2,207)	(2.0)%	(199)	(0.3)%	(89)	(0.2)%	—	—
Total comprehensive income (loss) for the year, attributable to owners of the Company	28,696	24.2%	(184,072)	(166.4)%	22,582	28.9%	17,366	31.0%	12,867	27.6%

	2016	2015	2014	2013	2012
	US\$'000	US\$'000	US\$'000	US\$'000	US\$'000
Total assets	264,970	222,162	151,176	85,338	54,574
Total liabilities	75,817	64,440	124,868	82,195	54,458
Total equity	189,153	157,722	26,308	3,143	116

Definitions

In this Annual Report, unless the context otherwise requires, the following expressions shall have the following meanings.

“Articles of Association”	the articles of association of the Company adopted on 21 September 2015 and effective from the Listing Date, as amended from time to time
“Board” or “Board of Directors”	the board of directors of the Company
“business day”	any day (other than a Saturday, Sunday or public holiday) on which banks in Hong Kong are generally open for normal banking business
“Companies Ordinance”	the Companies Ordinance (Chapter 622 of the Laws of Hong Kong), as amended or supplemented from time to Time
“Company” or “IMAX China”	IMAX China Holding, Inc., a company incorporated under the laws of the Cayman Islands with limited liability on 30 August 2010
“connected person”, “connected transaction”, “controlling shareholder”, “subsidiary” and “substantial shareholder”	shall have the meanings given to such terms in the Listing Rules, unless the context otherwise requires
“Contingency Agreements”	contingency agreements in place to guard against any failure of supply by IMAX Corporation. See “Relationship with our Controlling Shareholders” in the Prospectus for further details
“CG Code”	the Corporate Governance Code set out in Appendix 14 of the Listing Rules
“Directors”	the directors of the Company and “ Director ” shall be construed accordingly as a director of the Company

Definitions (Continued)

“Escrow Documents”	the design plans, specifications and know-how necessary to enable the Group to manufacture and assemble IMAX digital xenon projection systems, IMAX laser-based digital projection systems and nXos2 audio systems itself, or subcontract the manufacturing and assembly works to third party manufacturers and to convert conventional films into IMAX films
“FY” or “financial year”	financial year ended or ending 31 December
“Global Offering”	the offering of the Shares on the Main Board of the Stock Exchange
“Greater China”	for the purposes of this document only, the PRC, Hong Kong, Macau and Taiwan
“Group”, “we”, “our” or “us”	the Company and its subsidiaries
“HK\$”	Hong Kong dollars, the lawful currency of Hong Kong
“Hong Kong”	the Hong Kong Special Administrative Region of the PRC
“IFRS”	International Financial Reporting Standards issued by the International Accounting Standards Board
“IMAX Barbados”	IMAX (Barbados) Holding, Inc., a company incorporated in Barbados with limited liability on 18 August 2010 and a controlling shareholder of the Company
“IMAX Corporation” or the “Controlling Shareholder”	IMAX Corporation, a company incorporated in Canada with limited liability in 1967 and listed on the New York Stock Exchange (NYSE: IMAX) and our ultimate controlling shareholder, or where the context requires, any of its wholly-owned subsidiaries
“IMAX Hong Kong”	IMAX China (Hong Kong), Limited, a company incorporated in Hong Kong with limited liability on 12 November 2010, which changed its name to its present name on 16 March 2011 and a direct wholly-owned subsidiary of the Company

Definitions (Continued)

“IMAX Hong Kong Holding”	IMAX (Hong Kong) Holding, Limited, a company incorporated in Hong Kong and a direct wholly-owned subsidiary of IMAX Barbados
“IMAX Hong Kong Theatre Percentage”	the percentage that all IMAX theatres using IMAX theatre systems in Hong Kong, Macau and Taiwan represents of all IMAX theatres in the PRC, Hong Kong, Macau and Taiwan
“IMAX Shanghai Multimedia”	IMAX (Shanghai) Multimedia Technology Co., Ltd., a wholly foreign-owned enterprise established under the laws of the PRC on 31 May 2011 and a direct wholly-owned subsidiary of IMAX Hong Kong
“Listing”	the listing of the Shares on the Main Board of the Stock Exchange
“Listing Date”	8 October 2015
“Listing Rules”	the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited, as amended or supplemented from time to time
“Long Term Incentive Plan” or “LTIP”	the long term incentive plan adopted by the Company in October 2012
“Macau”	Macau Special Administrative Region of the PRC
“Model Code”	the Model Code for Securities Transactions by Directors of Listed Issuers set out in Appendix 10 of the Listing Rules
“PRC” or “China”	the People’s Republic of China, but for the purposes of this document only, except where the context requires, references in this Annual Report to PRC or China exclude Hong Kong, Macau and Taiwan
“Prospectus”	the prospectus of the Company dated 24 September 2015

Definitions (Continued)

“RSU Scheme”	the restricted share unit scheme conditionally adopted pursuant to a resolution of our sole shareholder dated 21 September 2015, the principal terms of which are summarised in the section headed “Directors’ Report — The RSU Scheme” in this Annual Report
“SFO”	the Securities and Futures Ordinance (Chapter 571 of the Laws of Hong Kong), as amended or supplemented from time to time
“Share Option Scheme”	the share option scheme conditionally adopted pursuant to a resolution of our sole shareholder dated 21 September 2015, the principal terms of which are summarised in the section headed “Directors’ Report — The Share Option Scheme” in this Annual Report
“Shareholder(s)”	holder(s) of Shares
“Share(s)”	Ordinary share(s) with a nominal value of US\$0.0001 each in the share capital of the Company and a “ Share ” means any of them
“Stock Exchange”	The Stock Exchange of Hong Kong Limited
“TCL-IMAX Entertainment”	TCL-IMAX Entertainment Co., Limited, a company incorporated in Hong Kong with limited liability on 3 January 2014, being the joint venture company jointly owned by IMAX Hong Kong Holding and Sino Leader (Hong Kong) Limited, which is wholly owned by TCL Multimedia Technology Holdings Limited
“Tier 1 Cities”	Beijing, Shanghai, Guangzhou and Shenzhen
“Tier 2 Cities”	Tianjin, Hangzhou, Suzhou, Chengdu, Ningbo, Qingdao, Nanjing, Wuhan, Wuxi, Changsha, Chongqing, Zhengzhou, Shenyang, Xi’an, Jinan

Definitions (Continued)

“Tier 3 Cities”	Shijiazhuang, Kunming, Dalian, Changchun, Hohhot, Taiyuan, Hefei, Fuzhou, Xiamen, Ha’erbin, Nanchang, Shantou, Zhuhai, Haikou, Sanya, Nanning, Guiyang, Lasa, Lanzhou, Xining, Yinchuan, Urumchi, Baoding, Jinhua, Yantai, Taizhou, Changzhou, Nantong, Shaoxing, Jiaxing, Quanzhou, Cangzhou, Zibo, Handan, Jining, Xuzhou, Langfang, Ordos, Zhongshan, Dongying, Yulin, Dezhou, Binzhou, Huzhou, Luoyang, Weihai, Xingtai, Dongguan, Foshan, Wenzhou, Weifang, Linyi, Tangshan and Baotou
“Tier 4 Cities”	all cities in the PRC at or above the prefecture-level other than Tier 1, Tier 2 and Tier 3 Cities
“U.S.” or “United States”	the United States of America, its territories and possessions, any state of the United States and the District of Columbia
“USD” or “US\$” or “\$”	U.S. dollars, the lawful currency of the United States of America

Glossary

This glossary contains explanations of certain terms used in this Annual Report in connection with the Group and its business. The terminologies and their meanings may not correspond to standard industry meanings or usage of those terms.

“2D”	two-dimensional
“3D”	three-dimensional
“backlog”	our backlog comprises the aggregate number of commitments for IMAX theatre installations pursuant to contracts we have entered into with exhibitors
“box office”	the gross aggregate proceeds from ticket sales received by the relevant exhibitor(s) in the relevant market(s) for the relevant type(s) of film. For example, the Greater China box office is the aggregate proceeds from ticket sales received by all exhibitors in Greater China, and the Greater China IMAX box office is the aggregate proceeds from ticket sales received by all the exhibitors in Greater China in respect of IMAX films and IMAX Original Films. We also use the concept of box office in our revenue sharing arrangements, where it refers to the aggregate proceeds from ticket sales received by exhibitors in respect of IMAX films with which we have entered into a revenue sharing arrangement
“box office revenue”	the portion of box office that is due to be paid to the Group under revenue sharing arrangements in our theatre systems business and/or arrangements with IMAX Corporation and studios in our films business, as applicable
“Chinese language films”	a motion picture approved for theatrical release in the PRC which has been produced by a PRC producer or jointly produced by a PRC producer and a foreign producer, and which meets the requirements of the relevant laws and regulations of the PRC
“commercial theatre”	a theatre owned or operated by an exhibitor, excluding theatres associated with museums, zoos, aquaria and other destination entertainment sites which do not play commercial films
“distributor”	an organisation that distributes films to exhibitors or, in the PRC, theatre circuits for exhibition at theatres
“exhibitor”	exhibitors are theatre investment management companies which own and operate theatres; exhibitors receive copies of films from the theatre circuits but retain control over the screening schedules

Glossary (Continued)

“full revenue sharing arrangement”	an arrangement with an exhibitor pursuant to which we contribute an IMAX theatre system to that exhibitor in return for a portion of that exhibitor’s box office generated from IMAX films over the term of the arrangement, and no, or a relatively small, upfront payment
“Greater China DMR Film”	a conventional Chinese language film produced by a third party which is converted into IMAX format and released to IMAX theatres in Greater China pursuant to a DMR production services agreement entered into between IMAX Shanghai Multimedia or IMAX Hong Kong and a distributor in their respective territories
“Greater China Original Film”	any Chinese language film invested in, produced or coproduced by IMAX Shanghai Multimedia or IMAX Hong Kong and released to IMAX theatres in Greater China, which may or may not be in IMAX format
“Hollywood films”	an imported motion picture for theatrical release in the PRC where the importation and release of such motion picture has been permitted in accordance with the annual quota imposed by the PRC government
“Hollywood studio”	a studio producing Hollywood films
“hybrid revenue sharing arrangement”	an arrangement with an exhibitor pursuant to which we contribute an IMAX theatre system to that exhibitor in return for an upfront fee that is typically half of the payment under a sales arrangement and a portion of that exhibitor’s box office generated from IMAX films over the term of the arrangement, that is typically half of that under a full revenue sharing arrangement
“IMAX digital xenon projection system”	the xenon-based digital projection system, developed and rolled out by IMAX Corporation in 2008
“IMAX DMR”	the proprietary digital re-mastering process or any other post-production process and/or technology used by IMAX Corporation in connection with the conversion of a conventional film into an IMAX format film
“IMAX film”	a film converted from a conventional film using IMAX DMR technology
“IMAX laser-based digital projection system”	the dual 4k laser-based digital projection system, developed and rolled out by IMAX Corporation at the end of 2014
“IMAX Original Film”	any IMAX format film invested in, produced or co-produced by IMAX Corporation and released to IMAX theatres, and/or for which IMAX Corporation owns and/or controls its theatrical distribution rights
“IMAX theatre”	any movie theatre in which an IMAX screen is installed

Glossary (Continued)

“multiplex”	a movie theatre with more than one screen for the exhibition of films
“revenue sharing arrangement”	an arrangement with an exhibitor pursuant to which we contribute an IMAX theatre system to that exhibitor in return for, among other things, a portion of that exhibitor’s box office generated from IMAX films over the term of the arrangement; our revenue sharing arrangements are either full revenue sharing arrangements or hybrid revenue sharing arrangements (See the separate glossary explanations for these terms)
“sales arrangement”	an arrangement with an exhibitor pursuant to which we sell that exhibitor an IMAX theatre system for a fee and the exhibitor agrees to pay us on-going royalty fees for use of the IMAX brand and technology over the term of the arrangement
“studio”	an organisation that produces films (which may include all or some of script writing, financing, production team and equipment sourcing, casting, shooting and post production), owns the copyright to the films it produces and works with distributors to release those films at theatres
“take rate”	a film studio’s share of box office generated from a particular film, after making certain tax and other deductions
“theatre circuit”	an organisation that distributes newly released films to theatres within that circuit; every theatre in the PRC must be affiliated with a theatre circuit

IMAX[®]